

ANALYSIS OF MARKET BY SOURCE OF BUSINESS
OTHER THAN PRIVATE PASSENGER WRITTEN PREMIUM

	E.R.P. MARKET						VOLUNTARY AGENT/DIRECT WRITTEN MARKET					
	ERP RETAINED Premium	%	ERP CEDED Premium	%	TOT ERP Premium	ERP % TOT MKT	VOL AGT RETAINED Premium	%	VOL AGT CEDED Premium	%	TOT VOL AGT Premium	VOL AGT % TOT MKT
Final 12	4,478,142	10.1%	39,982,005	89.9%	44,460,147	7.1%	522,018,413	90.1%	57,623,970	9.9%	579,642,383	92.9%
Final 13	4,694,541	9.1%	46,744,045	90.9%	51,438,586	7.8%	543,569,943	89.2%	65,696,929	10.8%	609,266,872	92.2%
Final 14	4,960,721	8.3%	54,541,713	91.7%	59,502,434	8.5%	563,045,176	88.1%	75,850,706	11.9%	638,895,882	91.5%
Final 15	5,089,006	7.1%	66,786,789	92.9%	71,875,795	9.5%	594,787,379	87.2%	87,047,320	12.8%	681,834,699	90.5%
Final 16	5,434,862	6.6%	77,203,076	93.4%	82,637,938	10.4%	617,365,061	86.5%	96,529,727	13.5%	713,894,788	89.6%
Final 17	5,284,170	5.8%	85,625,684	94.2%	90,909,854	10.9%	646,438,296	86.7%	99,567,157	13.3%	746,005,453	89.1%
Final 18	4,152,413	4.4%	90,814,251	95.6%	94,966,664	10.7%	685,071,279	86.0%	111,070,742	14.0%	796,142,021	89.3%
Final 19	3,301,912	3.9%	80,771,133	96.1%	84,073,045	8.8%	742,006,793	85.6%	124,394,080	14.4%	866,400,873	91.2%
Final-20	2,587,761	3.8%	66,128,499	96.2%	68,716,260	7.2%	773,229,452	87.4%	111,140,625	12.6%	884,370,077	92.8%
Final 21	2,119,863	2.7%	75,180,999	97.3%	77,300,862	7.5%	848,433,024	88.4%	111,428,593	11.6%	959,861,617	92.5%
Jan-22 Y-T-D	136,195	2.0%	6,785,114	98.0%	6,921,309	6.3%	91,017,492	88.4%	11,936,253	11.6%	102,953,745	93.7%
Feb-22 Y-T-D	221,869	1.9%	11,550,926	98.1%	11,772,795	6.9%	139,219,117	88.0%	19,026,407	12.0%	158,245,524	93.1%
Mar-22 Y-T-D	434,339	2.5%	17,119,547	97.5%	17,553,886	6.8%	213,882,884	88.2%	28,497,361	11.8%	242,380,245	93.2%
Apr-22 Y-T-D	646,379	2.8%	22,687,561	97.2%	23,333,940	6.5%	293,468,104	87.5%	41,971,789	12.5%	335,439,893	93.5%
May-22 Y-T-D	826,804	2.8%	29,158,573	97.2%	29,985,377	6.8%	359,285,396	87.6%	50,925,010	12.4%	410,210,406	93.2%
Jun-22 Y-T-D	1,021,014	2.9%	33,863,380	97.1%	34,884,394	6.6%	437,261,423	88.0%	59,834,928	12.0%	497,096,351	93.4%
Jul-22 Y-T-D	1,139,194	2.8%	38,935,845	97.2%	40,075,039	6.3%	527,514,658	88.0%	72,016,291	12.0%	599,530,949	93.7%
Aug-22 Y-T-D	1,275,756	2.8%	44,306,692	97.2%	45,582,448	6.3%	589,947,274	87.7%	83,041,307	12.3%	672,988,581	93.7%
Sep-22 Y-T-D	1,455,808	2.9%	49,529,337	97.1%	50,985,145	6.3%	669,787,756	87.8%	92,822,077	12.2%	762,609,833	93.7%
Oct-22 Y-T-D	1,551,586	2.7%	55,716,653	97.3%	57,268,239	6.3%	747,818,657	87.8%	103,721,430	12.2%	851,540,087	93.7%
Nov-22 Y-T-D	1,704,131	2.7%	61,614,451	97.3%	63,318,582	6.4%	811,239,175	88.0%	111,078,164	12.0%	922,317,339	93.6%
Dec-22 Y-T-D	1,867,840	2.7%	67,053,038	97.3%	68,920,878	6.4%	892,191,354	87.9%	122,311,050	12.1%	1,014,502,404	93.6%
Final 22	1,867,840	2.7%	67,053,038	97.3%	68,920,878	6.3%	902,803,628	88.1%	122,311,050	11.9%	1,025,114,678	93.7%

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	TOTAL MARKET					
	RETAINED Premium	%	CEDED Premium	%	TOTAL MARKET Premium	%
Final 12	526,496,555	84.4%	97,605,975	15.6%	624,102,530	100.0%
Final 13	548,264,484	83.0%	112,440,974	17.0%	660,705,458	100.0%
Final 14	568,005,897	81.3%	130,392,419	18.7%	698,398,316	100.0%
Final 15	599,876,385	79.6%	153,834,109	20.4%	753,710,494	100.0%
Final 16	622,799,923	78.2%	173,732,803	21.8%	796,532,726	100.0%
Final 17	651,722,466	77.9%	185,192,841	22.1%	836,915,307	100.0%
Final 18	689,223,692	77.3%	201,884,993	22.7%	891,108,685	100.0%
Final 19	745,308,705	78.4%	205,165,213	21.6%	950,473,918	100.0%
Final-20	775,817,213	81.4%	177,269,124	18.6%	953,086,337	100.0%
Final 21	850,552,887	82.0%	186,609,592	18.0%	1,037,162,479	100.0%
Jan-22 Y-T-D	91,153,687	83.0%	18,721,367	17.0%	109,875,054	100.0%
Feb-22 Y-T-D	139,440,986	82.0%	30,577,333	18.0%	170,018,319	100.0%
Mar-22 Y-T-D	214,317,223	82.5%	45,616,908	17.5%	259,934,131	100.0%
Apr-22 Y-T-D	294,114,483	82.0%	64,659,350	18.0%	358,773,833	100.0%
May-22 Y-T-D	360,112,200	81.8%	80,083,583	18.2%	440,195,783	100.0%
Jun-22 Y-T-D	438,282,437	82.4%	93,698,308	17.6%	531,980,745	100.0%
Jul-22 Y-T-D	528,653,852	82.7%	110,952,136	17.3%	639,605,988	100.0%
Aug-22 Y-T-D	591,223,030	82.3%	127,347,999	17.7%	718,571,029	100.0%
Sep-22 Y-T-D	671,243,564	82.5%	142,351,414	17.5%	813,594,978	100.0%
Oct-22 Y-T-D	749,370,243	82.5%	159,438,083	17.5%	908,808,326	100.0%
Nov-22 Y-T-D	812,943,306	82.5%	172,692,615	17.5%	985,635,921	100.0%
Dec-22 Y-T-D	894,059,194	82.5%	189,364,088	17.5%	1,083,423,282	100.0%
Final 22	904,671,468	82.7%	189,364,088	17.3%	1,094,035,556	100.0%