



NATALIE A. HUBLEY
PRESIDENT

COMMONWEALTH AUTOMOBILE REINSURERS

101 Arch Street, Suite 400 Boston, Massachusetts 02110
www.commauto.com 617-338-4000

NOTICE OF MEETING

COMMERCIAL AUTOMOBILE RESIDUAL MARKET STANDARDS SUBCOMMITTEE

A meeting of the Commercial Automobile Residual Market Standards Subcommittee will be held at the Automobile Insurers Bureau Conference Center at 101 Arch Street, 7th Floor, Boston, on

WEDNESDAY, MAY 9, 2018 AT 10:30 A.M.

MEMBERS OF THE SUBCOMMITTEE

Mr. John Olivieri, Jr. – Chair
J.K. Olivieri Insurance Agency, Inc.

Ms. Sarah Clemens
Ms. Sheila Doherty
Ms. Mayre Hammond
Mr. Coleman Johnson
Mr. Brian Lam
Mr. Thomas Skelley, Jr.
Mr. Barry Tagen

MAPFRE U.S.A. Corporation
Doherty Insurance Agency, Inc.
Arbella Insurance Group
The Hanover Insurance Company
Safety Insurance Company
Deland, Gibson Insurance Associates, Inc.
Pilgrim Insurance Company

AGENDA

CRMS

18.01 Records of Previous Meeting

The Records of the Commercial Automobile Residual Market Standards Subcommittee meeting of April 25, 2018 should be read and approved.

CRMS

18.03 CAR Conflict of Interest Policy

The Chair will read a statement relative to CAR's Conflict of Interest Policy.

CRMS

18.04 Commercial Residual Market Issues

Staff will provide a status report on current efforts. The list of issues will be updated to reflect the Subcommittee's discussions and will be distributed as additional information prior to the meeting.

CRMS

18.06 Standards for Validating the Principal Place of Business

Staff will distribute updated documentation relative to Standards for Servicing Carriers and Exclusive Representative Producers to use in validating principal place of business. This exhibit will be distributed as additional information prior to the meeting.

CRMS

18.08 Standards for Validating Non-Fleet Private Passenger Type Risks

Staff will distribute updated documentation relative to Standards for Servicing Carriers and Exclusive Representative Producers to use in validating Non-Fleet Private Passenger Type risks. This exhibit will be distributed as additional information prior to the meeting.

CRMS

18.09 Producer Requirements

The Subcommittee should review the provisions of Rule 14 – Exclusive Representative Producer Requirements of CAR's Rules of Operations in order to consider whether amendments are warranted. Additionally, the Subcommittee should be prepared to discuss potential enhancements to CAR's Producer Management System that could assist staff and Servicing Carriers in identifying questionable practices, including:

- The development of a producer profile that shows the distribution of the agency's book by classification
- Reports that highlight those producers with significant volumes of any classification or those with significant increases in any classification.

CRMS

18.10 Information Sharing

Based on the discussion at the previous meeting, staff will distribute updated information relative to the proposed online information sharing system. This exhibit will be distributed as additional information prior to the meeting.

CRMS

18.11 Covered Autos

Staff is proposing to limit ceded risks to policies written on a specified vehicle basis only. The Subcommittee should be prepared to discuss this issue and the resulting impacts on available rating methodologies.

Other Business

To transact any other business that may properly come before this Subcommittee.

Executive Session

The Commercial Automobile Residual Market Standards Subcommittee may convene in Executive Session in accordance with the provisions of G.L. c. 30A, § 21.

WENDY BROWNE
Vice President – Business Operations

Boston, Massachusetts
April 27, 2018