

The commission paid to Exclusive Representative Producers (ERPs) for ceded commercial business shall be as follows:

1. For those producers operating under the so-called American Agency System, the commission paid on all classes of ceded business shall be equal to the applicable percentage as contained in the commission schedule approved in conjunction with CAR's commercial rate filing.
2. For those ERPs that are not producers operating under the so-called American Agency System and are assigned to a Servicing Carrier with which the ERP also has a voluntary relationship, the commission will be determined by the Servicing Carrier. For all classes of ceded business the commission may not exceed the applicable percentage as contained in the commission schedule approved in conjunction with CAR's commercial rate filing.
3. For those ERPs that are not producers operating under the so-called American Agency System and are assigned to a Servicing Carrier with which the ERP does not have a voluntary relationship, the commission paid on all classes of commercial business shall be equal to the applicable percentage as contained in the commission schedule approved in conjunction with CAR's commercial rate filing.