

ANALYSIS OF MARKET BY SOURCE OF BUSINESS
OTHER THAN PRIVATE PASSENGER WRITTEN PREMIUM

	E.R.P. MARKET						VOLUNTARY AGENT/DIRECT WRITTEN MARKET					
	ERP RETAINED Premium	%	ERP CEDED Premium	%	TOT ERP Premium	ERP % TOT MKT	VOL AGT RETAINED Premium	%	VOL AGT CEDED Premium	%	TOT VOL AGT Premium	VOL AGT % TOT MKT
Final 12	4,478,142	10.1%	39,982,005	89.9%	44,460,147	7.1%	522,018,413	90.1%	57,623,970	9.9%	579,642,383	92.9%
Final 13	4,694,541	9.1%	46,744,045	90.9%	51,438,586	7.8%	543,569,943	89.2%	65,696,929	10.8%	609,266,872	92.2%
Final 14	4,960,721	8.3%	54,541,713	91.7%	59,502,434	8.5%	563,045,176	88.1%	75,850,706	11.9%	638,895,882	91.5%
Final 15	5,089,006	7.1%	66,786,789	92.9%	71,875,795	9.5%	594,787,379	87.2%	87,047,320	12.8%	681,834,699	90.5%
Final 16	5,434,862	6.6%	77,203,076	93.4%	82,637,938	10.4%	617,365,061	86.5%	96,529,727	13.5%	713,894,788	89.6%
Final 17	5,284,170	5.8%	85,625,684	94.2%	90,909,854	10.9%	646,438,296	86.7%	99,567,157	13.3%	746,005,453	89.1%
Final 18	4,152,413	4.4%	90,814,251	95.6%	94,966,664	10.7%	685,071,279	86.0%	111,070,742	14.0%	796,142,021	89.3%
Final 19	3,301,912	3.9%	80,771,133	96.1%	84,073,045	8.8%	742,006,793	85.6%	124,394,080	14.4%	866,400,873	91.2%
Final-20	2,587,761	3.8%	66,128,499	96.2%	68,716,260	7.2%	773,229,452	87.4%	111,140,625	12.6%	884,370,077	92.8%
Final 21	2,119,863	2.7%	75,180,999	97.3%	77,300,862	7.5%	848,433,024	88.4%	111,428,593	11.6%	959,861,617	92.5%
Final 22	1,867,840	2.7%	67,053,038	97.3%	68,920,878	6.3%	902,803,628	88.1%	122,311,050	11.9%	1,025,114,678	93.7%
Jan-23 Y-T-D	84,498	1.2%	6,849,854	98.8%	6,934,352	5.9%	96,169,196	86.6%	14,859,746	13.4%	111,028,942	94.1%
Feb-23 Y-T-D	183,652	1.5%	12,158,998	98.5%	12,342,650	7.0%	140,871,788	85.8%	23,409,361	14.2%	164,281,149	93.0%
Mar-23 Y-T-D	288,607	1.5%	18,438,103	98.5%	18,726,710	6.7%	226,616,934	87.5%	32,338,554	12.5%	258,955,488	93.3%
Apr-23 Y-T-D	426,086	1.7%	24,532,753	98.3%	24,958,839	6.6%	310,134,245	87.8%	42,918,964	12.2%	353,053,209	93.4%
May-23 Y-T-D	582,749	1.8%	31,545,428	98.2%	32,128,177	6.8%	383,141,716	87.5%	54,826,515	12.5%	437,968,231	93.2%
Jun-23 Y-T-D	758,679	2.0%	37,268,362	98.0%	38,027,041	6.6%	471,696,962	87.5%	67,084,738	12.5%	538,781,700	93.4%
Jul-23 Y-T-D	903,669	2.0%	43,475,557	98.0%	44,379,226	6.4%	565,785,977	87.5%	80,757,557	12.5%	646,543,534	93.6%
Aug-23 Y-T-D	1,036,667	2.1%	48,722,088	97.9%	49,758,755	6.3%	643,035,944	87.5%	91,526,141	12.5%	734,562,085	93.7%
Sep-23 Y-T-D	1,108,073	2.0%	53,360,312	98.0%	54,468,385	6.3%	717,730,664	87.9%	99,108,656	12.1%	816,839,320	93.7%
Oct-23 Y-T-D	1,287,598	2.0%	61,894,036	98.0%	63,181,634	6.4%	809,887,969	87.6%	114,785,156	12.4%	924,673,125	93.6%
Nov-23 Y-T-D	1,455,381	2.1%	68,542,236	97.9%	69,997,617	6.5%	879,378,323	87.7%	123,017,569	12.3%	1,002,395,892	93.5%
Dec-23 Y-T-D	1,557,733	2.0%	74,754,255	98.0%	76,311,988	6.5%	968,601,303	87.7%	136,433,556	12.3%	1,105,034,859	93.5%
Final 23 Y-T-D	1,557,733	2.0%	74,754,255	98.0%	76,311,988	6.4%	987,634,283	87.9%	136,433,556	12.1%	1,124,067,839	93.6%

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	TOTAL MARKET					
	RETAINED Premium	%	CEDED Premium	%	TOTAL MARKET Premium	%
Final 12	526,496,555	84.4%	97,605,975	15.6%	624,102,530	100.0%
Final 13	548,264,484	83.0%	112,440,974	17.0%	660,705,458	100.0%
Final 14	568,005,897	81.3%	130,392,419	18.7%	698,398,316	100.0%
Final 15	599,876,385	79.6%	153,834,109	20.4%	753,710,494	100.0%
Final 16	622,799,923	78.2%	173,732,803	21.8%	796,532,726	100.0%
Final 17	651,722,466	77.9%	185,192,841	22.1%	836,915,307	100.0%
Final 18	689,223,692	77.3%	201,884,993	22.7%	891,108,685	100.0%
Final 19	745,308,705	78.4%	205,165,213	21.6%	950,473,918	100.0%
Final-20	775,817,213	81.4%	177,269,124	18.6%	953,086,337	100.0%
Final 21	850,552,887	82.0%	186,609,592	18.0%	1,037,162,479	100.0%
Final 22	904,671,468	82.7%	189,364,088	17.3%	1,094,035,556	100.0%
Jan-23 Y-T-D	96,253,694	81.6%	21,709,600	18.4%	117,963,294	100.0%
Feb-23 Y-T-D	141,055,440	79.9%	35,568,359	20.1%	176,623,799	100.0%
Mar-23 Y-T-D	226,905,541	81.7%	50,776,657	18.3%	277,682,198	100.0%
Apr-23 Y-T-D	310,560,331	82.2%	67,451,717	17.8%	378,012,048	100.0%
May-23 Y-T-D	383,724,465	81.6%	86,371,943	18.4%	470,096,408	100.0%
Jun-23 Y-T-D	472,455,641	81.9%	104,353,100	18.1%	576,808,741	100.0%
Jul-23 Y-T-D	566,689,646	82.0%	124,233,114	18.0%	690,922,760	100.0%
Aug-23 Y-T-D	644,072,611	82.1%	140,248,229	17.9%	784,320,840	100.0%
Sep-23 Y-T-D	718,838,737	82.5%	152,468,968	17.5%	871,307,705	100.0%
Oct-23 Y-T-D	811,175,567	82.1%	176,679,192	17.9%	987,854,759	100.0%
Nov-23 Y-T-D	880,833,704	82.1%	191,559,805	17.9%	1,072,393,509	100.0%
Dec-23 Y-T-D	970,159,036	82.1%	211,187,811	17.9%	1,181,346,847	100.0%
Final 23 Y-T-D	989,192,016	82.4%	211,187,811	17.6%	1,200,379,827	100.0%