Massachusetts Commercial Automobile Commonwealth Automobile Reinsurers Effective February 1, 2018 Summary

	Percent	<u>\$ (mills)</u>
ТТТ	8.8%	\$3.2
PPT Fleet	19.9%	\$0.4
Garages	10.4%	\$0.5
Subtotal Major Types	9.5%	\$4.1
Special Types (1)	10.2%	\$0.5
Non-Owned (1)	10.2%	\$0.2
Miscellaneous (2)	6.4%	\$0.6
Garage Phy. Dam. (1)	8.6%	\$0.3
Zone Rated (3)	7.2%	\$1.2
Subtotal Major & Misc. Types	8.7%	\$6.9
Taxis (4)	-11.4%	-\$0.68
Limousines (4)	23.2%	\$0.14
Car Service (4)	10.3%	\$0.32
Public Buses (5)	4.7%	\$1.06
Van Pools	-14.7%	-\$0.07
Subtotal Public Vehicles	2.4%	\$0.8
Grand Total	6.8%	\$7.7

- Special Types, Non-owned, and Garage Physical Damage effects are estimated using a premium weighted average of the TTT & PPT indications for the appropriate coverages.
- (2) Miscellaneous effects are estimated using a premium-weighted average of the Major and Public types.
- (3) Zone rated impact reflects a base rate change of 7.2% (which is is a premium-weighted average of Buses and TTTs).
- (4) For Limousines: includes the combined effect of a liability indication of 28.6% (weighted 0.738) and a physical damage indication of 7.9% (weighted 0.262 and based on the PPT vehicle type indications). For Car Service: includes the combined effect of a liability indication of 10.6% (weighted 0.897) and a physical damage indication of 7.9% (weighted 0.103 and based on the PPT vehicle type indications). For Taxis: includes the combined effect of a liability indication of -11.5% (weighted 0.997) and a physical damage indication of 7.9% (weighted 0.003 and based on the PPT type indications).
- (5) Includes the combined effect of a liability indication of 4.0% (weighted 0.892) and a physical damage indication of 10.0% (weighted 0.108 and based on the TTT type indications).

Note: PPT Non-Fleet rates are indicated to change by 11.1%, or \$3.4 million and is used for the purpose of determining the indicated rate change for Special and Miscellaneous Types.

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TTT		Current Average	Indicated Average	%	Selected Average	Selected %
Coverage	Exposure	Rate	Rate	Change	Rate	Change
A-1 & B (20/40)	16,990.2	545,77	570.72	4.6%	570.72	4.6%
A-2 (PIP)	16,990.2	36.55	36.32	- 0.6%	36.32	- 0,6%
B, Excess Limits	12,136.1	400,39	418.70	4.6%	418,70	4.6%
PDL, Basic	16,990.2	546.47	588,59	7.7%	588.59	7,7%
-	16,747.2	294,90	365.37	23.9%	365,37	23.9%
PDL, Excess Limits Collision, All Deductibles	6,696.5	677.19	762,30	12.6%	762.30	12.6%
		19.00	25.00	31.6%	25.00	31.6%
D, Med. Payments	8,229.8 7,772.4	219.86	226.74	3.1%	226,74	3.1%
Comprehensive, All Deductibles			5.00	-16.7%	5.00	-16.7%
U-1 (20/40)	16,990.2	6.00 2.88	2,96	2.8%	2,96	2.8%
U-1, Excess	10,190.7			-14,9%	15.71	-14.9%
U-2,TOTAL	13,660.1	18.47	15.71			8,8%
Average		2104.74	2290.55	8.8%	2290.55	0.070
Excess Limits Factors & Average Deductible Relativities						
B, Excess Limits		0,734	0.734			
PDL, Excess Limits		0.540	0.621			
U-1, Excess		0,480	0.592			
Collision, Average Deductible		0,970	0.979			
Comprehensive, Average Deductible		0.978	0,978			
		C	I-dianand		Selected	Selected
PPT FLEET		Current	Indicated	07		3electeu %
	_	Average	Average	%	Average	
Coverage	Exposure	Rate	Rate	Change	Rate	Change 12.70/
A-1 & B (20/40)	1,046.7	502.69	591,81	17.7%	591.81	17.7%
A-2 (PIP)	1,046.7	78.71	92.61	17.7%	92.61	17.7%
B, Excess Limits	659.7	339.80	400.04	17.7%	400.04	17.7%
PDL, Basic	1,046.7	352,53	436.53	23,8%	436.53	23.8%
PDL, Excess Limits	1,038.5	106.11	165,88	56.3%	165.88	56.3%
Collision, All Deductibles	548.9	971,19	1057.19	8.9%	1057.19	8.9%
D, Med. Payments	593.6	19.00	25.00	31.6%	25.00	31.6%
Comprehensive, All Deductibles	572.7	201.03	293.28	45.9%	293.28	45.9%
U-1 (20/40)	1,046.7	6.00	5,00	-16.7%	5.00	-16.7%
U-1, Excess	650.0	2,74	2.82	2,9%	2.82	2.9%
U-2,TOTAL	897.0	19.23	16.33	-15.1%	16,33	-15.1%
Average	=	1907.64	2287.47	19.9%	2287.47	19.9%
PPT NON-FLEET		Current	Indicated		Selected	Selected
III NON-FLEET		Average	Average	%	Average	%
Couperana	Exposure	Rate	Rate	Change	Rate	Change
Coverage	11,587.4	589.68	641.12	8.7%	641.12	8.7%
A-1 & B (20/40)	,		170.27	30,4%	170.27	30,4%
A-2 (PIP)	11,587.4	130.58		8.7%	433.38	8.7%
B, Excess Limits	7,303.5	398.61	433,38	10,7%	487.09	10.7%
PDL, Basic	11,587.4	440.00	487.09			39.8%
PDL, Excess Limits	11,497.0	132.44	185.09	39.8%	185.09	
Collision, All Deductibles	8,174.6	1229,49	1329.05	8.1%	1329.05	8.1%
D, Med. Payments	5,879.4	19.00	25.00	31.6%	25.00	31.6%
Comprehensive, All Deductibles	8,523.6	263.16	276.68	5.1%	276.68	5.1%
U-1 (20/40)	11,587.4	6.00	5.00	-16.7%	5,00	-16.7%
U-1, Excess	7,195.8	2.74	2.82	2.9%	2.82	2.9%
U-2,TOTAL	9,930.4	19.23	16.33	-15.1%	16.33	-15.1%
Average		2637.68	2929.85	11,1%	2929.63	11.170
Excess Limits Factors & Average Deductible Relativities						
B, Excess Limits		0.676	0.676			
PDL, Excess Limits		0.301	0.380			
U-1, Excess		0.457	0.564			
Collision, Average Deductible		1.015	1.016			
Comprehensive, Average Deductible		0.999	0.998			

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Selected

% Change

4.9% - 0.7%

4.9%

13.8%

42,9%

-16.7%

2.8%

-15.0%

10.4%

Selected

- 2.2%

-20.6%

- 3.6%

23.2%

-18.4%

- 0.6% -18.1% -11.5%

Selected

% Change

30.0%

3.1% 30.0%

30.0%

64.6%

-16.7%

3.6%

-13.6%

28.6%

% Change -20.6%

		001			
MAS	SACHUSETTS	COMMERCIAL AU	JTOMOBILE		
	CAD SET	RVICING CARRIEF	e e		
TOTAL CEI	DED MARKET	, FLEET AND NON-	FLEET COMBIN	ED	
	SUMMAR	Y OF RATE CHAN	GES		
GARAGES		Current	Indicated		Selected
GARAGES				%	Average
_	-	Average	Average	••	-
Coverage	Exposure	Rate	Rate	Change	Rate
A-1 & B (20/40)	3,247.3	500.47	525,18	4,9%	525.18
A-2 (PIP)	3,247.3	60.17	59.72	- 0.7%	59.72
B, Excess Limits	2,654.7	406,23	426.28	4,9%	426.28
PDL, Basic	3,247.3	445.87	507.25	13.8%	507.25
PDL, Excess Limits	3,149.6	134.21	191,74	42,9%	191.74
U-1 (20/40)	3,247.3	6,00	5.00	-16.7%	5.00
U-1, Excess	1,820.4	2.86	2.94	2.8%	2.94
U-2	2,886.8	16.81	14.29	-15.0%	14.29
	2,000.0			10.4%	1645,95
Average		1491.32	1645.95	10.4%	1045,95
Excess Limits Factors					
B, Excess Limits		0.812	0.812		
U-1, Excess		0.476	0.588		
PDL, Excess Limits		0.301	0.378		
		0.501	0.070		
TAXIS		Current	Indicated		Selected
		Average	Average	%	Average
Coverage	<u>Exposure</u>	Rate	Rate	<u>Change</u>	<u>Rate</u>
A-1 & B (20/40)	749.7	3895.43	3094.77	-20.6%	3094.77
A-2 (PIP)	749,7	1150.42	1125,55	- 2.2%	1125.55
B, Excess Limits	200.8	2394,55	1902.38	-20.6%	1902.38
PDL, Basic	749,7	1728.78	1667.05	- 3.6%	1667.05
PDL, Excess Limits	738.6	497.89	613.47	23,2%	613.47
U-1 (20/40)	749,7	38.00	31.00	-18.4%	31.00
U-1, Excess	45.6	12,46	12.39	- 0,6%	12.39
U-2	731.7	0.94	0.77	-18.1%	0.77
Average	751.7	7946.33	7033.91	-11.5%	7033.91
Excess Limits Factors			0.415		
B, Excess Limits		0.615	0.615		
U-1, Excess		0,328	0,400		
PDL, Excess Limits		0,288	0.368		
LIMOUSINES		Current	Indicated		Selected
		Average	Average	%	Average
Coverage	Exposure	Rate	Rate	Change	Rate
A-1 & B (20/40)	176.2	936.02	1235.62	32.0%	1216.83
• •	176.2	305.61	315,16	3.1%	315.16
A-2 (PIP)		868,08	1145.93	32.0%	1128.51
B, Excess Limits	108.7		872,04	45.5%	779.08
PDL, Basic	176,2	599.29			292.93
PDL, Excess Limits	164.6	177.99	327.89	84.2%	
U-1 (20/40)	176.2	6.00	5.00	-16.7%	5.00
U-1, Excess	78.0	3,37	3.49	3.6%	3.49
U-2	173.2	18,73	16.19	-13.6%	16.19
Average		2568.73	3458.67	34,6%	3303.51

Excess Limits Factors B, Excess Limits U-1, Excess

0.561 0.698 0.297 0.376 PDL, Excess Limits CAR SERVICE Selected Selected Current Indicated % % Average Average Average Coverage Exposure <u>Rate</u> Rate Change Rate Change A-1 & B (20/40) 1558.04 1721.92 10.5% 1721.92 10.5% 663.2 A-2 (PIP) 663,2 514.45 526.45 2.3% 526.45 2.3% 1596.94 1596.94 10.5% B, Excess Limits 409.2 1444.95 10.5% PDL, Basic 663.2 907.84 987,36 8,8% 987.36 8.8% 619.6 269.63 371.25 37.7% 371.25 37.7% PDL, Excess Limits U-1 (20/40) 663.2 6.00 5,00 -16.7% 5.00 -16.7% 293.7 3.37 3.49 3.6% 3.49 3.6% U-1, Excess 15.99 -12.9% 15.99 -12.9% U-2 651.9 18.36 10.6% 4590.16 4590.16 4149,32 10.6% Average Excess Limits Factors 0.927 0.927 B, Excess Limits 0.561 0,698 U-1, Excess 0.297 0.376

0,927

0.927

PDL, Excess Limits

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SCHOOL and CHURCH BUSES		Current Average	Indicated Average	%	Selected Average	Selecte %
Coverage	Exposure	Rate	Rate	Change	Rate	Chang
A-1 & B (20/40)	2,172.7	660.61	780.86	18.2%	780,86	18.29
	2,172.7	140.00	111,29	-20.5%	111,29	-20.5%
A-2 (PIP)	,		834.61	-20.3%	834.61	18,2%
B, Excess Limits	2,062.3	706,09		15.4%	572,61	15.49
PDL, Basic	2,172.7	496.20	572.61			41,49
PDL, Excess Limits	2,159.0	149.85	211.87	41.4%	211.87	
U-I (20/40)	2,172.7	6.00	5.00	-16.7%	5.00	-16.79
U-1, Excess	1,140.7	2.98	3.07	3.0%	3.07	3.09
U-2	1,916,3	17.37	14.82	-14.7%	14.82	-14.79
Average		2138.82	2487.19	16.3%	2487.19	16.39
Excess Limits Factors						
B, Excess Limits		1.069	1.069			
U-1, Excess		0.497	0.614			
PDL, Excess Limits		0.302	0.370			
OTHER BUSES		Current	Indicated		Selected	Selecte
		Average	Average	%	Average	%
Coverage	Exposure	Rate	<u>Rate</u>	Change	Rate	<u>Chang</u>
A-1 & B (20/40)	1,113,0	1006.64	1031.52	2.5%	1031.52	2.59
A-2 (PIP)	1,113.0	334,11	414.89	24.2%	414.89	24.29
B, Excess Limits	962,1	1153.21	1181.71	2,5%	1181.71	2.5%
PDL, Basic	1,113.0	622.83	590,06	- 5.3%	590.06	- 5.3%
PDL, Excess Limits	1,113.0	187.47	218.32	16.5%	218.32	16.59
U-1 (20/40)	1,113.0	6.00	5,00	-16.7%	5,00	-16.79
U-1, Excess	455.2	3,30	3.42	3.6%	3.42	3.69
U-2	918.2	17.22	14.88	-13.6%	14.88	-13.69
Average		3169,44	3294.93	4.0%	3294.93	4.09
Excess Limits Factors						
B. Excess Limits		1,146	1.146			
U-1, Excess		0.551	0,685			
•		0.301	0,370			
PDL, Excess Limits		0.501	0,070			
BUSES - SOCIAL SERVICE AND N.O.C		Current	Indicated		Selected	Selecte
		Average	Average	%	Average	%
Coverage	Exposure	<u>Rate</u>	Rate	<u>Change</u>	Rate	<u>Chang</u>
A-1 & B (20/40)	3,195.0	1267,87	1213.69	- 4.3%	1213.69	- 4.39
4-2 (PIP)	3,195.0	386.54	360.99	- 6.6%	360,99	- 6.69
B, Excess Limits	2,761.8	1452,47	1390.41	- 4.3%	1390.41	- 4.39
DL, Basic	3,195,0	654.42	702.71	7.4%	702,71	7.49
PDL, Excess Limits	3,195.0	196.98	260.00	32.0%	260.00	32.09
J-1 (20/40)	3,195.0	6.00	5.00	-16.7%	5,00	-16.79
J-1, Excess	1,306.8	3,30	3.42	3,6%	3.42	3.69
J-2	2,703.0	17,22	14.88	-13.6%	14.88	-13.69
Average		3783.24	3758,25	- 0.7%	3758,25	- 0.7
Excess Limits Factors						
B, Excess Limits		1,146	1.146			
J-1, Excess		0.551	0,685			
PDL, Excess Limits		0.301	0.370			
					Selected	Selecte
VAN POOLS		Current	Indicated	n/		
~	-	Average	Average	%	Average	% Char
Coverage	Exposure	Rate	Rate	Change	Rate	Chang
A-1 & B (20/40)	134.5	1144.99	800.99	-30.0%	800.99	-30.0
A-2 (PIP)	134.5	99.32	234.56	136.2%	234.56	136.2
3, Excess Limits	133.4	1129,46	790.13	-30.0%	790.13	-30.09
PDL, Basic	134.5	556.20	516.77	- 7.1%	516.77	- 7.1
DL, Excess Limits	134.5	169.08	191.72	13.4%	191.72	13.4
Collision, \$500 Ded.	50,8	414.29	605,13	46.1%	605.13	46,1
Comprehensive, \$500 Ded.	60.8	191,19	187.33	- 2.0%	187,33	- 2.0
J-1 (20/40)	134.5	6.00	5,00	-16,7%	5.00	-16.7
	104.8	3,64	3.79	4.1%	3.79	4.1
	118.6	42.21	36.81	-12.8%	36.81	-12.8
J-1, Excess		74.41				-14.7
J-1, Excess J-2 Average	=	3378.87	2881,42	-14.7%	2881.42	•1 4. 70
J-2 Average	=	3378.87	2881.42	-14,7%	2881.42	-14.7
J-2 Average Excess Limits Factors	=			-14,7%	2881.42	-14.7
J-2 Average		0.986 0.606	2881.42 0.986 0.759	-14,7%	2881.42	-14.7