Telecommunications Manual

CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

A. <u>INTRODUCTION</u>

CAR allows for access to Cession Volume data, Participation Ratio data, and Rate Deviation data through its telecommunications system. This chapter walks you through the steps to view this information.

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CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

B. <u>BSU00 - BASE DATA SUMMARY FILE</u>

CAR updates the Base Data Summary file during the last week of each month. This file contains the information displayed on the Cession Volume/Participation Ratio screens.

The following classes are included on this file:

- 1) Pure Private Passenger PDL exposures
- 2) Miscellaneous rated as Private Passenger and Private Passenger Motorcycle PDL exposures
- 3) Pure Private Passenger
- 4) Miscellaneous rated as Private Passenger and Private Passenger Motorcycle
- 5) Commercial all lines written premium.

This data is separated by CAR ID code, summarized for voluntary agents versus exclusive representative producer business, and ceded data versus voluntary data. The file also calculates percent of exposures ceded from the voluntary business and percent of exposures ceded from ERP business. These percentages are also calculated for commercial business using written premium.

The data contained in the Cession Volume screen represents the current policy year and is accumulated through a specified accounting month.

The data contained in the Participation Ratio Data screens represents the current calendar year and is accumulated through a specified accounting month.

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CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

C. <u>ACCESSING CESSION VOLUME DATA</u>

To access Cession Volume Data from TE100 – TELECOMMUNICATIONS MENU (exhibit XI-C-1):

1) Select PF4 or

2) Tab to the option field, type "04", and hit ENTER

Exhibit XI-C-1

| TE100SBCOMMONWEALTH AUTOMOBILE REINSURERSTEMENUSATELECOMMUNICATIONS | | | | 11/01/2006 11:53:47 | | | |
|---|---------------------------|-------|------|------------------------|----|--|--|
| C. | .A.R. ACCOUNTING | | PF2 | OR | 02 | | |
| CE | ESSION SYSTEM | | PF3 | OR | 03 | | |
| SI | TATISTICAL SYSTEM | ••••• | PF4 | OR | 04 | | |
| PF | RODUCER CODE SYSTEM | | PF5 | OR | 05 | | |
| TZ | AXI INDEX SYSTEM | | PF6 | OR | 06 | | |
| AU | UDIT & CLAIMS SYSTEM | | PF7 | OR | 07 | | |
| EΣ | XPERIENCE RATING SYSTEM . | | PF8 | OR | 08 | | |
| TE | ERMINATE C.A.R. SESSION . | | PF12 | OR | 12 | | |
| : : DEPRESS PFKEY OR ENTER PROCESSING OPTION | | | | | | | |

The TE140 – CAR Statistical System screen appears (exhibit XI-C-2).

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CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

C. <u>ACCESSING CESSION VOLUME DATA (CONTINUED)</u>

Exhibit XI-C-2

| TE140MN TE140SA | COMMONWEALTH AUTOMOBILE REIN C.A.R. STATISTICAL SYST | ISURERS 'EM | | 11/01/2006 12:57:05 |
|--------------------|---|----------------|-------|------------------------|
| | COMPANY NUMBER | | | |
| | | | | |
| | STAT POLICY HISTORIES | PF2 | OR 02 | |
| | RULE 12 RMV INQUIRIES | PF3 | OR 03 | |
| | CESS VOL/PART RATIO DATA | PF4 | OR 04 | |
| | STATISTICAL CORRECTIONS | PF5 | OR 05 | |
| | STATISTICAL LOOKUPS | PF6 | OR 06 | |
| | NON-POLK VIN MAINTENANCE | PF7 | OR 07 | |
| | POLICY PRODUCER CODE CORRECTIONS | PF8 | OR 08 | |
| | TO RETURN TO MAIN MENU | PF12 OR | 12 | |
| | | | | |
| | : : | | | |

Tab to the COMPANY CODE field and enter your three-digit code. 1) Select PF4 or

2) Tab to the option field, type "04", and hit ENTER.

If you enter an invalid company code, the message "COMPANY/USER VIOLATION - ACCESS DENIED" appears. If you process three invalid attempts, you will disable your user id.

Once you enter a valid company code, the BD201 – DATA OPTIONS screen appears (exhibit XI-C-3). This screen allows you to view cession volume/participation ratio data or data written at a rate deviation.

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CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

C. <u>ACCESSING CESSION VOLUME DATA (CONTINUED)</u>

Exhibit XI-C-3

| BD201SA BD201PR DATA OPTIONS 11/01/06 03:27:55 RATE DEVIATION PF4 OR 04 CESS VOL/PART RATIO DATA. PF5 OR 05 EXIT PF12 OR 12 Image: Comparison of the tenter HIT APPROPRIATE PFKEY OR TYPE IN OPTION AND HIT ENTER Image: Comparison of tenter Image: Image: Comparison of tenter Image: Comparison of tenter Image: C | | | |
|---|--------------------|---|----------------------|
| RATE DEVIATION PF4 OR 04 CESS VOL/PART RATIO DATA. PF5 OR 05 EXIT PF12 OR 12 HIT APPROPRIATE PFKEY OR TYPE IN OPTION AND HIT ENTER : : | BD201SA BD201PR | DATA OPTIONS | 11/01/06 03:27:55 |
| CESS VOL/PART RATIO DATA. PF5 OR 05 EXIT PF12 OR 12 HIT APPROPRIATE PFKEY OR TYPE IN OPTION AND HIT ENTER : : | | RATE DEVIATION PF4 OR 04 | |
| EXIT PF12 OR 12 HIT APPROPRIATE PFKEY OR TYPE IN OPTION AND HIT ENTER : : | | CESS VOL/PART RATIO DATA. PF5 OR 05 | |
| HIT APPROPRIATE PFKEY OR TYPE IN OPTION AND HIT ENTER : : | | EXIT PF12 OR 12 | |
| : : | | HIT APPROPRIATE PFKEY OR TYPE IN OPTION AND HIT ENTER | |
| | | : : | |

To access the Cession Volume Data menu,

1) Select PF5 or

2) Tab to the option field, type "05", and hit ENTER.

Upon selecting PF5, the BD205 – Cession Volume/Participation Ratio Data screen appears (exhibit XI-C-4).

(To access the Rate Deviation menu, see section E starting on page 20).

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CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

C. <u>ACCESSING CESSION VOLUME DATA (CONTINUED)</u>

Exhibit XI-C-4

| BD205PR | CESSION VOLUME DATA | 03:28 | 3:24 |
|-------------------|--|-------|-------|
| BD205SA | CURRENT POLICY YEAR DATA | 11/03 | L/06 |
| PAGE 1 | TOTALS BY AGENT TYPE AND CAR ID | PF2 | OR 02 |
| | PARTICIPATION RATIO DATA(BD415) | | |
| PAGE 2A/SECTION 1 | PP LIABILITY AND PHYS DAM EXPOSURES | PF4 | OR 04 |
| PAGE 2A/SECTION 2 | PP CREDITS AND EXCLUSIONS | PF5 | OR 05 |
| PAGE 2A/SECTION 3 | AO LIABILITY AND PHYS DAM WRITTEN PREMIUM | PF6 | OR 06 |
| PAGE 2B/SECTION 1 | DETERMINE PP LIAB MOTOR/MISC EXPOSURES | PF16 | OR 16 |
| PAGE 2B/SECTION 2 | DETERMINE PP LIAB MOTOR/MISC EXPO/EXCLUSIONS | PF17 | OR 17 |
| PAGE 2C/SECTION 1 | WEIGHTING OF PURE PP PHYS DAM EXPOSURES | PF18 | OR 18 |
| PAGE 2C/SECTION 2 | WEIGHTING OF MOTOR/MISC PHYS DAM EXPOSURES. | PF19 | OR 19 |
| PAGE 2C/SECTION 3 | WEIGHTING OF PP PHYS DAM EXCLUSIONS | PF20 | OR 20 |
| | PF12 OR 12 - EXIT | | |
| | () | | |

To view "PAGE 1 TOTALS BY AGENT TYPE AND CAR ID,"

1) Select PF2 or

2) Tab to the option field, type "02", and hit ENTER

The BD210 - PAGE 1 for the current month's cession volume data for your company appears (exhibit XI-C-5). The data is displayed by CAR ID Code for private passenger, miscellaneous motorcycle, and commercial classes separately.

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CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

C. <u>ACCESSING CESSION VOLUME DATA (CONTINUED)</u>

Exhibit XI-C-5

| BD210PR BD210SB | CESSION VOLUME DATA F ACCOUNTING DATE | REPORT PAGE 1 08 / 2006 | 11/01/06 10:23:18 |
|---|---|---|--|
| COMPANY NUMBER 999 | COMPANY NAME ANY INSU | RANCE COMPANY | POLICY YEAR 2006 |
| CAR PURE PRV PASS ID PREMIUM | PRIV PASS MISC MOTOR PDL EXP PREMIUN | R M MOTR PCT M PDL EXP V/CD | COMMERCIAL PCT WRIT PREM V/CD |
| 0 169,510,914 4 31,658,295 V AGT 201,169,209 1 69,033,245 5 21,861,337 T ERP 90,894,582 T VOL 238,544,159 T CED 53,519,632 TOTAL 292,063,791 PLEASE ENTER AN ACCTOR PF1/01=HELP PF7/0 PF8/08=FORWARD PF11/ | 230,464 3,017,979 22,365 324,783 252,829 3,342,762 86,704 1,059,067 15,637 210,870 102,341 1,269,937 317,168 4,077,046 38,002 535,653 355,170 4,612,699 \$ DATE AND HIT ENTER : : : : : : : : : : : : : | 8,372 600 8,972 8.8 2,905 377 3,282 15.2 11,277 89.4 977 10.6 12,254 100.0 . PF5/05=PG2A/ /1 PF17/17=PG2E | 39,479,234 13,353,972 52,833,206 25.3 4,197,650 4,573,595 8,771,245 52.1 43,676,884 70.9 17,927,567 29.1 61,604,451 100.0 2 PF6/06=PG2A/3 4/2 PF18/18=PG2C/1 |
| PF12/12=EXIT PF10/ | 10=INDUSTRY | PF19/19=PG2C | 2/2 PF20/20=PG2C/3/ |

The system carries forward the company code number. Thus, this field is "protected" and cannot be changed. If you attempt to change the company code, your user-id will become disabled.

To toggle between your company's data and the industry data,

Select PF10 or tab to the option field, type "10", and hit ENTER.

To display the prior month's data,

Select PF7 or tab to the option field, type "07", and hit ENTER.

To display the next month's data, when available,

Select PF8 or tab to the option field, type "08", and hit ENTER.

To display any informational notes regarding private passenger or miscellaneous motorcycle data,

Select PF11 or tab to the option field, type "11", and hit ENTER.

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CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

D. <u>ACCESSING PARTICIPATION RATIO DATA</u>

To access Participation Ratio Data from TE100 – TELECOMMUNICATIONS MENU (exhibit XI-D-1):

1) Select PF4 or

2) Tab to the option field, type "04", and hit ENTER

Exhibit XI-D-1

| TE100SBCOMMONWEALTH AUTOMOBILE REINSURERSTEMENUSATELECOMMUNICATIONS | | | | 11/01/200 11:53:4 | 6 7 | | |
|---|-------------------|------|------|----------------------|--------|--|--|
| C.A.R. | ACCOUNTING | | PF2 | OR | 02 | | |
| CESSION | I SYSTEM | | PF3 | OR | 03 | | |
| STATIS | ICAL SYSTEM | •••• | PF4 | OR | 04 | | |
| PRODUCE | R CODE SYSTEM | | PF5 | OR | 05 | | |
| TAXI IN | IDEX SYSTEM | | PF6 | OR | 06 | | |
| AUDIT & | CLAIMS SYSTEM | | PF7 | OR | 07 | | |
| EXPERIE | NCE RATING SYSTEM | | PF8 | OR | 08 | | |
| TERMINA | TE C.A.R. SESSION | | PF12 | OR | 12 | | |
| : : DEPRESS PFKEY OR ENTER PROCESSING OPTION | | | | | | | |

The TE140 – CAR Statistical System screen appears (exhibit XI-D-2).

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CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

D. ACCESSING PARTICIPATION RATIO DATA (CONTINUED)

Exhibit X-D-2

| TE140MN TE140SA | COMMONWEALTH AUTOMOBILE REIN C.A.R. STATISTICAL SYST | ISURERS TEM | | 11/01/2006 12:57:05 |
|--------------------|---|----------------|-------|------------------------|
| | COMPANY NUMBER | | | |
| | | | | |
| | STAT POLICY HISTORIES | PF2 | OR 02 | |
| | RULE 12 RMV INQUIRIES | PF3 | OR 03 | |
| | CESS VOL/PART RATIO DATA | PF4 | OR 04 | |
| | STATISTICAL CORRECTIONS | PF5 | OR 05 | |
| | STATISTICAL LOOKUPS | PF6 | OR 06 | |
| | NON-POLK VIN MAINTENANCE | PF7 | OR 07 | |
| | POLICY PRODUCER CODE CORRECTIONS | PF8 | OR 08 | |
| | TO RETURN TO MAIN MENU | PF12 OR | 12 | |
| | | | | |
| | | | | |

Tab to the COMPANY CODE field and enter your three-digit code. 1) Select PF4 or

2) Tab to the option field, type "04", and hit ENTER.

If you enter an invalid company code, the message "COMPANY/USER VIOLATION - ACCESS DENIED" appears. If you process three invalid attempts, you will disable your user id.

Once you enter a valid company code, the BD201 – DATA OPTIONS screen appears (exhibit XI-D-3). This screen allows you to view cession volume/participation ratio data or data written at a rate deviation.

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CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

D. <u>ACCESSING PARTICIPATION RATIO DATA (CONTINUED)</u>

Exhibit XI-D-3

| BD201SA BD201PR | DATA OPTIONS | 11/01/06 03:27:55 |
|--------------------|---|----------------------|
| | | |
| | RATE DEVIATION PF4 OR 04 | |
| | | |
| | CESS VOL/PART RATIO DATA. PF5 OR 05 | |
| | | |
| | EXIT PF12 OR 12 | |
| | | |
| | | |
| | | |
| | HIT APPROPRIATE PFKEY OR TYPE IN OPTION AND HIT ENT | ſER |
| | | |
| | | |
| | | |
| | | |
| | | |
| 1 | | |

To access the Participation Ratio Data,

1) Select PF5 or

2) Tab to the option field, type "05", and hit ENTER.

Upon selecting PF5, the BD205 – Cession Volume/Participation Ratio Data screen appears (exhibit XI-D-4).

(To access the Rate Deviation menu, see section E, starting on page 20).

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CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

D. <u>ACCESSING PARTICIPATION RATIO DATA (CONTINUED)</u>

Exhibit XI-D-4

| BD205PR | CESSION VOLUME DATA | 03:28 | 8:24 |
|-------------------|--|-------|-------|
| BD205SA | CURRENT POLICY YEAR DATA | 11/03 | 1/06 |
| PAGE 1 | TOTALS BY AGENT TYPE AND CAR ID | PF2 | OR 02 |
| | PARTICIPATION RATIO DATA(BD415) | | |
| PAGE 2A/SECTION 1 | PP LIABILITY AND PHYS DAM EXPOSURES | PF4 | OR 04 |
| PAGE 2A/SECTION 2 | PP CREDITS AND EXCLUSIONS | PF5 | OR 05 |
| PAGE 2A/SECTION 3 | AO LIABILITY AND PHYS DAM WRITTEN PREMIUM | PF6 | OR 06 |
| PAGE 2B/SECTION 1 | DETERMINE PP LIAB MOTOR/MISC EXPOSURES | PF16 | OR 16 |
| PAGE 2B/SECTION 2 | DETERMINE PP LIAB MOTOR/MISC EXPO/EXCLUSIONS | PF17 | OR 17 |
| PAGE 2C/SECTION 1 | WEIGHTING OF PURE PP PHYS DAM EXPOSURES | PF18 | OR 18 |
| PAGE 2C/SECTION 2 | WEIGHTING OF MOTOR/MISC PHYS DAM EXPOSURES. | PF19 | OR 19 |
| PAGE 2C/SECTION 3 | WEIGHTING OF PP PHYS DAM EXCLUSIONS | PF20 | OR 20 |
| | PF12 OR 12 - EXIT | | |
| | () | | |

1. Page 2A/Section 1 – PP Liability and Phys Dam Exposures

To view this screen,

Select PF4 or tab to the option field, type "04", and hit ENTER

The BD230 – PP Liability and Physical Damage Exposures screen appears for your company and the industry (exhibit XI-D-5).

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CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

D. <u>ACCESSING PARTICIPATION RATIO DATA (CONTINUED)</u>

1. Page 2A/Section 1 – PP Liability and Phys Dam Exposures (continued)

| BD230PR F BD230SA | PP LIABILITY AND ACCOUN | D PHYS DAM EXPOS FING DATE 08 , | SURES PAGE 27 / 2006 | A/1 | 11/01/06 11:05:32 |
|---|---|--|---|---|-------------------------------|
| COMPANY NUMBER 9 | 999 COMPANY NA | AME ANY INSURANO | CE COMPANY | | |
| | LIABILITY CO EXP | LIABILITY IND EXP | PHYS DAM CO EXP | PHYS DAM IND EXP | |
| VOL RETAINED VOL CEDED ERP RETAINED ERP CEDED VOL RET MISC/MO VOL CED MISC/MO ERP RET MISC/MO | 244201 23322 91581 15939 3367 196 1076 111 | 2330982 117756 573037 185737 23977 3381 6290 2337 | 188567 15534 61836 10234 3502 196 1017 123 | 1849982 81158 400597 108639 28476 3514 6076 2283 | |
| ENTER ACTG DATE PF1/01=HELP PF8/08=FORWARD PF12/12=EXIT | AND CO NO, THEN PF7/ 07=BACK PF11/11=NOTES | N HIT ENTER :: PF2 /02=PG1 PF16/16=PG2B/1 | PF5 /05=PG2A/ PF17/17=PG2B/ PF19/19=PG2C/ | /2 PF6/ 06 /2 PF18/18 /2 PF20/20 | =PG2A/3 =PG2C/1 =PG2C/3 |

2. Page 2A/Section 2 – PP Credits and Exclusions

To view this screen,

Select PF5 or tab to the option field, type "05", and hit ENTER

The BD232 – PP Credits and Exclusions screen appears for your company and the industry (exhibit XI-D-6). This screen shows private passenger liability Rule 12 participation credits, SDIP excluded exposures, and rate class excluded exposures.

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CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

D. <u>ACCESSING PARTICIPATION RATIO DATA (CONTINUED)</u>

2. Page 2A/Section 2 – PP Credits and Exclusions (continued)

Exhibit XI-D-6

| BD232PR PP CR BD232SA | EDITS AND EXCLUS ACCOUNTING DATE | IONS PAGE 2A/ : 08 / 2006 | 2 | 11/01/06 11:12:20 | |
|--|-------------------------------------|---------------------------------------|---|-------------------------------------|--|
| COMPANY NUMBER 999 C | COMPANY NAME ANY | INSURANCE COMP | ANY | | |
| | LIABILITY CO EXP | LIABILITY IND EXP | PHYS DAM CO EXP | PHYS DAM IND EXP | |
| CAR ID 0 CREDITS | 82656 | 815004 | 60406 | 584613 | |
| CAR ID 1 CREDITS | 67767 | 402415 | 42719 | 258497 | |
| VOL CED SDIP XCL(4) | 6758 | 30208 | 0 | 0 | |
| ERP CED SDIP XCL(5) | 3969 | 23851 | 0 | 0 | |
| VOL CED RT/CLS XCL(4) | 10202 | 30991 | 6303 | 18516 | |
| ERP CED RT/CLS XCL(5) | 4413 | 18684 | 2473 | 9976 | |
| ENTER ACTG DATE AND CO | NO. THEN HIT ENT | 'ER | | | |
| | : | : | | | |
| PF1/01=HELP PF7/07 PF8/08=FORWARD PF11/11 PF12/12=EXIT | '=BACK PF2 /02= .=NOTES PF16/16= | PG1 PF4 /0 PG2B/1 PF17/1 PF19/1 | 4=PG2A/1 PF6/ 7=PG2B/2 PF18/ 9=PG2C/2 PF20/ | 06=PG2A/3 18=PG2C/1 20=PG2C/3 | |

3. Page 2A/Section 3 – AO Liability and Phys Dam Written Premium

To view this screen,

Select PF6 or tab to the option field, type "06", and hit ENTER

The BD234 – AO Liability and Phys Dam Written Premium screen appears for your company and the industry (exhibit XI-D-7). This screen shows voluntary and ceded data for those classes excluded from the participation calculation.

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CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

D. ACCESSING PARTICIPATION RATIO DATA (CONTINUED)

3. Page 2A/Section 3 - AO Liability and Phys Dam Written Premium (continued)

| BD234PR AO LIAB | ILITY AND PHYS | DAM WRITTEN P | REMIUM PAGE 2A/3 | 11/01/06 |
|--|------------------------------|------------------------------------|---|---|
| BD234SA | ACCOUNTING | DATE 08 / 2 | 006 | 11:25:14 |
| COMPANY NUMBER 999 | COMPANY NAME | ANY INSURANCE | COMPANY | |
| | LIABILITY | LIABILITY | PHYS DAM | PHYS DAM |
| | WRIT PREM | IND WRIT PREM | CO WRIT PREM IN | D WRIT PREM |
| VOL RETAINED | 34,462,318 | 259,397,643 | 8,730,607 | 69,074,661 |
| VOL CEDED | 10,553,446 | 48,265,998 | 2,935,972 | 13,049,428 |
| ERP RETAINED | 3,582,639 | 6,484,228 | 959,331 | 1,883,020 |
| ERP CEDED | 3,502,898 | 43,225,705 | 983,453 | 9,311,659 |
| VOL CEDED EXCLUSIO | 3,978,921 | 19,515,923 | 1,067,414 | 4,527,913 |
| ERP CEDED EXCLUSIO | 1,531,230 | 24,646,134 | 326,421 | 3,760,338 |
| ENTER ACTG DATE AND (| CO NO, THEN HI | T ENTER | | |
| PF1 /01=HELP PF7/ PF8 /08=FORWARD PF11, PF12/12=EXIT | 07=BACK PF2 /11=NOTES PF1 | /02=PG1 P1 6/16=PG2B/1 P1 P1 | F4 /04=PG2A/1 PF5 F17/17=PG2B/2 PF1 F19/19=PG2C/2 PF2 | / 05=PG2A/2 8/18=PG2C/1 0/20=PG2C/3 |

4. Page 2B/Section 1 – Determine PP Liab Motor/Misc Exposures

To view this screen,

Tab to the option field, type "16", and hit ENTER

The BD240 – Determine PP Liab Motor/Misc Exposures screen appears (exhibit XI-D-8). This screen illustrates the factoring of private passenger motorcycles and miscellaneous private passenger classes for your company. The totals are carried forward and included on Page 2A/Section 1.

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CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

D. <u>ACCESSING PARTICIPATION RATIO DATA (CONTINUED)</u>

4. Page 2B/Section 1 – Determine PP Liab Motor/Misc Exposures (continued)

| _ |
|---|

Exhibit XI-D-8

5. Page 2B/Section 2 – Determine PP Liab Motor/Misc Exposures/Exclusions

To view this screen,

Tab to the option field, type "17", and hit ENTER

The BD242 - Determine PP Liab Motor/Misc Exposures/Exclusions screen appears (exhibit XI-D-9). This screen is a continuation of 2B/1 and also includes the factoring of SDIP exclusions for motorcycles and miscellaneous classes. The totals are reflected on Page 2A/Section 2.

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CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

D. ACCESSING PARTICIPATION RATIO DATA (CONTINUED)

5. Page 2B/Section 2 – Determine PP Liab Motor/Misc Exposures/Exclusions (cnt'd)

| BD242PR DETERMINE BD242SA | PP LIAB MOTOR/I ACCOUNTING DA | MISC EXPOSU FE 08 / 2 | RES PAG 006 | GE 2B/2 | 11/01/06 11:56:51 |
|---|----------------------------------|-------------------------------------|--|---|----------------------------------|
| COMPANY NUMBER 999 | COMPANY NAME AN | Y INSURANCE | COMPANY | | |
| C I POI D YE | MTR/MISC EXPOS/NSF | MTR MISC EXPOS/SF F. | AI ACTOR EXI | DJUSTED POSURES | COMPANY TOTAL |
| ERP CED 5 2003 2004 | 8 0 4 3 | -32 362 | 0.33 0.33 | -11 119 | -11 122 |
| TOTAL | 3 | 330 | 0.33 | 108 | 111 |
| VOL CED SDIP XCL 4 2003 | 8 0 | -б | 0.33 | -2 | -2 |
| 2004 | 4 | 236 | 0.33 | 78 | 82 |
| TOTAL | 4 | 230 | 0.33 | 76 | 80 |
| ERP CED SDIP XCL 5 2003 | 8 0 | -14 | 0.33 | -5 | -5 |
| 2004 | 1 | 159 | 0.33 | 52 | 53 |
| TOTAL | 1 | 145 | 0.33 | 47 | 48 |
| ENTER ACTG DATE AND CO | NO, THEN HIT E | NTER | | | |
| PF1/01=HELP PF7/ 07= PF8/08=FORWARD PF11/11= PF12/12=EXIT | BACK PF2 /0 NOTES PF6 /0 | _: 2=PG1 P: 6=PG2A/3 P: P: | F4 /04=PG2 F16/16=PG2 F19/19=PG2 | 2A/1 PF5/ 0 2B/1 PF18/1 2C/2 PF20/2 | 5=PG2A/2 8=PG2C/1 0=PG2C/3 |

Exhibit XI-D-9

6. Page 2C/Section 1 – Weighting of Pure PP Phys Dam Exposures

To view this screen,

Tab to the option field, type "18", and hit ENTER

The BD250 – Determine PP Coll/Otc Avg-Prem/Exposures screen appears (exhibit XI-D-10). This screen shows the data used to weight pure private passenger physical damage exposures and the calculated weighted exposures for your company.

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CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

D. ACCESSING PARTICIPATION RATIO DATA (CONTINUED)

6. Page 2C/Section 1 – Weighting of Pure PP Phys Dam Exposures (continued)

Exhibit XI-D-10

| BD250PR DETERMINE BD250SA | PP COLL/OTC AVG- ACCOUNTING DAT | PREM/EXPOSU TE 08 / 200 | RES PAG D6 | E 2C/1 | 11/01/06 12:03:15 | |
|------------------------------|------------------------------------|----------------------------|---------------|-------------|----------------------|--|
| COMPANY NUMBER 999 | COMPANY NAME ANY | INSURANCE (| COMPANY | | | |
| С | | | | | | |
| I POL COL | LISION COLL AVG | OTC | OTC AVG W | EIGHTED | COMPANY | |
| D YR EXP | OSURES PREMIUM | EXPOSURES | PREMIUM E | XPOSURES | TOTAL | |
| VOL RET 0 2003 | -1,106 \$217 | -1,642 | \$122 | -1,298 | 0 | |
| 2004 1 | .82,190 \$192 | 202,908 | \$113 | 189,865 | 188,567 | |
| VOL CED 4 2003 | -242 \$390 | -321 | \$142 | -263 | 0 | |
| 2004 | 15,208 \$383 | 17,445 | \$137 | 15,797 | 15,534 | |
| ERP RET 1 2003 | -410 \$217 | -717 | \$122 | -520 | 0 | |
| 2004 | 59,756 \$192 | 66,774 | \$113 | 62,356 | 61,836 | |
| ERP CED 5 2003 | -290 \$390 | -344 | \$142 | -304 | 0 | |
| 2004 | 10,240 \$383 | 11,374 | \$137 | 10,538 | 10,234 | |
| ENTER ACTG DATE AND C | CO NO, THEN HIT EN | ITER | | | | |
| : : | | | | | | |
| PF1/01=HELP PF7/ 0 |)7=BACK PF2 /02 | PG1 PF4 | 4 /04=PG2A | /1 PF5/ 05 | =PG2A/2 | |
| PF8/08=FORWARD PF11/1 | 1=NOTES PF6 /06 | S=PG2A/3 PF1 | 16/16=PG2E | 3/1 PF17/17 | =PG2B/2 | |
| PF12/12=EXIT | | PF | 19/19=PG2C | C/2 PF20/20 | =PG2C/3 | |

7. Page 2C/Section 2 – Weighting of Motor/Misc Phys Dam Exposures

To view this screen,

Tab to the option field, type "19", and hit ENTER

The BD252 – Determine PP Coll/OTC Avg – Prem/Exposures screen appears (exhibit XI-D-11). This screen shows the weighting of motorcycle and miscellaneous physical damage exposures for your company.

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CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

D. ACCESSING PARTICIPATION RATIO DATA (CONTINUED)

7. Page 2C/Section 2 – Weighting of Motor/Misc Phys Dam Exposures (continued)

| BD252PR DETER BD252SA | MINE PP COLL ACCOU | /OTC AVG-PH NTING DATE | REM/EXPOSU 08 / 20 | RES PA 06 | GE 2C/2 | 11/01/06 12:13:32 | |
|--------------------------|---|---------------------------|-----------------------|--------------|-------------|----------------------|--|
| COMPANY NUMBER 99 | COMPANY NUMBER 999 COMPANY NAME ANY INSURANCE COMPANY | | | | | | |
| С | | | | | | | |
| I POL | COLLISION | COLL AVG | OTC | OTC AVG | WEIGHTED | COMPANY | |
| D YR | EXPOSURES | PREMIUM EX | POSURES | PREMIUM 3 | EXPOSURES | TOTAL | |
| MISC/MTR 0 2003 | 3 | \$217 | -36 | \$122 | -11 | 0 | |
| 2004 | 3,073 | \$192 | 4,263 | \$113 | 3,513 | 3,502 | |
| MISC/MTR 4 2003 | -3 | \$390 | -б | \$142 | -3 | 0 | |
| 2004 | 184 | \$383 | 242 | \$137 | 199 | 196 | |
| MISC/MTR 1 2003 | 5 | \$217 | -7 | \$122 | 0 | 0 | |
| 2004 | 883 | \$192 | 1,247 | \$113 | 1,017 | 1,017 | |
| MISC/MTR 5 2003 | -5 | \$390 | -б | \$142 | -5 | 0 | |
| 2004 | 120 | \$383 | 151 | \$137 | 128 | 123 | |
| ENTER ACTG DATE A | ND CO NO, TH | EN HIT ENTE | IR | | | | |
| | | : : | | | | | |
| PF1/01=HELP PH | '7/ 07=BACK | PF2 /02=1 | PG1 PF | 4 /04=PG2 | A/1 PF5/ 05 | 5=PG2A/2 | |
| PF8/08=FORWARD PF | '11/11=NOTES | PF6 /06=1 | PG2A/3 PF | 16/16=PG2 | B/1 PF17/17 | =PG2C/2 | |
| PF12/12=EXIT | | | PF | 18/18=P02 | C/1 PF20/20 |)=PG2C/3 | |
| | | | | | | | |

8. Page 2C/Section 3 – Weighting of PP Phys Dam Exclusions

To view this screen,

Tab to the option field, type "20", and hit ENTER

The BD254 – Determine PP Coll/OTC Avg-Prem/Exposures screen appears (exhibit XI-D-12). This screen illustrates the weighting of your company's pure private passenger physical damage exposure for classes excluded from the participation calculation.

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CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

D. <u>ACCESSING PARTICIPATION RATIO DATA (CONTINUED)</u>

8. Page 2C/Section 3 – Weighting of PP Phys Dam Exclusions (continued)

| BD254PR DETERMINE PP COL BD254SA ACCOU | LL/OTC AVG-PREM/EXPO INTING DATE 08 / 2 | SURES PAGE 006 | 2C/3 11/01/06 12:19:23 |
|---|--|-------------------|---------------------------|
| COMPANY NUMBER 999 COMPANY | NAME ANY INSURANCE | COMPANY | |
| C | | | |
| I POL COLLISION | COLL AVG OTC | OTC AVG WEI | GHTED COMPANY |
| D YR EXPOSURES | PREMIUM EXPOSURES | PREMIUM EXP | OSURES TOTAL |
| VOL CD EX 4 2003 -514 | \$390 -618 | \$142 | -541 0 |
| 2004 6,495 | \$383 7,823 | \$137 | 6,844 6,303 |
| ERP CD EX 5 2003 -258 | \$390 -319 | \$142 | -274 0 |
| 2004 2,628 | \$383 3,081 | \$137 | 2,747 2,473 |
| ENTER ACTG DATE AND CO NO, TH | IEN HIT ENTER | | |
| | : : | | |
| PF1/01=HELP PF7/ 07=BACK | PF2 /02=PG1 PF | 4 /04=PG2A/1 | PF5/ 05=PG2A/2 |
| PF8/08=FORWARD PF11/11=NOTES | PF6 /06=PG2A/3 PF | 16/16=PG2B/1 | PF17/17=PG2B/2 |
| PF12/12=EXIT | PF | 18/PG2C/1 | PF19/19=PG2C/2 |
| | | | |

You can access any page within the application by using the PF keys indicated at the bottom of each screen.

You exit any screen by using PF12 or typing "12" in the option field.

Telecommunications Manual

CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

E. <u>ACCESSING RATE DEVIATION DATA</u>

To access the Rate Deviation Data menu from BD201 - Data Options menu (exhibit XI-E-1),

- 1) Select PF4 or
- 2) Tab to the option field, type "04", and hit ENTER

| BD201SA BD201PR | DATA OPTIONS 11/01/06 03:27:55 |
|--------------------|---|
| | RATE DEVIATION DATA PF4 OR 04 |
| | CESS VOL/PART RATIO DATA. PF5 OR 05 |
| | EXIT PF12 OR 12 |
| | HIT APPROPRIATE PFKEY OR TYPE IN OPTION AND HIT ENTER |
| | : : |

Exhibit XI-E-1

The BD203PR – Rate Deviation Data screen appears (exhibit XI-E-2).

Exhibit XI-E-2

| BD203PR BD203SA | RATE DEVIATION DATA 12:28: 11/01/ ACCOUNTING YEAR | :25 /06 |
|--------------------|---|------------|
| COMPANY NUMBER | | |
| | LIABILITY DETAIL PF4 OR 04 | |
| | PHYSICAL DAMAGE DETAIL PF5 OR 05 | |
| | LIABILITY/PHYSICAL DAMAGE TOTALS PF6 OR 06 | |
| | EXIT PF12 OR 12 | |
| ENTE | R ACTG DATE AND CO-NO, THEN HIT DESIRED PFKEY OR TYPE DESIRED OPTION AND HIT ENTER | |
| | () | |

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CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

E. <u>ACCESSING RATE DEVIATION DATA (CONTINUED)</u>

Within the Rate Deviation application, the "PF" keys are standard from any screen.

To display liability totals,

Select PF4 or tab to the option field, type "04", and hit ENTER.

To display physical damage totals,

Select PF5 or tab to the option field, type "05", and hit ENTER.

To display your company totals,

Select PF6 or tab to the option field, type "06", and hit ENTER.

To display the prior page's data,

Select PF7 or tab to the option field, type "07", and hit ENTER.

To display the next page's data, when available,

Select PF8 or tab to the option field, type "08", and hit ENTER.

To toggle between your company's data and the industry data,

Select PF10 or tab to the option field, type "10", and hit ENTER.

To exit the system,

Select PF12 or tab to the option field, type "12", and hit ENTER.

1. Liability Detail

To view the detail liability rate deviation data,

- 1) Select PF4 or
- 2) Tab to the option field, type "04", and hit ENTER

Telecommunications Manual

CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

E. <u>ACCESSING RATE DEVIATION DATA (CONTINUED)</u>

1. Liability Detail (continued)

The BD260 – Private Passenger Rate Deviation for Liability data screen appears (exhibit XI-E-3). This screen shows the detail liability data for the current policy year through the most current month.

| BD260PR BD260SA POLICY YEA | PRIVATE PASSENGE R 2004 CALENDAR | R RATE DEVIATION YEAR 2004 THROUGH | 11/01/06 3 MONTHS 02:16:50 |
|--|---|--|---|
| COMPANY NUMBER 999 | COMPANY NAME AN | Y INSURANCE COMPANY | |
| | LIABILIT | Z | |
| PCT CEDED DEVIATED EXPOSURES 95.00 0 22.60 3 20.80 242 19.00 431 18.20 0 17.30 1 16.40 12 14.50 64 | TOTAL PCT EXPOSURES CEDED 1 0.00 232 1.29 15,296 1.58 25,364 1.69 17 0.00 108 0.92 676 1.77 1,346 4.75 | CEDED PREMIUMS 0 2,270 82,951 140,310 0 -173 6,597 47,370 | TOTALPCTPREMIUMSCEDED4580.00118,5791.916,491,8861.2710,757,0881.306,9140.0039,4270.00314,4892.09820,7875.77 |
| PF1/01=HELP PF7/07 PF12/12=EXIT PF8/08 | : '=BACK PF5/05=: =FORWARD | : PHYSICAL DAMAGE PF6 PF1 | /06=COMPANY TOTALS 0/10=INDUSTRY |

Exhibit XI-E-3

2. Physical Damage Detail

To view the detail physical damage rate deviation data,

1) Select PF5 or

2) Tab to the option field, type "05", and hit ENTER

The BD260 – Private Passenger Rate Deviation for Physical Damage data screen appears (exhibit XI-E-4). This screen shows the detail physical damage data for the current policy year through the most current month.

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CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

E. <u>ACCESSING RATE DEVIATION DATA (CONTINUED)</u>

2. <u>Physical Damage Detail (continued)</u>

| BD260PR PRIVATE PASSENGER RATE DEVIATION 1 BD260SA POLICY YEAR 2004 CALENDAR YEAR 2004 THROUGH 3 MONTHS 0 | 1/01/06 2:22:10 | | | | | | | |
|--|--------------------|--|--|--|--|--|--|--|
| COMPANY NUMBER 999 COMPANY NAME ANY INSURANCE COMPANY | | | | | | | | |
| PHYSICAL DAMAGE | | | | | | | | |
| PCT CEDED TOTAL PCT CEDED TOTAL | PCT | | | | | | | |
| DEVIATED EXPOSURES EXPOSURES CEDED PREMIUMS PREMIUMS | CEDED | | | | | | | |
| 95.00 0 1 0.00 0 35 | 0 0.00 | | | | | | | |
| 22.60 3 204 1.47 891 56,45 | 9 1.57 | | | | | | | |
| 20.80 196 12,240 1.60 42,675 3,164,09 | 0 1.34 | | | | | | | |
| 19.00 329 19,788 1.66 60,758 5,119,074 | 6 1.18 | | | | | | | |
| 18.20 0 10 0.00 -18 2,93 | 0 -0.61 | | | | | | | |
| 17.30 1 87 1.14 -210 19,32 | 1 -1.08 | | | | | | | |
| 16.40 10 549 1.82 2,836 150,66 | 9 1.88 | | | | | | | |
| 14.50 45 1,013 4.44 17,259 384,52 | 1 4.48 | | | | | | | |
| | | | | | | | | |
| : : | | | | | | | | |
| PF1/01=HELP PF7/07=BACK PF4/04=LIABILITY PF6/06=COMPANY TOTALS | | | | | | | | |
| PF12/12=EXIT PF8/08=FORWARD PF10/10=INDUSTRY | PF10/10=INDUSTRY | | | | | | | |

3. Liability and Physical Damage Totals

To view the company liability and physical damage totals,

1) Select PF6 or

2) Tab to the option field, type "06", and hit ENTER

The BD260 – Private Passenger Rate Deviation Totals for Liability and Physical Damage data screen appears (exhibit XI-E-5). This screen reflects summary liability and physical damage totals. Exposures and premium are displayed for all business written at a rate deviation (all factors), all business written at full rates (all other), and total book of business.

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CHAPTER XI - CESSION VOLUME / PARTICIPATION RATIO DATA

E. <u>ACCESSING RATE DEVIATION DATA (CONTINUED)</u>

3. Liability and Physical Damage Totals (continued)

Exhibit XI-E-5

| BD260PR BD260SB PC | PRI DLICY YEAR 20 | VATE PASSE 04 CALEND | NGER RATE AR YEAR 20 | DEVIATION 04 THROUGH | 3 MONTHS | 11/01/06 02:42:27 | | |
|---|----------------------|-------------------------|-------------------------|-------------------------|--------------------|----------------------|--|--|
| COMPANY TOTA | LS, COMPANY | NO. 999 | ANY INSURA | NCE COMPANY | | | | |
| EX | CEDED IPOSURES | TOTAL EXPOSURES | PCT CEDED | CEDED EXPOSURES | TOTAL EXPOSURES | PCT CEDED | | |
| LIABILITY PHYSIC | | | | | AL DAMAGE | | | |
| ALL FAC | 14,783 | 295,637 | 5.00 | 9,718 | 217,972 | 4.40 | | |
| ALL OTH | 27,367 | 101,426 | 26.90 | 16,944 | 65,441 | 25.80 | | |
| TOTAL | 42,150 | 397,063 | 10.60 | 26,662 | 283,413 | 9.40 | | |
| ALL LINES WRITTEN PREMIUM | | | | | | | | |
| CEDED PREMIUMS | | | TOTAL | PREMIUMS | PCT CEDED | | | |
| ALL FAC | L FAC \$17,846,385 | | \$203,414,438 8.70 | | | | | |
| ALL OTH | \$40,688,542 | | \$118 | ,363,363 | 34.30 | | | |
| TOTAL | \$58,534,927 | | \$321,777,801 | | 18.10 | | | |
| :: PF1/01=HELP PF4/04=LIAB DTL PF5/05=PHYSD DTL PF10/10=IND TOT PF12/12=EXIT | | | | | | | | |
| | | - , | | | | | | |

To exit from the Cession Volume/Participation Ratio Data application, select PF12 or tab to the option field, type "12", and hit ENTER.