

COMMONWEALTH AUTOMOBILE REINSURERS

101 Arch Street, Suite 400 Boston, Massachusetts 02110www.commauto.com617-338-4000

NOTICE OF MEETING

MARKET REVIEW COMMITTEE

A meeting of the Market Review Committee will be held at the Automobile Insurers Bureau Conference Center at 101 Arch Street, 7th Floor, Boston, on

WEDNESDAY, DECEMBER 19, 2018 AT 10:30 A.M.

MEMBERS OF THE COMMITTEE

Mr. Charles Boynton, III – Chair Boynton Insurance Agency, Inc.

Ms. Elizabeth Brodeur Ms. Sheila Doherty Mr. Andrew Drayer Ms. Roberta Fitzpatrick Mr. Harold Gerbis Mr. Sumner Gilman Mr. David McCormick Ms. Marie-Armel Theodat Mr. Kenneth Willis Safety Insurance Company Doherty Insurance Agency, Inc. MAPFRE U.S.A. Corporation Arbella Insurance Group Quincy Mutual Group Economy Insurance Agency, Inc. McCormick and Sons Insurance Agency, Inc. R. Theodat Insurance Agency, Inc. Plymouth Rock Assurance Corporation

AGENDA

MR

17.01 Records of Previous Meeting

The Records of the Market Review Committee meeting of November 28, 2017 should be read and approved.

MR

18.03 CAR Conflict of Interest Policy

The Chair will read a statement relative to CAR's Conflict of Interest Policy.

Notice of Meeting Market Review Committee

MR

18.05 Shannon Insurance Agency, LLC / Commerce Insurance Company

Attached is a November 6, 2018 Request for Review submitted by Paul F. Shannon, Jr. of the Shannon Insurance Agency, LLC, appealing the termination of the agency's commercial automobile Exclusive Representative Producer appointment by the Commerce Insurance Company by letter dated September 11, 2018. The agency has taken the position that it did not receive the termination letter and was not aware of the termination until early November, 2018. Commerce's notice of termination to the agency was issued for violations of CAR Rule 14.B.1.d., e., g., j., x., and y., Ongoing Exclusive Representative Producer Requirements. Commerce's Notice of Termination is also attached. (Docket #MR18.05, Exhibits #1 and #2).

Other Business

To transact any other business that may properly come before this Committee.

Executive Session

The Committee may convene in Executive Session in accordance with the provisions of G.L. c. 30A, § 21.

JOHN METCALFE Director – Residual Market Services

Attachments

Boston, Massachusetts December 5, 2018

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Details of Provide specific detail for each reason for the requested review cited above, 2 Aggrievement(s): including references to violations of CAR or MAIP Rules, the agency contract, or established practices of CAR, MAIP or one of its Members. Include historical reference, where appropriate. Attach supporting documentation. lench (r Lomm 0 an State when you first became aware of each item/issue being contested and the 3 Actions(s) Taken to Date to steps taken to mitigate or resolve the matter prior to this request for a formal **Resolve the** review. Attach supporting documentation. Matter: minctu סנ ଚ୍ଚା 6 aua OIN Pros ommera Pland 11 0 no Per a CUMM 0 complained l-1) ION C Or um G (α ଧ 7 D rrie-

Page 2 of 3

Scheduling of Review

Upon receipt of a completed Request for Review/Relief Form, a hearing date will be established within 15 business days. After a date has been confirmed, CAR will issue a written Notice of Meeting to all affected parties and in compliance with the Open Meeting Law.

Request for Continuance

A request for a continuance of a review of the matter by CAR will be granted upon the agreement of all parties. Absent the agreement of all parties, a request for a continuance must be presented to the assigned Committee for approval.

Submission of Written Information

Any parties wishing to present written materials to be considered by the designated Committee must submit them to CAR's Docket Clerk no later than 12:00 p.m., 5 business days prior to the scheduled meeting date. Timely submitted materials will be docketed by CAR and distributed to the Committee as soon as practicable. Written materials submitted to CAR after 12:00 p.m. on the 5th business day prior to the scheduled meeting date will not be entered on the docket, but the submitting party may petition the Committee directly for consideration of such materials. The Committee has the discretion to determine whether such materials will be considered in its deliberations. In addition, parties who petition the Committee for the submission of materials are expected to be prepared to provide a minimum of 25 copies at the meeting. Parties should provide copies of ALL written materials that they wish considered in the matter to the opposing party in concert with their submission(s) to CAR and/or the Committee.

All written materials submitted must be in compliance with 201 CMR 17.00: Standards for the Protection of Personal Information of Residents of the Commonwealth, which implements the provisions of M.G.L. c. 93H. That is, any personal information that includes a Massachusetts resident's first and last name or first initial in combination with one or more of the following data elements that relate to such resident; a) Social Security number, b) driver's license or state-issued identification card number or c) financial account number (including an insurance policy number), or credit or debit card number, <u>must be redacted</u>. Any document submission determined to not be in compliance with the standards will result in the materials being returned to the sender for correction and may impact its distribution to the reviewing Committee.

15 Day Waiver: Initial helow if waiving the need for review within 15 business days:

I waive the 15 business day review while retaining rights to a review: (Initial): ____

PLEASE NOTE: THIS FORM MUST BE COMPLETED AND RETURNED TO CAR PRIOR TO THE INITIATION OF A FORMAL REVIEW PURSUANT TO CAR RULE 20/MAIP RULE 40

From:	Metcalfe, John
To:	Adgate, Marian
Subject:	Shannon email to me
Date:	Wednesday, December 05, 2018 7:13:32 AM

From: Paul Shannon [mailto:paul@insuranceshannon.com]
Sent: Thursday, November 29, 2018 11:43 AM
To: Metcalfe, John <jmetcalfe@commauto.com>
Subject: Commerce

John,

Per our conversation I am writing to state that I never received any overnight letter from Commerce.

I had asked John Kelley at Commerce to provide the tracking number and he did. When I tracked the letter it said that the letter was left at the front door of our Agency which is outside.

I then asked him to provide a copy of the letter and the documentation and he sent me an email and the attachments were either empty or couldn't be opened.

I have called and emailed him repeatedly to provide a Customer expiration list. This has not been provided.

I have not been properly noticed by Commerce and I am demanding that I be reinstated immediately.

Paul Shannon

Get Outlook for iOS



September 11, 2018

VIA UPS OVERNIGHT DELIVERY Mr. Paul Shannon Shannon Insurance LLC 429 S. Washington Street North Attleboro, Ma.

Re: Notice of Termination of Limited Servicing Carrier Agreement

Dear Mr. Shannon

This letter is to notify Shannon Insurance, LLC, formerly known as Paul F. Shannon d/b/a The Shannon Insurance Agency ("Shannon" or "ERP") that The Commerce Insurance Company ("Commerce" or the "Company") is terminating the Limited Servicing Carrier Agreement between Commerce and Shannon, executed on April 27, 2011, as amended effective December 30, 2011 (the "Agreement"), and the authority to bind insurance coverage on behalf of Commerce granted therein. A copy of the Agreement is attached.

Authority for Termination

This termination is authorized by the following Commonwealth Automobile Reinsurer ("CAR") Rules of Operation ("Rules"): Rule 16.B.2; Rule 13.B.6.a; and Rule 14.B.2.b.

Specific Basis for Termination

CAR Rule 13.B.6.a. states in relevant part,

A Servicing Carrier may terminate an ERP's Contract and authority to bind coverage upon failure of the ERP to meet the eligibility requirements and /or definition of ERP as provided by the Rules of Operation or upon failure of the ERP to fulfill any of the requirements of Rule 14.B.1.

(2) A Servicing Carrier shall have cause to terminate an ERP's contract and the authority to bind coverage with thirty days written notice of termination pursuant to the provisions of Rule 14.B.2.b.

CAR Rule 14.B.2.b. states:

Termination with a 30-Day Notice

Failure to fulfill the requirements in Section B.1.d. through B.1y. [of this Rule] shall be cause for a Servicing Carrier to terminate an ERP's contract and the authority to bind coverage with 30 days written notice of termination.

CAR DOCKET #MR18.05

EXHIBIT #2 PAGE 2 OF 170

The specific Rule 14.B.1. provisions that constitute the basis for the termination are as follows:

- <u>Rule 14.B.1.d.</u> Submit for all applicants a new business application for insurance with appropriate certification form(s), completed in their entirety, and a signed premium finance application/agreement, if applicable within two business days. Refer to **Attachment A**.
- <u>Rule 14.B.1.e.</u> Provide a reasonable and good faith effort to verify the information provided by the applicant, including rating and licensing data. Refer to **Attachment B**.
- <u>Rule_14B1.g</u>. Verify that the applicant has not been in default in the payment of any Motor Vehicle Insurance premiums in the past 24 months. Refer to **Attachment C**.
- Rule14B1.j. Forward all premium payments to a Servicing Carrier within two business days of receipt. However, a Servicing Carrier shall extend the payment period for an additional seven days upon sufficient notice that all or part of a premium is being financed by a licensed finance company where the premium finance company has given its written assurance to pay the full premium finance directly to the Servicing Carrier. This provision shall not obligate a Servicing Carrier to provide such additional time if notwithstanding any written assurance the premium finance company has previously failed to perform its commitment. Refer to Attachment D.
- <u>Rule 14B.1.x</u>. Comply with all of the conditions set forth in the contract between the ERP and Servicing Carrier. The violations noted above and in the Attachments hereto also constitute breaches of Shannon's obligations pursuant to paragraphs I.b and I.h. of the Agreement.
- Rule 14B.1.y. Comply with all of the provisions of the Rules of Operation and the Manual of Administrative Procedures.

Attachments A, B C and D, referenced above, catalog and provide documentation evidencing Shannon's failures to comply with the cited provisions of CAR Rules and the Agreement.



Commerce is proceeding with this termination at this time because Shannon has failed to conform its business practices to comply with the CAR Rules and the Agreement despite ongoing communications between Shannon and Commerce regarding the need to do so. Commerce also provided formal written notification to Shannon earlier this year indicating that termination would ensue if the ERP continued to process business in violation of CAR Rules and the Agreement. Please see Commerce's letter to Shannon dated June 5, 2018, annexed hereto as Attachment E.

Notice Period and Effective Date

The termination is effective 30 days from the receipt of this notice unless otherwise required by the Rules.

<u>Changes in Operational Procedures Pending Termination Effective</u> <u>Date</u>

Upon receipt of this termination notice and through the termination effective date, Shannon may not bind Commerce on any new business or otherwise certify any coverage to the Registry of Motor Vehicles unless Shannon has first provided the following documents to Commerce's commercial automobile underwriting department and Commerce's commercial automobile underwriting department has approved the application's submission:

1. Completed and signed application by named insured and agency producer along with supporting underwriting documents in accordance with CAR Rules of Operation 14B.1.a through 14/B.1x, as well at the terms of the Agreement.

Right to Request Review of Termination

Shannon has the right to request that this termination be reviewed by CAR, pursuant to Rules 14.F and 20. Copies of those Rules and CAR's Request for Review/Relief form are annexed hereto as Attachment F.

Sincerely,

lu John V. Kelly **Executive Vice President** Northeast Region

Northeast Region Commerce Insurance Company



Cc:

Gary D. Anderson, Commissioner of Insurance. Massachusetts Division of Insurance

John D. Metcalf - Administrator of Residual Market Services, Commonwealth Automobile Reinsurers (CAR)

Sarah Clemens -- Vice President of Technical Area, MAPFRE Insurance

Andrew Drayer- Assistant Vice President, Business Development, Northeast MAPFRE Insurance

Richard Murphy- Business Development Representative, MAPFRE Insurance

ATTACHMENT A

Attachment A

CAR Rule 14, Rules of Operation, Exclusive Representative Producer Requirements; Rule 14.B.1 d. states Submit for all applicants a new business application for insurance, with appropriate certification form(s), completed in its entirety, and a signed premium finance application/agreement, if applicable within two business days.

Insured		Policy #	Effective Date	New Business or Endorsement	Violation
AA Enterprise Shipping LLC	•••		07/01/18	New Business	FCO Agreement not received at MAPFRE.
					Per the finance company (ETI Financial), they do not have receipt of the agreement.
Hatch Landscape & Design Inc			07/03/18	New Business	FCO Agreement not received at MAPFRE.
					Per finance company (ETI Financial), they do not have receipt of the agreement.
Veliz Logistics			07/24/18	New Business	FCO Agreement received 08/13/18 at MAPFRE.
					Per finance company (ETI Financial), they do not have receipt of the agreement.
David Rg			08/15/18	New	FCO Agreement not received at MAPFRF
					Per finance company (ETI Financial), they do not have receipt of the agreement.

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b. DOES THE A	APPLICANT HAVE ANY SUBSIDIARIES?		
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SAFETY	MANUAL MONTHLY MEETINGS	ſ.	
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DOES APPLICA	NT HAVE OTHER BUSINESS VENTURES FOR WHICH COVERAGE	IS NOT REQUESTED?	
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PRIOR CARRIER INFORMATION

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ACORD 125 (2009/08)

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CACORD CORPORATION 1555 2006

TRUCKERS SECTION

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POLICY NUMBER	the second s	EGTIVE DATE	COMMERCE			NAIC CODE
COVERAGES / LIMITS		/2018	NAMED INSURED(S)	AA ENTERPR	SE SHIPPIN	GLLC
USE ACORD 137	FOR YOUR STAT					
USE ACORD 137 DRIVER INFORMATION ACORD	163 attached for a	<u>e i o PRO</u> dditional d	VIDE COVERAL	GES / LIMITS IN	FORMATION	
LIST ALL DRIVERS, INCLUDING FAMILY MEMRIERS THAT WIL DRIVER NAME (Include address, if required)	L DRIVE COMPANY VENI	CLES, AND EM	PLOYEES WHO DRIVE	OWN VEHICLES ON OF		
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GENERAL INFORMATION (continued) AGENCY CUSTOMER ID: EXPLAIN ALL "YES" RESPONSES 8. ANY HOLD HARMLESS AGREEMENTS? YIN 9. ANY VEHICLES USED BY FAMILY MEMBERS? IF SO, IDENTIFY, Y 10. DOES THE APPLICANT OBTAIN MYR VERIFICATIONS? N 11. DOES THE APPLICANT HAVE A SPECIFIC DRIVER RECRUITING METHOD? Y 12. ARE ANY DRIVERS NOT COVERED BY WORKERS COMPENSATION? N 13. ANY VEHICLES OWNED BUT NOT SCHEDULED ON THIS APPLICATION? N 14. ANY DRIVERS WITH CONVICTIONS FOR MOVING TRAFFIC VIOLATIONS? N ANT DRIVERS WITH CONVENTIONS FOR METERS TO BE REPORTED TO INSURERS: APPLICABLE ONLY IN KANBAS: UNDER KARSAS LAW, THE FOLLOWING TRAFFIC VIOLATIONS ARE NOT REQUIRED TO BE REPORTED TO INSURERS: APPLICABLE ONLY IN KANSAS: UNDER KANSAS LAW, THE FOLLOWING TRAFFIC VIOLATIONS ARE NOT REQUIRED TO BE REPORT 1. A speeding violation of up to six (4) mph that occurs in an area with a maximum posted speed limit from 30 mph through 54 mph, or 2. A speeding violation of up to ten (10) mph that occurs in an area with a maximum posted speed limit from 36 mph through 54 mph, or DRV # DATE (MHUDD/YYYY) TYPE N PLACE (CITY, STATE) 15. HAS AGENT INSPECTED VEHICLES? # YRS REV 18. ARE ALL VEHICLES TO BE INCLUDED IN THIS POLICY PART OF A FLEET? Ν DESCRIPTION OF GARAGE / STORAGE LOCATIONS Ν MAXIMUM DOLLAR VALUE SUBJECT TO LOSS ADDITIONAL INTEREST / CERTIFICATE RECIPIENT ACORD 45 attached for additional names 5 ADDITIONAL INSURED EMPLOYEE AS LESSOR NAME AND ADDRESS RANK: LOSS PAYEE EVIDENCE: CERTIFICATE INTEREST IN ITEM NUMBER OWNER LIENHOLDER VEHICLE: REGISTRANT LOCATION: REFERENCE / LOAN #: INTEREST ADDITIONAL INSURED EMPLOYEE AS LESSOR NAME AND ADDRESS RANK: EVIDENCE: LOSS PAYEE CERTIFICATE INTEREST IN ITEM NUMBER OWNER LIENHOLDER VEHICLE REGISTRANT LOCATION: REMARKS (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

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ACORD 127 (2010/05)

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IN WASHINGTON, IT IS A CRIME TO KNOWINGLY PROVIDE FALSE, INCOMPLETE, OR MISLEADING INFORMATION TO AN INSURANCE COMPANY FOR THE PURPOSE OF DEFRAUDING THE COMPANY. PENALTIES INCLUDE IMPRISONMENT, FINES, AND DENIAL OF INSURANCE BENEFITS. THE UNDERSIGNED IS AN AUTHORIZED REPRESENTATIVE OF THE APPLICANT AND REPRESENTS THAT REASONABLE ENQUIRY HAS BEEN MADE T ANSWERS TO QUESTIONS ON THIS APPLICATION. HE/SHE REPRESENTS THAT THE ANSWERS ARE TRUE CORRECT AND COMPLETE TO THE PRESENTS THAT THE ANSWERS ARE TRUE CORRECT AND COMPLETE TO THE PRESENTS.

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co	VERAGES / LIMITS				7/3/2018		DESIC	IN INC					
	USE	ACORD'137 F	OR Y	OUR	STATE TO I			OVERAGES / LIMITS					
DR	VER INFORMATION	ACORD	183 att	acheo	for addition	nal dr	ivers	OVERAGES / LIMITS	INFOR	MATION			
UST.	ALL DRIVERS, INCLUDING FAMBLY L R NAME (Include address	EMBERS THAT WILL	DRIVE	COMPA	NY VEHICLES, AN	ID EMP	LOYEES	NHO DRIVE OWN VEHICLES ON	COMPANY	BUCHERE			
	NAME (Include address	, if required)	SEX	TAT_	DATE OF BIRTH		S YEAR	DRIVERS LICENSE NUMBER	STATE	DATE	BROADEN DOC	USE VEH#	Т
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NER	RAL INFORMATION												
AN I	ALL "YES" BERDOURCE			· · · · ·							<u> </u>		
WIT	H THE EXCEPTION OF ANY END INSTERED TO THE APPLICANT?	UMBRANCES, AP	REANY	VEHIC	LES FOR WHIC	HINS	RANC	IS REQUESTED NOT ON				Y	11
VEH	* NAME OF OTHER OWNER								ELY OWN	ED BY AN	D		
	OVER 50% OF THE EMPLOYEES	USE THEIR AUT				H# N	AME OF	THER OWNER				N	1
_					dineod (N	-
s th	IERE A VEHICLE MAINTENANCE	E PROGRAM IN O	PERATI	ON?						•••••••••••••••••••••••••••••••••••••••			
RE /	ANY VEHICLES LEASED TO OTH	IERS?				<u> </u>						Y	
												N	
NY C	CAR MODIFIED / SPECIAL EQUI	MENT? (Include c	ustomiz	ed van	s / pickups)								
				COS S		# DE	SCRIPTIO	N		1	COST	N	
· • ·	C, PUC OR OTHER FILINGS RE	QUIRED? (# "YE	S", attac	h ACO	RD 194)	- I					·		-
OP	ERATIONS INVOLVE TRANSPO	RTING HAZARDO	US MAT	ERIAL	?	·	•••					N	
												1	

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EXPLAIN ALL "YES" RESPONSES	N (continued)		AGENCY CUSTOMER	N:		
A ANY LICE OF LEADING						
8. ANY HOLD HARMLESS A	GREEMENTS?					
	_					
9. ANY VEHICLES USED BY	FAMILY MEMBERS? IF SO, IDE	INTIFY.				_
	and the state of the					
D. DOES THE APPLICANT O	STAIN MVR VERIFICATIONS?					
1. DOES THE APPLICANT H						
	VE A SPECIFIC DRIVER RECRU	JITING METHOD?				
ARE ANY DRIVERS NOT C	OVERED BY WORKERS COMPE	NEATIONS				
		MARTUAY				-+
. ANY VEHICLES OWNED BL	T NOT SCHEDULED ON THIS A	PPLICATION2				
						1
ANY DRIVERS WITH CONVI	CTIONS FOR MOVING TRAFFIC	VIOLATIONS?				
1 A anodise water in PANAAS	UNDER KANSAS LAW, THE FOLLO	WING TRAFFIC VIOLATIONS AS	RE NOT REQUIRED TO BE REP	RTED TO INSUREDS.		Τ
and a standard a second of the ti	ten [10] moh bhat occurs in an anna .	with a maximum posted speed in with a maximum posted speed i	nit from 30 mph through 54 mph	,or		5
DRV # DATE (MMUDELYYYY) T	YPE .		PLACE (CITY, STATE)	a		1
HAS AGENT INSPECTED VE		·····			# YRS REV	
THIS ROUTE INSPECTED VE	NGLES?	2				
						Y
ARE ALL VEHICLES TO BE IN	CLUDED IN THIS POLICY PART	OF A FLEET?				
CRIPTION OF GARAGE / STORAGE	LOCATIONS					Y
D. Charles and a state of the s				S	AR VALUE SUBJECT TO	LOSS
DITIONAL INTEREST / CE	RTIFICATE RECIPIENT	✓ ACORD 45 attaci	hed for additional name	\$		
ADDITIONAL LOSS PAYEE	NAME AND ADDRESS RANK	EVIDENCE: CI	RTIFICATE			
AB LESSOR				1	ST IN ITEM NUMBER	
IENHOLDER				VEHICLE:	LOCATION:	
	REFERENCE / LOAN #:					
	A REAL PROPERTY OF A REAL PROPER					
	NAME AND ADDRESS RANK-	Channel and				
SUNED LOSS PAYER	NAME AND ADDRESS RANK:	EVIDENCE: CEI	RITPICATE	INTERE	T IN ITEM NUMBER	-
NUTIONAL LOSS PAYER SUNED APLOYEE OWNER	NAME AND ADDRESS RANK:	EVIDENCE; CE	RIIFGATE	INTERE VEHICLE;	LOCATION:	
ILOSS PAYER SUNED NPLOYEE LESSOR	HAME AND ADDRESS RANK:	EVIDENCE; CE	RIIFGLAIE			
AUNTIONAL LOSS PAYER SUNED APLOYEE OWNER	NAME AND ADDRESS RANK:	EVIDENCE; CE	K IIPCALE			
MPLOYEE OWNER	NAME AND ADDRESS RANK:	EVIDENCE; CE	KIIPRA12			

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NEX P	YEAR	CRIPTION MAKE: FOR		CORD 129	attached for	additional ve	AGEN	CY CUST	omer	ID:		<u> </u>	.	
	2015	MODEL: F35	0		TYPE:	PU				VE				
GARAGINO	3 STREE	T (Required in K	n	r	CITY V.I.N.:	IFT8W3BT8FE	866059		-+-	PP	SPEC	r	YM / AGE	COMP/ CO
STATE			_	.]	MEDWAY			COLI	LL NTY	<u> </u>	SPEC V	COML		
STATE 73	TERR 27	. 01	W/GCW	CLASS			•						STATE	ZIP
UBE	57	12000)	21182	° \$i¢	FACTOR	SEAT C	P RADIUS	s	FART			MA	
h	L	COMMIL	FOR HIRE 9	NECK	1 ADDI AND T			Local		(001	HEST TERMINA	L		COST NEW
PLEAS		RETAIL			ADDL NO.		F	LSP	+	RENT	1.000		\$ 428	370
FARM		SERVICE	· +•	NO-	MED PAY	LASOR	FT	Z COM		RENT REIMB FG	DEDUCTIBLE	S A	cv V	
DRIVE TO WORK / BCH		< 15 MILES	15 MILES +	A LINE AND A LINE AND A	MOTOR	SPEC	FTW	COL		rg.	L AA L	STAM	1 \$ 50	
	EAR	AKE: FOR)	NET VEH OR/CR:		100/100 UND=10	0/100 Wa	NeY			5		\$ 10	00 cou
	J14 M	DOEL: F350			TYPE L	UMP -					TOTAL PREM:	\$		00
GARAGING	STREET	Required In KY)			VI.N.:1F	DRF3H62EE	303412		├ <u>─</u> ┐_		LETYPE	SYM	AGE C	TC SYM SYM
CONTRACTOR AND INCOMENT		·			* 4			COUNTY	PP	13	PEC 🖌 CO	ML.		Getw SYN
STATE	TERR	GVW	Gene		XBRIDGE			00000	r			8	TATE	^{ZIP} 01569
921		14000		CLASS 21182	SIC	FACTOR	SEAT CP	RADIUS				- IA	AA	2246
USE	TT	DOMME T	the second s							FARTHE	ST TERMINAL		00	ZZ40 ST NEW
PLEASURI	-1 1	RETAIL	CON THE CON	ERAGES	ADDL NO.	MOTOR	F	Local					3039	
FARM	110			LIAB 🗸	MEDPAY	TOWING	' -	LSP	RE	MB I	COUCTIBLES	111	7 col	
DRIVE TO WORK / SCHOO		< 15 MILES		FAULT V	UNINS MOTOR	SPEC	FT 🖌	COMP/	🖌 FG	F		ACV ACV		C PEC
VEH# YEA	10		15 MILES + 2	HET VEN	P=5000 UN=11	1.COFL	FTW V	COLL		- 1		ST AMT	\$ 500	
3 200	6				TYPE PU	, 100 UND=700/1	00 Waiv=	Y					<u>s 100(</u>) corr
		EL: F350				AM24DA				VEHICLE	OTAL PREM: S	1000-1		
ADDRESS	A REC L ENDA	quired in KY?		(CITY	1 49402 14 11	WW31P06EB(4733] PP [SPE		SYN/A		BYM SYM
STATE TE		r		UXE	BRIDGE			COUNTY			COM	- L.,		
STATE 921	₩R.	GVW/G	GW -	CLASS		·						STA		01569
USE		12000		182	SIC	FACTOR SE	AT CP R	ADIUS			TERMINAL	MA		2246
	co	MM'L FOR	HIRE CHECK		ADD'I MOLT		- Le	ocal			i Erunin al,		COST	NEW
PLEASURE	REI		V UA		ADD'L NO-	UNDRINS F		LSP	RENT	1		13	6000	1
FARM	SER	VICE			IED PAY			SPOP/	FG		NICTRELES	ACV	COMP/	SPEC C OF L
DRIVE TO WORK / SCHOOL VEH # VEAR	1 1	S MILES 1	5 MILES + N			CEL TR	1. I all		1		AA \$1	AMT S	500	
- I seems	MAKE:	FORD	DF	VCR: MP	=5000 UN=100/	100 UND=100/100	Waiv=Y		·	-1=-			1000	
2000	MODEL	LGTCON			TYPE DUM	•				101/	L PREM: 5			<u>cou</u>
GARAGING STRE	ET (Requi	red in KY)			LVIN: 3FRW	75S16V2323	77			HICLE TY	PE	SYM / AGE	COLP/ OTC SYN	COLL SYM
				CITY				NINTY	PP	SPEC	COML		UIC STR	a sym
STATE TERM		GVW/BCW			RIDGE		1					STATE	ZIP O	1500
921		26000	3118	ASS	9iC	FACTOR SEAT	CP RAD					MA		
USE	COMM	TL FOR H					Loc	-	FAR	THEST TE	RMINAL		COST NEV	246
PLEASURE	RETAIL	L I with	RE CHECK	ES ADI	NO VIN	TOR F	7			_		: 350	-	*
FARM	SERVIC	Grand I	LINB	MEL MEL	PAY 110	MING FT	LS		RENT	DEDUK	TIBLES	_	OMP/	ISDED
DRIVE TO WORK SCHOOL	< 15 %		PAULT		100 SP1			MPV Z	Fœ					SPEC COFL
		16 M	HLES + NET	R: MP=50	100 UN=100/100	UND=100/100 W	00		_	[*		- 1	_]
						0100-100/100 W	alv=Y			TOTAL	PREM: \$	1: 10	00	COLL
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ANY PERSON WHI STATEMENT OF CI FACT MATERIAL TO PENALTIES. (Not BE IN THE DISTRICT O	O KNOW	INGLY AND W	TH INTENT T	O DEEDALU										
FACT MATERIAL TH PENALTIES. (Not an IN THE DISTRICT O THE INSURER OR A	HERETC	OMMITS AT	MATERIALLY	FALSE INF	ORMATION	NCE COMPANY	OR ANO	THER PER	SON CT					
PENALTIES. (Not an IN THE DISTRICT O THE INSURER OR A	oplicable	in CO, DC, FL.	HAUDULENT	INSURANCI	E ACT, WHICH	IS A CRIME AND	OR THE F	URPOSE	OF MISI	ES AN /	APPLICATION	FOR INSI	URANCE	OR
IN THE DISTRICT O	F COLU	MBIA. WARNIN			DR, VT or WA; i	LA, ME, TN and	VA. insur	TS THE PE	RSON	OCRIM	NAL AND INY	SUBSTA	RNING	NY
THE MOUNTER OR A	NV ATL	IT IS DURING ST	V II IS A CR						ure tuñà.	anso he ri	aniad'			IVIL I
												SE OF DE	EDAL	
IN FLORIDA, ANY APPLICATION CONT IN MASSACHUSETT ANOTHER PERSON	AINING	ANY FALSE, IN	COMPLETE O	OR MISLEAD	T TO INJURE	DEFRAUD, OR	DECEN							
ANOTHER DOOR	S, NEB	RASKA, ORFO	ON AND 1000	Line	- INPORMA	TION IS GUILTY	OF A FEL	LONY OF T	SURER HE THI	FILES A	STATEMENT	OF CLA	VM OR	
IN MASSACHUSETT ANOTHER PERSON THE PURPOSE OF M A CRIME AND MAY S N WASHINGTON, IT I	FILES A	N APPLICATIC	N FOR INSUR	MONT ANY	PERSON WH	O KNOWINGLY		The strength			ict,			
CRIME AND MAY S	SUBJECT	THE PERSON	ION CONCER	NING ANY F	ACT MATEDIA	CLAIM CONTAI	NING AN	IY MATER		FRAUD	ANY INSURA	NCE COM		<u> </u>
A CRIME AND MAY S	IS 6 0		TO CRIMENAL	AND CIVIL	PENALTIES.	- INERETO, MAY	BECON	MITTING	AFRAU	DULENT	NSUPANOF	OR CONC	EALS FO	R
THE PURPOSE OF M A CRIME AND MAY S N WASHINGTON, IT I DEFRAUDING THE CI	OMPAN	C PENALTO	GLY PROVID	E FALSE. IN		5 () A						CT, WHIC	H MAY B	εĮ
DEFRAUDING THE CO		C COMPLETES	INCLUDE IMP	RISONMEN	T, FINES, AND	MISLEADING IN	FORMA	TION TO A	N INSLU		Galbares			
					PRODUCER'S N	AME (Please Print)	KANCE B	ENERITS.			VIN PANY FOR	THE PUR	POSE O	F
PLICANT'S SIGNATURE						(זונגיו בפשאו וו אייייי)					STATE N	Z D THEFT		a
											l (nadriket	in Florida)		~
ORD 127 (2010/0	6)							T	DATE		NATIONAL	PROCUCI	10 4-1	_
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AGENCY CUSTOMER ID:

	VEHIC		
AGENCY SHANNON INCLIDAN	VLIIIQ	LE SCHEDULE	DATE (MM/DD/YYYY)
AGENCY SHANNON INSURAN	ICE, LLC	CARRIER	7/5/2018
POLICY NUMBER		COMMERCE	NAIC CODE
	EFFEC	TIVE DATE NAMED INSURED(S)	
VEHICLE DESCRIPTION	7/3/2	2018	
E I MAKE: FURD	TYPE: PU	1	
MUDEL F.15()			SYM / AGE COMPT COLL
GARAGING STREET (Required in KY) ADDRESS	CITY	INF3805GEA93832	SYM / AGE COMP / COLL OTC SYM SYM
	UXBRIDGE	COUNTY	
STATE TERR GVW/GCW	CLASS SIC	I	A DOMA DOMA
921 12000	21182	FACTOR SEAT CP RADRUS FARTHEST TERMINAL	2240
USE COMM'L FOR HIR	E CHECK		AAA! NEW
PLEASURE RETAIL		UNDRING F LSP RENT DEDUCTIBLES	\$ 39845
FARM SERVICE	V LIAB V MED PAY	&LABOR	
MORK SCHOOL <18 MILES 15 MIL			STANT \$ 500
VEH # YEAR MAKE: FORD	ORCR: MP=5000 UN=1(00/100 UND=100/100 Water	\$ 1000 COLL
6 2016 MODEL F350	LTYPE: UUN		\$
GARAGING STREET (Regulared in KY)	V.I.N.: 1FDI	RF3H6XGEA94865	SYM / AGE COMP/ COLL OTC SYM SYM
ADDRESS	4117		AL STM STM
STATE TERR GUW (CON)	UXBRIDGE	COUNTY	STATE 2P 01560
921 14000	CLASS SIC	FACTOR SEAT CP RACHUE	01008
1255	21181	FARTHEST TERMINAL	COST NEW
PLEASURE RETAIL	CHECK ADD'L NO-		: 32740
	A Stranger of the state of the		
		LABOR FILL XUNITY FILL FOR	GOFL
VEN & YEAR			STANT \$ 500
7 2008 MARE: LEXS			s 1000 cou.
HODEL GOJOU	TYPE SEDA	N VEHICLE TYPE	
GARAGING STREET (Required in KY)	CITY	905380014996	SYM / AGE COEP/ COLL
	MILLIS	SOUNTY SPEC COML	23
STATE TERR GVW/GCW	a second s		STATE ZIP
738	CLASS SIC F	ACTOR SEAT OP RADIUS	MA
USE COMMIL FOR HIRE C	HECK	FACTALEST TERMINAL	COSTNEW
PLEASURE RETAIL	ADD'L NO- UND		\$ 46100
FARM SERVICE	LIAU MED PAY	NG FT COMP/ REIMB	ACV COMPT SPEC
WORK / SCHOOL 415 MILES 15 MILES +	FAULT MOTOR 8959		AMT \$ 500
P YEAR MAKE: MACK	DAKR PR=Y MP=5000 UN=	=100/100 UND=100/100 Walv=Y	\$ 1000 COLL
8 2013 MODEL: 700	TYPE: TRACT		COLL
GARAGING STREET (Required in KY)	VINI 1M1AX	VEHICLE TYPE	SYN / AGE COMP / COLL
ADDRESS	1991 - Maria I.		OLC SAM SAM
LIC STATE TERR GUN (COM	UXBRIDGE	COUNTY	STATE ZIP 01569
921 70000	CLASS SIC FAC	CTOR SEAT CP RADALS	MA 01000
	50182	FARTHEST TERMINAL	COST NEW 2246
PLEASURE RETAIL FOR HIRE CON	ERAGES ADDL NO- UNDRIN	Local	\$ 169891
EARLY IN THE RELATION			
DRIVE TO	NO LARO		ACV COMP/ SPEC
TANKERS 15 MILES	PAULT UNING SPEC		
VEH# YEAR MAKE		UND=100/100 Walv=Y	\$ 1000 COLL
MODEL:	D/PE:	MELING THE PREM: S	
GARAGING STREET (Required in KY)	V.I.N.:		MIAGE COMPI COLL
		COUNTY SPEC COM	
TATE TERR SVW/GCW	Di Aga		STATE ZIP
	CLASS SIC FACTO	DR SEAT CP RADIUS EARTHEAT	
COMM'L FOR HIRE CHECK		FAGIAEST TERMINAL	COST NEW
PLEASURE RETAIL FOR HIRE CHECK	ABES ADD'L NO- UNDRINS	F LSP RENT DEDUCTION	\$
FARM	AB MED PAY TOWING		
EVE TO	ULT NOTON SPEC	FG AA STANT	
ANALIS 15 MILES 1 15 MILES + N	NET VEH	FTW COLL	
		TOTAL PREM: \$	La COLL
CORD 129 (2009/11)			
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LISTALL OR	WERS, INCLUDING	FAMLY MEMBERS de address, if requir	THAT WAL	DRIV	ECOMPA	YY VEHICLES. AN								
	REAL [IGGI	de address, if requin	əd)	\$F	XAR ZETAT	DATE OF BIRTH	YRS	YEAR	NC DRIVE OWN V DRIVERS LICE SOCIAL SACU	EHICLES ON C NSE NUMBER NITY NUMBER	STATE	DATE HIRE	MOADEN DC	
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- T Canty Deshaies, Marylynne

From:	
Sent:	Canty Deshaies, Marylynne
To: Subject:	Tuesday, July 10, 2018 7:50 AM 'Paul Shannon'
oodiert:	Hatch Landscaping

Paul

The above account was referred to underwriting for review.

We will require the following information and documents.

- File was cancelled for non -payment of premium by MAPFRE (April 2018) and also was cancelled by United
- Please forward a copy of the legal notice of cancellation that was issued by United Financial. We would like to
- Please note your application did not note that there were cancellation notices for non-payment or underwriting . reasons (Question 5 - General Information on application).
- Billing advised that the risk has a prior outstanding balance of \$8096 due for policy
- Billing advised the new business was bound and issued as Finance company (FINCO). Full 100% of premium on the new business full 100% and outstanding is required and we do not see that this has
- Please advise to why the owner is not listed. He was on the prior cross referenced file as a driver.
- Please update our file with all drivers. We have one listed for a fleet of 8 vehicles.
- Please forward the lease between our insured and the owner of for the garaging address for the vehicles
- File was cancelled for non-payment of premium by MAPFRE and also by United Financial for underwriting reasons. We will want to review a copy of the legal notice of cancellation that was issued by United Financial.

Based on the above conditions (outstanding money due and failure to pay 100% deposit) , MAPFRE is not able to continue on the account.

Please note your file that MAPFRE will be issuing a legal notice of cancellation.

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Thank you,

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Mamle Canty-Deshales Senior Commercial Lines Underwriter Commercial Lines Underwriting MAPFRE Insurance 11 Gore Road, Webster Ma. 01570 Phone. 508-949-4728 | Fax. 508-671-6728 Email. mcanty-deshale@mapfreusa.com

CAR DOCKET #MR18.05 EXHIBIT #2 PAGE 35 OF 170

O8/30/18 CUST Policy Type/#: CUST Policy term: 7/24/18 to Policy term: 7/24/18 to Cancelled: 9/04/18 Reason: UNDERWRITING REASONS. Initialized: 7/26/18 FACILITY POLICY DIRECT BILL MASS AUTO COMMERCIAL CAR ceded on: 7/24/18 ISI ceded on: 7/25/18 Tx Code:	<u>NSURANCE COMPANY</u> <u>OMER SERVICES</u> Insured: VELIZ LOGISTICS INC 13 IRVING AVE ATTLEBORO MA 02703 Res Adr: 13 IRVING AVE ATTLEBORO MA 02703 Agent : WM1 SHANNON INSURANCE, LLC Status : ACTIVE REPRESENTATIVE PROD Group :
ADDITIONAL Policy H M.R.B. In Driver Inquiry DEC Page as of date? <u>083018</u> For VE 03 HELP CMD 01 02 03	nquiry, Policy File Images

Policy issued through Collaborative Edge System No application Available

Per call to feu company 8/24/18- NU Record OF	
8/24/18- NO RECORD OF	
Receiving the PCO PREMIUM FINANCE AGREEMENT	
a reement stienships	^K 08-13-2018
INSUREDS NAME & ADDRESS	
VELIZ LOGISTICS INC	ETI ACOT. NO.
13 IRVING AVE	PRODUCER
(908) 643-9500 429 SOUTH WASHINGTON ST #4	9602 ETI USE ONLY
Assignment For yolu cooling in the second se	
Assignment: For value received, ionder hereby sells and assigns this Premium Finance Agreement, and all rights and documents Assignee E.T.I. Financial Corporation ("E.T.I.") as provided in a Purchase and Sale Agreement between Lender and E.T.I. E.T.I. will serve and insured shall make payments at the address specified by E.T.I. The term Lender shall include E.T.I. subsequent to the assignment	related therato, to ice this agreement
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ONLY DATE DATE AND ADDRESS OF INSURING COMPANY TYPE OF OVERAGE POLICY NO.	PREMIUM
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The Federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national faw concerning this premium Evanue.	
status, or age; because all or part of the applicant's income derives from any public assistance program. The Federal agency which administers co law concerning this Premium Finance Company is the Federal Trade Commission, 750 Peachtree Struet, N.S., Room 800, Atlanta, Georgia 30306.	origin, sex, marital mpliance with the
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Canty Deshaies, Marylynne

From:	
Sent:	Canty Deshaies, Marylynne
To:	Friday, August 10, 2018 11-14 AM
Subject:	"Paul Shannon'
•	FW: Veliz

Paul

Please also send us a copy of the finance company agreement. Billing advised us that this was a financed policy and we would like a copy of the agreement.

Mamie Canty-Deshaies Senior Commercial Lines Underwriter Commercial Lines Underwriting MAPFRE Insurance 11 Gore Road, Webster Ma. 01570 Phone. 508-949-4728 | Fax. 508-671-6728 Email. mcanty-deshaie@mapfreusa.com

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From: Canty Deshales, Marylynne Sent: Thursday, August 09, 2018 3:40 PM To: Paul Shannon <paul@insuranceshannon.com> Subject: Velizini

Paul

Per our conversation, you mentioned you have a copy of the application and would forward to us for our file.

Mamie Canty-Deshaies Senior Commercial Lines Underwriter Commercial Lines Underwriting MAPFRE Insurance 11 Gore Road, Webster Ma. 01570 Phone. 508-949-4728 | Fax. 508-671-6728 Email. mcanty-deshale@mapfreusa.com

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did not receive copy of the application

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Canty Deshaies, Marylynne

From: Sent: To: Subject: Attachments:	Paul Shannon <paul@insuranceshannon.com> Monday, August 13, 2018 2:59 PM Canty Deshaies, Marylynne Re: FW: Veliz Veliz Logistics- Loss runs, finance agreement, MA Incorporation.pdf</paul@insuranceshannon.com>

see finance agreement, loss runs, MA incorporation

On Fri, Aug 10, 2018 at 11:14 AM, Canty Deshaies, Marylynne <meanty-deshaie@mapfreusa.com> wrote:

Paul

Please also send us a copy of the finance company agreement.

. 47 .

Billing advised us that this was a financed policy and we would like a copy of the agreement.

Thank you

Mamie Canty-Deshaies

Senior Commercial Lines Underwriter

Commercial Lines Underwriting

MAPFRE Insurance

11 Gore Road, Webster Ma. 01570

Phone. 508-949-4728 | Fax. 508-671-6728

Email. mcanty-deshaie@mapfreusa.com

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From: Canty Deshaies, Marylynne Sent: Thursday, August 09, 2018 3:40 PM

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Paul

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Mamie Canty-Deshaies

Senior Commercial Lines Underwriter

Commercial Lines Underwriting

MAPFRE Insurance

11 Gore Road, Webster Ma, 01570

Phone, 508-949-4728 | Fax, 508-671-6728

Email. mcanty-deshale@mapfreusa.com

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Paul F Shannon Jr.

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# **Canty Deshaies, Marylynne**

From:	Canty Deshaies, Marylynne
Sent:	Monday, August 20, 2018 8:44 AM
To:	'Paul Shannon'
Subject:	Baymond
•	Raymond

Paul

The new business for the above insured has been processed.

In our review we noted that the insured does not have an active or valid Mass driver's license or an active CDL License.

In addition, our review revealed a prior non- payment of cancellation on prior policy January 3, 2018. Cancelled

Insured also was cancelled under June 2015- but because no deposit – it cancelled flat for May date. The application was not completed properly for this insured as it did not note this information under the General Information page - question 5-"any policy or coverage declined, cancelled or non-renewed ..." . Due to the prior non-payment, a deposit of 100% should have been collected and submitted -Per CAR Rule 15.

Research also notes that the risk does not appear to be Mass domicile and does not meet the CAR Rule 2 –Principal Place of Business definition.

The risk addresses provided (5 Titucut Street, Middleborough and 142 Elm Street, Raynham –per FMSCA and prior file) are not owned by the insured per the Patriot Property databases. The prior file ( to Florida by evidence of the address change submitted to Mapfre for processing . And per the review of the Florida shows that the insured moved

- Today, a legal notice of cancellation produced for the reasons below:
  - Named Insured does not have an active Massachusetts Driver's license Named Insured does not have an active CDL license -

  - Failure to pay 100% deposit for new business issuance -Per Car Rule 15.
  - Failure to submit copy of the finance company agreement. -
  - Risk does not meet CAR Rule 2- Principal place of business

Please note your file of the above. If you have any questions please let us know.

Thank you.

Mamie Canty-Deshales Senior Commercial Lines Underwriter Commercial Lines Underwriting MAPFRE Insurance 11 Gore Road, Webster Ma. 01570 Phone. 508-949-4728 | Fax. 508-671-6728 Email. mcanty-deshale@mapfreusa.com

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# ATTACHMENT B

Attachment B

CAR Rule 14, Rules of Operation, Exclusive Representative Producer Requirements; Rule 14.B.1 e. states provide a reasonable and good faith effort to verify the information provided by the applicant, including rating and licensing data.

Insured	Policy #	Effective Date	New Business or Endorsement	Violation
Raymond		08/15/18	New Business	Failure to validate driver information.
				Application submitted with the only listed driver with cancelled Massachusetts driver's license and cancelled CDL license.

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TRUCKERS SECTION

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MOTOR CARRIER SECTION

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BENERAL INFORMATION EXPLAIN ALL "YES" RESPONSES 8. ANY HOLD HARMLESS AG							
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B. ANY VEHICLES USED BY	AMILY MEMBERS? IF SO, IDENTIF	Υ.		<u> </u>			
10. DOES THE APPLICANT OB	TAIN MVR VERIFICATIONS?				<u>_</u>		
	VE A SPECIFIC DRIVER RECRUITIN			<u> </u>			
	A SPECIFIC DRIVER RECKUINN	IG METHOD?					N
2. ARE ANY DRIVERS NOT CO	VERED BY WORKERS COMPENSA	TION?					
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3. ANY VEHICLES OWNED BU	T NOT SCHEDULED ON THIS APPL	ICATION?				·	
A ANY ORIVERS MOTH COM							N
APPLICABLE ONLY IN KANSAS. 1. A speeding violation of up to	CTIONS FOR MOVING TRAFFIC VIO UNDER KANSAS LAW, THE FOLLOWIN aix (9) mph that occurs (n an area with a	G TRAFFIC VIOLATION			ED TO INSURERS;		1
2. A speeding violation of up to DRV # CATE (MM/DD/YYYY) T	i rea fant mbu rust bechur it nu nuên Milu	a maximum posted spo	eed limit from 66 mp	(CITY, STATE)	<u> </u>		Y
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ADDITICNAL LOSS PAYEE BREACH OF HORTGAGES	1		E: CERTIFICATE		SEND E	LOCATION:	T IN ITEM NUMBER
WARRANTY MORTGAGEE						VEHICLE:	BUILDING: BOAT:
EMPLOYEE REGISTRANT						AIRPORT;	AIRCRAFT:
LEASEBACK TRUSTEE						ITEM CLASS:	ITEM:
LIENHOLDER	REFERENCE / LOAN #:		INTEREST END DA			TEM DESCRIPTION	
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	NAME AND ADDRESS RANK:	EVIDENCE	CERTIFICATE	POLICY	SEND B	INTEREST	IN ITEM NUMBER
AREACH OF MORTGAGEE						LOCATION:	SUILDING:
CO-OWNER OWNER						VEHICLE:	BOAT:
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WARRANTY MORTGAGEE						VEHICLE:	BUILDING:
EMPLOYEE REGISTRANT						AIRPORT:	AIRCRAFT:
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ADDITIONAL LOSS PAYEE	NAME AND ADDRESS RANK:	EVIDENCE:	GERTIFICATE	POLICY	SEND BILL	NTEREST IN	ITEM NUMBER
BREACH OF MORTGAGEE						LOCATION:	BUILDING:
CO-CWINER OWNER					i	VEHICLE:	BOAT:
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ADDITIONAL LOBS PAYEE INSURED BREACH OF WARRANTY MORTGAGEE						LOCATION:	BUILDING:
CO-OWNER OWNER					Ĺ	VENICLE;	BQAT;
AS LESSOR REGISTRANT						AIRPORT:	AIRCRAFT:
EASEBACK TRUSTEE					Ļ	CLASS:	(TEM:
	FERENCE / LOAN #:		NTEREST END DATE:				
ON FOR INTEREST:	PAMOUNT:		HONE (A/C, No, Ezi):			FAX (A/C, No):	
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RD 45 (20)9/04)						RPORATION. AIL	

Canty Deshaies, Marylynne

From: Sent: To: Subject:

Canty Deshaies, Marylynne Monday, August 20, 2018 8:44 AM 'Paul Shannon' Raymond

Paul

The new business for the above insured has been processed.

In our review we noted that the insured does not have an active or valid Mass driver's license or an active CDL License.

In addition, our review revealed a prior non- payment of cancellation on prior policy Cancelled January 3, 2018.

insured also was cancelled under - June 2015- but because no deposit – it cancelled flat for May date. The application was not completed properly for this insured as it did not note this information under the General Information page - question 5-"any policy or coverage declined, cancelled or non-renewed ..." . Due to the prior non-payment, a deposit of 100% should have been collected and submitted --Per CAR Rule 15.

Research also notes that the risk does not appear to be Mass domicile and does not meet the CAR Rule 2 - Principal Place of Business definition.

The risk addresses provided (5 Titucut Street, Middleborough and 142 Elm Street, Raynham -per FMSCA and prior file) are not owned by the insured per the Patriot Property databases. The prior file shows that the insured moved to Florida by evidence of the address change submitted to Mapfre for processing. And per the review of the Florida assessors, insured does owns a home in Florida.

Today, a legal notice of cancellation produced for the reasons below:

- Named Insured does not have an active Massachusetts Driver's license
- Named Insured does not have an active CDL license
- Failure to pay 100% deposit for new business issuance --Per Car Rule 15. •
- Failure to submit copy of the finance company agreement. ÷
- Risk does not meet CAR Rule 2- Principal place of business

Please note your file of the above. If you have any questions please let us know.

Thank you.

Mamie Canty-Deshaies Senior Commercial Lines Underwriter Commercial Lines Underwriting MAPFRE Insurance 11 Gore Road, Webster Ma. 01570 Phone. 508-949-4728 | Fax. 508-671-6728 Email. mcanty-deshale@mapfreusa.com

MAPFRE PAPERLESS ~

08-77-2018 08:56 MASSACHUSETTS REGISTRY OF MOTOR VEHICLES	CAR DOCKET #MR18.05 EXHIBIT #2 PAGE 70 OF 170 UGU3120
POLICY AMEND SCREEN FUNCTION: UPA MSG: INQUIRY COMPLETE	
ACT CD: I B=BIND VER, C=CANCEL, R=REINS, U=AMEND UNPD, P=PH.	V=VEH DISPLAY
POL TYP: C INS CO: 279 COMMERCE INSURANCE STATUS/DTE: CANC / POL NUMBER: POL EFF DATE: 09/04/2017 POL EXP D	01/03/2018 · ATE: 09/04/2018
CANCEL: EFFECTIVE DATE: 01/03/2018 REASON: NONP UNPAID REINSTATE: EFFECTIVE DATE: REASON SOURCE: CLEAR UNPD: REASON:	PREM:
PH LIC #: ST: FL FID NAME L: RAYMOND F: FID	
CORP:	: 12/02/1954
MAIL ADDR: BX 92 CITY: RAYNHAM ST: MA ZI BLDG/APT:	[P: 02767

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CGI - Collaborative Edge - PHIV_OS

Page 1 of 2

L, Y					(Help?
Commercial Automobile Operator - MRB Summary	● MAPFRE II	NSURAN	CE.		
Main Manage Work	Next Page: RMV I	nquiry			<u> </u>
	erator Inquiry Search Fields			ר	
	Policy Effective Date: 8/20/2	2018	<u>i</u>		
		.010	<u> </u>		
	License Number:		J		
L	State: MA	<u> </u>		J	
Go	To Person-Name Search (ULP)	ear Keys	ess Selection	4	
,]	ก
	on Information				
License Number:		License State:	MA		
Name:	RAYMOND		/l		1
Residential Address:	S TITICUT ST MIDDLEBORO MA 02345-1209	Mail Address:	PO BOX 92 RA MA 02767-0092	YNHAM	
Date of Birth:		Deceased Date:			h
Date First License	3/21/1992	Drivers Ed:	N		ĺ
Organ Donor:					
Gender:			5' 11"		
Eye Color:		Veteran: Military	and the second se		
Military:	N	Branch:			
Liquor Id:	Y				
Operator Curr	ent License				
License issue	ed: 11/21/2014		License Expiration:	12/2/2019	
License Cla	<u> </u>		License Cancellation:	1/22/2018	
License Stat			CDL Status:		
	iP: 04	<u> </u>	Clean in Three:	N	
Disabled Placa					
-	and the second s	-			'

https://ce.cgiusa.com/ca/RMV_OS.asp

8/20/2018

CGI - Collaborative Edge - RMV_OS

. J

Permit Info:	N/A		
	Effective 11/21/2014 - 12/2/2019 N - Tanker		
Active Endorsements:	Effective 11/21/2014 - 12/2/2019 P - Passenger	Active Restrictions:	None
	Effective 11/21/2014 - 12/2/2019 T - Doubles/Triples		

Operator Me	erit Rating Incide	nts				
Incident Date	Des	Incident Type	Disposition	Town Number	Surcharge Date	Incident Points
2/13/2015	MAJOR	A	R	999	2/27/2015	3
1/21/2014	EXPIRED/NO LICENSE	v	G	999	3/4/2014	1
10/10/2013	SPEEDING	V	R	999	11/15/2013	0

Operator	Claims His	tory							
Incident Date	Notice Date	Description	Location	Al Fault	Vehicle Id	Policy Number	Policy Effective Date	Insurer	Claim Number
2/13/2015	2/27/2015	COLLISION LOSS \$6937	999	V	1GCDT136158213921		3/4/2014	279	HNRAP7
2/13/2015	2/27/2015	PROPERTY DAMAGE LIABILITY LOSS \$3860	999	V	1GCDT136158213921		3/4/2014	279	HNRAP8

Operato	or License	History	×							
License Type	issuance Type	License Number	License State	License Class	lssuance Date	Expiration Date	Cancellation Date	Gender	Height	Organ Donor
L	Renewal		MA.	- AM	11/21/2014	12/2/2019	1/22/2018	MALE	5' 11"	N
	Renewal		MA	AM	11/30/2009		11/21/2014	MALE	5' 11"	N
L	Renewal		MA	AM	12/1/2004		11/30/2009	MALE	5' 11"	N
′	Renewal		MA	AM	12/20/1999		12/1/2004	MALE	5' 11"	N
L,	Renewal		MA	AM	12/12/1994		12/20/1999	MALE	5' 11"	N
L	New Issuance		MA	A	4/27/1992		12/12/1994	MALE	5' 11"	N
L	Class Change		ма	•	4/24/1992		4/27/1992	MALE	5' 11"	N
L	Class Change		MA	D	3/21/1992		4/24/1992	MALE	5' 11"	N

Jump to Top

Page: 29 of 31 - 8/29/2018 9:38:55 AM ECM_4015CAF903A440178C78C44285ECC989.TIF

ATTACHMENT C

Attachment C

CAR Rule 14, Rules of Operation, Exclusive Representative Producer Requirements; Rule 14.B.1.g states in relevant part, Verify that the applicant has not been in default in the payment of any Motor Vehicle Insurance Premiums in the past 24 months.

insured 💇	Policy #	Effective Date	New Business or Endorsement	Violation
AA Enterprise Shipping LLC		07/01/18	New Business	Failure to provide completed application. General information section, question #5 asks "Any policy coverage declined or non-renewed during the prior three (3) years for premises or operation."
datab Landarana 8				Application/Agent did not provide information of prior non -payment with Progressive Insurance policy as of 08/08/2018.
latch Landscape & Design Inc		07/03/18	New Business	Failure to provide completed application. General information section, question #5 asks "Any policy coverage declined or non-renewed during the prior three (3) years for premises or operation."
				Application/Agent did not provide information of prior non -payment with MAPFRE Insurance Policy
				Policy Manager has outstanding premium due MAPFRE of \$8095.
	···			Agent failed to collect outstanding premium of \$8095 due MAPFRE Insurance.

Raymond	08/15/18	New Business	Failure to provide completed application. General information section, question #5 asks "Any policy coverage declined or non-renewed during the prior three (3) years for premises or operation.
	1917		Application/Agent answered "no". Applicant cancelled with MAPFRE Insurance Policy #

CAR DOCKET #MR18.05 EXHIB PAGE 76 OF 170

				RCIAL INSUR					ION			-	2018
AGENCY	SHANNON INSU 420 SOUTH WAS				CARR			,			I		VAIC COD
	NORTH ATTLEBC			-1	BUS	NESS A	UTC	GRAM N				PROGR	IAN CODE
CONTACT NAME:							_						
PHONE IA/C. No. Ex	n: 508 - 643 - 9				UNDERN	ARTIER				INDERWR	ITER OFFICE		
FAX IA/C. No): E-MAIL ADDRESS;	508 - 643 - 95	11					T		E	/ iss	UE POLICY	7-1	RÊNEW
					TRANSA			BOUN	D (Give Date en				4214271
CODE: 1-V		SUBCODE:			4			CHAN		_	TIME	Г	AM
AGENCY CU SECTION	IS ATTACHED	·····				<u> </u>		CANC	EL 7/3/20	18	10;50		PM
	ECTIONS ATTACHED	PREMIUM	Т	· · · · · · · · · · · · · · · · · · ·		PREMALM							
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BOILER	& MACHINERY			EQUIPMENT FLOATER		15		+	TRUCKERS /	CK CARGO MOTOR C			
	ES AUTO	\$		GARAGE AND DEALERS		*		+	UMBRELLA			8	
_	SSOWNERS	\$		GLASS AND SIGN		\$		1	YACHT			1.	
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AGENCY CUSTOMER ID: EXPLAIN ALL "YES" RESPONSES 1a. IS THE APPLICANT A SUBSIDIARY OF ANOTHER ENTITY ? Y/N PARENT COMPANY NAME RELATIONSHIP DESCRIPTION N % OWNED 1b. DOES THE APPLICANT HAVE ANY SUBSIDIARIES? SUBSIDIARY CONPANY NAME RELATIONSHIP DESCRIPTION N % OWNED IS A FORMAL SAFETY PROGRAM IN OPERATION? 2. SAFETY MANUAL MONTHLY MEETINGS Y SAFETY POSITION OSHA ANY EXPOSURE TO FLAMMABLES, EXPLOSIVES, CHEMIDALS 3. Ν ANY OTHER INSURANCE WITH THIS COMPANY? (List policy numbers) 4. LINE OF BUSINESS POLICY NUMBER LINE OF BUSINESS POLICY NUMBER Ν ANY POLICY OR COVERAGE DECLINED, CANCELLED OR NON-RENEWED DURING THE PRION THREE (3) YEARS FOR ANY PREMISES OR 5 Missouri Applicants - Do not answer this question) NON-PAYMENT AGENT NO LONGER REPRESENTS CARRIER NON-RENEWAL eason UNDERWRITING Y CONDITION CORRECTED (Describe): ANY PAST LOSSES OR CLAIMS RELATING TO SEXUAL ABUSE OR MOLESTATION ALLEGATIONS, DISCRIMINATION OR NEGLIGENT HIRING? R N DURING THE LAST FIVE YEARS (TEN IN RI), HAS ANY APPLICANT BEEN INDICTED FOR OR CONVICTED OF ANY DEBREE OF THE CRIME OF FRAUD, 7. BRIBERY, ARSON OR ANY OTHER ARSON-RELATED CRIME IN CONNECTION WITH THIS OR ANY OTHER PROPERTY? (In RI, this question must be answered by any applicant for property insurance. Failure to disclose the existence of an areon conviction a misdemeanor punishable ふプ Legi Ν X ANY UNCORRECTED FIRE AND/OR SAFETY CODE VIOLATIONS? 8. OCCURRENCE EXPLANATION DATE RESOLUTION RESOLUTION DATE N HAS APPLICANT HAD A FORECLOSURE, REPOSSESSION, BANKRUPTCY OR FILED FOR BANKRUPTCY DURING THE LAST FIVE (5) YEARS? 9. DATE **EXPLANATION** RESOLUTION RESOLUTION DATE N 10. HAS APPLICANT HAD A JUDGEMENT OR LIEN DURING THE LAST FIVE (5) YEARS? OCCURRENCE DATE EXPLANATION RESOLUTION RESOLUTION N DATE 11. HAS BUSINESS BEEN PLACED IN A TRUST? NAME OF TRUST N 12. ANY FOREIGN OPERATIONS, FOREIGN PRODUCTS DISTRIBUTED IN USA, OR US PRODUCTS SOLD/DISTRIBUTED IN FOREIGN COUNTRIES? (If "YES", attach ACORD 815 for Liability Exposure and/or ACORD 816 for Property Exposure) 13. DOES APPLICANT HAVE OTHER BUSINESS VENTURES FOR WHICH COVERAGE IS NOT REQUESTED? N N REMARKS / PROCESSING INSTRUCTIONS (Attach ACORD 101, Additional Remarks Schedule, If more space is required)

Cancelled with progressive

GENERAL INFORMATION

AGENCY CUSTOMER ID: YEAR CATEGORY GENERAL LIABILITY AUTOMOBILE CARRIER PROPERTY OTHER: POLICY NUMBER PREMILM \$ ŝ EFFECTIVE DATE \$ EXFIRATION DATE CAPRIER POLICY NUMBER PREMIUM \$ \$ EFFECTIVE DATE \$ EXPIRATION DATE CARRIER POLICY NUMBER PREMIUM \$ \$ EFFECTIVE DATE EXPIPATION DATE CARRIER POLICY NUMBER PREMIUM . ¢ \$ EFFECTIVE DATE EXPIRATION DATE **OSS HISTORY** Check if none (Attach Loss Summary for Additional Loss Information) ENTER ALL CLAIMS OR LOSSES (REGARDLESS OF FAULT AND WHETHER OR NOT INSURED) OR OCCURRENCES THAT MAY GIVE RISE TO CLAIMS TOTAL LOSSES: 4 DATE OF OCCURRENCE TYPE / DESCRIPTION OF OCCURRENCE OR CLAIM SUBRO. CLAR DATE OF CLAIM AMOUNT PAID GATION Y/N AMOUNT RESERVED OPEN Y/N SIGNATURE COPY OF THE NOTICE OF INFORMATION PRACTICES (PRIVACY) HAS BEEN GIVEN TO THE APPLICANT. (Not applicable in all states, consult your agent or broker for your state's requirements.) NOTICE OF INSURANCE INFORMATION PRACTICES - PERSONAL INFORMATION ABOUT YOU MAY BE COLLECTED FROM PERSONS OTHER THAN YOU IN CONNECTION WITH THIS APPLICATION FOR INSURANCE. SUCH INFORMATION AS WELL AS OTHER PERSONAL AND PRIVILEGED INFORMATION COLLECTED BY US OR OUR AGENTS MAY IN CERTAIN CIRCUMSTANCES BE DISCLOSED TO THIRD PARTIES WITHOUT YOUR AUTHORIZATION. YOU HAVE THE RIGHT TO REVIEW YOUR PERSONAL INFORMATION IN OUR FILES AND CAN REQUEST CORRECTION OF ANY INACCURACIES, A MORE DETAILED DESCRIPTION OF YOUR RIGHTS AND OUR PRACTICES REGARDING SUCH INFORMATION IS AVAILABLE UPON REQUEST. CONTACT YOUR AGENT OR BROKER FOR INSTRUCTIONS ON HOW TO SUBMIT ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR ANOTHER PERSON FILES AN APPLICATION FOR INSURANCE OR ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR ANOTHER PERSON FILES AN APPLICATION FOR INSURANCE OR STATEMENT CF CLAIM CONTAINING ANY MATERIALLY FALSE INFORMATION, OR CONCEALS FOR THE PURPOSE OF MISLEADING INFORMATION CONCERNING ANY FACT MATERIAL THERETO, COMMITS A FRAUDULENT INSURANCE ACT, WHICH IS A CRIME AND SUBJECTS THE PERSON TO CRIMINAL AND INY: SUBSTANTIAL] CIVIL PENALTIES. (Not applicable in CO, DC, FL, Hi, MA, NE, OH, OK, OR, VT or WA; in £A, ME, TN and VA, insurance benefits may also be denied) IN THE DISTRICT OF COLUMBIA, WARNING: IT IS A CRIME TO PROVIDE FALSE OR MISLEADING INFORMATION TO AN INSURER FOR THE PURPOSE OF DEFRAUDING THE INSURER OR ANY OTHER PERSON. PENALTIES INCLUDE IMPRISONMENT AND/OR FINES. IN FLORIDA, ANY PERSON WHO KNOWINGLY AND WITH INTENT TO INJURE, DEFRAUD, OR DECEIVE ANY INSURER FILES A STATEMENT OF CLAIM OR AN APPLICATION CONTAINING ANY FALSE, INCOMPLETE, OR MISLEADING INFORMATION IS GUILTY OF A FELONY OF THE THIRD DEGREE. IN MASSACHUSETTS, NEBRASKA, OREGON AND VERMONT, ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR ANOTHER PERSON FILES AN APPLICATION FOR INSURANCE OR STATEMENT OF CLAIM CONTAINING ANY MATERIALLY FALSE INFORMATION, OR CONCEALS FOR THE PURPOSE OF MISLEADING INFORMATION CONCERNING ANY FACT MATERIAL THERETO, MAY BE COMMITTING A FRAUDULENT INSURANCE ACT, WHICH MAY BE IN WASHINGTON, IT IS A CRIME TO KNOWINGLY PROVIDE FALSE, INCOMPLETE, OR MISLEADING INFORMATION TO AN INSURANCE COMPANY FOR THE PURPOSE OF DEFRAUDING THE COMPANY. PENALTIES INCLUDE IMPRISONMENT, FINES, AND DENIAL OF INSURANCE BENEFITS. THE UNDERSIGNED IS AN AUTHORIZED REPRESENTATIVE OF THE APPLICANT AND REPRESENTS THAT REASONABLE ENQUIRY HAS BEEN MADE TO OBTAIN THE ANSWERS TO QUESTIONS ON THIS APPLICATION. HE/SHE REPRESENTS THAT THE ANSWERS ARE TRUE, CORRECT AND COMPLETE TO THE BEST OF HIS/HER PRODUCER'S SIGNATURE PRODUCER'S NAME (Please Print) STATE PRODUCER LICENSE NO (Required in Florida) APPLICANT'S SIGNATURE DATE NATIONAL PRODUCER NUMBER

ACORD 125 (2009/08)

PRIOR CARRIER INFORMATION



MASSACHUSETTS COMMERCIAL AUTO COVERAGES/LIMITS SECTION

DATE (MINUDAYYY) 7/5/2018

SHANNON INSURANCE, LLC

APPLICANT (First Named Insured) AA ENTERPRISE SHIPPING LLC

BUSINESS AUT							
COVERAGES	COVERED AUTO SYMBOLS	LIMITS	C0	ERAGES			
BODILY INJURY LIABILITY	$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	BI EACH PERSON \$ 20,00 BI EACH ACCIDENT \$ 40,00	0			AUTO SYMBO	
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MOTOR CARRIER SECTION

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GENERAL INFORMA EXPLAN ALL "YES" RESPON 8. ANY HOLD HARMLES	C.C.D	AGENCY CUSTOMER ID:		
A AND AN ANALES	SAGREEMENTS?			
9. ANY VEHICLES USED	BY FAMILY MEMBERS? IF SO, IDE			
	in so, ide			
10 0058 745 100				
to: DOLO THE APPLICANT	OBTAIN MVR VERIFICATIONS?			
11. DOES THE APPLICANT	HAVE A SPECIFIC DRIVER RECRUI			
		TING METHOD?		
2. ARE ANY DRIVERS NOT	COV/2000			
	COVERED BY WORKERS COMPEN	SATION?		
3. ANY VEHICLES OWNED I	BUT NOT SCHEDULED ON THIS APP	PLICATIONS		
ANY DRIVERS WITH CON	MCTIONS FOR MOVING TRAFFIC V			
APPLICABLE ONLY IN KANSA 1. A speeding violation of	S: UNDER KANSAS LAW, THE FOLLOW	OLATIONS? ING TRAFFIC WOLATIONS ARE NOT REQUIRED TO BE REPORTE a maximum posted speed limit from 30 mph through 64 mph, or in a maximum posted speed limit from 30 mph through 64 mph, or		
2. A speeding violation of up	to ber (6) mph that occurs in an area with to ben (10) mph that occurs in an area with	INCLATIONS? ING TRAFFIC WOLATIONS ARE NOT REQUIRED TO BE REPORTE a maximum posted speed limit from 30 mph through 64 mph, or it a maximum posted speed limit from 65 mph through 70 mph.	D TO INSURERS:	
DRY # DATE (MU/DE/YYYY)	TYPE	presed apared whit from 65 mph through 70 mph.		
HAS AGENT INSPECTED V	EHICI ES?	PLACE (CITY, STATE)	# YRS REV	
ARE ALL VEHICLES TO BE I	NCLUDED IN THIS POLICY PART OF	FAELEET?		N
RIPTION OF GARAGE I STORE				
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	E LOCATIONS		MAXMUM DOLLAR VALUE SUBJECT	N
DITIONAL INTEREST / C			MAXMUM DOLLAR VALUE SUBJECT 1 \$	N
DITIONAL INTEREST / C		ACORD 45 attached for additional names		N
DOTTONAL INTEREST / C EST DOTTONAL HSURED & LOSS PAYER & LESSOR	ERTIFICATE RECIPIENT	ACORD 45 attached for additional names	S	N
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PLEASURE FARM E TO K/SCHOOL # YEAR	RET (Rac RET RET SER 41. MAKE: MODEL	QUired in KY) QVW / MM'L F KAIL KVICE 6 Milles	OR HIRE		CLASS AGES AB	ADDY ADDY FAULT WED P UNINS MOTO	ALINL: SIC NO- PAY R DY FE:	UNDRIN MOTOR TOWING & LABOR			LSP COMP/ OTC		FARTHEST	TERMINAL DUGTUBLES	ML SYI	STATE	ZIP COST NE		
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PLEASURE FARM E TO FARM E TO K/BCHOOL # YEAR GING STREE ESS TERR EASURE	RET (Red RR CO) RET SER 4 1. MAKE: MODEL T (Regul	quired in KY) QVW / MM*L F (VICE 6 MiLES :: red in KY) GVW / G A1L GVW / G CE	OR HIRE	LIA FAI + DI C	CLASS AGES ULT ULT ET VEH RVCR: CITU LASS	ADDI ADDI MED P UNINS V.II Y	SIC	UNDRIN MOTOR TOWING & LABOR SPEC C OFL FACTO	NR SEAT	CP RAL	LSP COMP/ OTC COLL		FARTHEST FARTHEST VEHICLE FARTHEST S FARTHEST YE FARTHEST YE DEDU	TERMINAL TERMINAL DUCTUBLES AA AL PREMI: \$ PE COML RAMONAL CTUBLES	SYM /	AGE OT	ZIP 20ST NET COMP7 COMP7 TC SYM ZUP		
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CAR DOCKET #MR18.05 EXHIBIT #2 PAGE 87 OF 170

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BREACH OF MORTGAGEE CO-OWNER OWNER EMPLOYEE AS LESSOR REGISTRANT LEASEBACK OWNER LIENHOLDER REFERENCE / LOAN #: LIEN AMOUNT: EASON FOR INTEREST: TEREST ADDITIONAL INSURED BREACH OF MORTGAGEE	EFFEC 7/1// Parios - p EVIDENC	CTIVE DATE 2018 provide or DENCE: PHONE E-MAI NCE: CC PHONE E-MAL CC CC	CARRIE NAMED INSI AA EN1 Ily the ne CERTIFICAT CERTIFICAT EXAMPLE CERTIFICATE ADDRESS: ERTIFICATE ST END DATE (A/C, No, Ext) NDRESS: END DATE		POLICY	CE	G L BILL NV LOCATION: VENICLE: ARUPORT: ITEM DEBCRI FAX (A/C, No): LUCATION: VEHICLE: AIRPORT: ITEM DEBCRIPTIC CLASS: ITEM DESCRIPTIC FAX (A/C, No):	TEREST IN PTION REST IN IT I I I I I I I I I I I I I I I I I I	DING;
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PRIOR CARRIER INFORMATION

AGENCY CUSTOMER ID:

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1	PREMIUM	\$	\$	s	<u> </u>
	EFFECTIVE DATE				
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ENTER ALL CLAMS OR LOSSES (REGARDLESS OF FAULT AND WHETHER OR NOT INSURED) OF CONTINUES INFORMATION)

FOR THE LAST	YEARS		COURRENCES THAT MA	Y GIVE RISE TO CLAIMS	TOTAL LOSSES: \$		
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SIGNATURE							

SIGNATURE

COPY OF THE NOTICE OF INFORMATION PRACTICES (PRIVACY) HAS BEEN GIVEN TO THE APPLICANT. (Not applicable in all states, consult your agent or broker for your state's requiremente.)

NOTICE OF INSURANCE INFORMATION PRACTICES - PERSONAL INFORMATION ABOUT YOU MAY BE COLLECTED FROM PERSONS OTHER THAN YOU IN CONNECTION WITH THIS APPLICATION FOR INSURANCE. SUCH INFORMATION AS WELL AS OTHER PERSONAL AND PRIVILEGED INFORMATION COLLECTED BY US OR OUR AGENTS MAY IN CERTAIN CIRCUMSTANCES BE DISCLOSED TO THIRD PARTIES WITHOUT YOUR AUTHORIZATION. YOU HAVE THE RIGHT TO REVIEW YOUR PERSONAL INFORMATION IN OUR FILES AND CAN REQUEST CORRECTION OF ANY INACCURACIES. A MORE DETAILED DESCRIPTION OF YOUR RIGHTS AND OUR PRACTICES REGARDING SUCH INFORMATION IS AVAILABLE UPON REQUEST. CONTACT YOUR AGENT OR BROKER FOR INSTRUCTIONS ON HOW TO SUMMIT A REQUEST TO US.

ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR ANOTHER PERSON FILES AN APPLICATION FOR INSURANCE OR STATEMENT OF CLAIM CONTAINING ANY MATERIALLY FALSE INFORMATION, OR CONCEALS FOR THE PURPOSE OF MISLEADING INFORMATION CONCERNING ANY FACT MATERIAL THERETO, COMMITS A FRAUDULENT INSURANCE ACT, WHICH IS A CRIME AND SUBJECTS THE PERSON TO CRIMINAL AND INY: SUBSTANTIAL CIVIL PENALTIES. (Not applicable in CO, DC, FL, HI, MA, NE, OH, OK, OR, VT or WA; in LA, ME, TN and VA, insurance benefits may also be denied)

IN THE DISTRICT OF COLUMBIA, WARNING: IT IS A CRIME TO PROVIDE FALSE OR MISLEADING INFORMATION TO AN INSURER FOR THE PURPOSE OF DEFRAUDING THE INSURER OR ANY OTHER PERSON. PENALTIES INCLUDE IMPRISONMENT AND/OR FINES.

IN FLORIDA, ANY PERSON WHO KNOWINGLY AND WITH INTENT TO INJURE, DEFRAUD, OR DECEIVE ANY INSURER FILES A STATEMENT OF CLAIM OR AN APPLICATION CONTAINING ANY FALSE, INCOMPLETE, OR MISLEADING INFORMATION IS GUILTY OF A FELONY OF THE THIRD DEGREE.

IN MASSACHUSETTS, NEBRASKA, OREGON AND VERMONT, ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR ANOTHER PERSON FILES AN APPLICATION FOR INSURANCE OR STATEMENT OF CLAIM CONTAINING ANY MATERIALLY FALSE INFORMATION, OR CONCEALS FOR THE PURPOSE OF MISLEADING INFORMATION CONCERNING ANY FACT MATERIAL THERETO, MAY BE COMMITTING A FRAUDULENT INSURANCE ACT, WHICH MAY BE A CRIME AND MAY SUBJECT THE PERSON TO CRIMINAL AND CIVIL PENALTIES.

IN WASHINGTON, IT IS A CRIME TO KNOWINGLY PROVIDE FALSE, INCOMPLETE, OR MISLEADING INFORMATION TO AN INSURANCE COMPANY FOR THE PURPOSE OF DEFRAUDING THE COMPANY. PENALTIES INCLUDE IMPRISONMENT, FINES, AND DENIAL OF INSURANCE BENEFITS. THE UNDERSIGNED IS AN AUTHORIZED REPRESENTATIVE OF THE ADDI ICANT AND DESIGNED IN A DEVICE SUBJECT OF THE PURPOSE OF

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AGENCY

MASSACHUSETTS COMMERCIAL AUTO COVERAGES/LIMITS SECTION

CAR DOCKET #MR18.05 EXHIBIT #2 PAGE 95 OF 170

DATE (MM/00/YYYY)

SHANNON INSURANCE, LLC

APPLICANT (First Named Insured)

HATCH LANDSCAPE AND

7/5/2018 **DESIGN INC**

BUSINESS AUT					
COVERAGES	COVERED AUTO SYMBOLS	LIMITS	COVERAGES	COVERED AUTO SYMBOLS	LINATS
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REMARKS

TRUCKERS SECTION

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MOTOR CARRIER SECTION

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The ACORD name and logo are registered marks of ACORD URD 123

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2. ARE ANY DRIVERS NOT (COVERED BY WORKERS COMPEN	SATION7				
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Canty Deshaies, Marylynne

From:	Canty Deshaies, Marylynne
Sent:	Tuesday, July 10, 2018 7:50 AM
То:	'Paul Shannon'
Subject:	Hatch Landscaping

Paul

The above account was referred to underwriting for review.

We will require the following information and documents.

- File was cancelled for non -payment of premium by MAPFRE (April 2018) and also was cancelled by United Financial for underwriting reasons.
- Please forward a copy of the legal notice of cancellation that was issued by United Financial. We would like to
 review the notice and reason for cancellation.
- Please note your application did not note that there were cancellation notices for non-payment or underwriting reasons (Question 5 – General Information on application).
- Billing advised that the risk has a prior outstanding balance of \$8096 due for policy
- Billing advised the new business was bound and issued as Finance company (FINCO).
- Full 100% of premium on the new business full 100% and outstanding is required and we do not see that this has been recorded.
- Please advise to why the owner is not listed. He was on the prior cross referenced file as a driver.
- Please update our file with all drivers. We have one listed for a fleet of 8 vehicles.
- Please forward the lease between our insured and the owner of for the garaging address for the vehicles (Uxbridge address -27 River Road)
- File was cancelled for non-payment of premium by MAPFRE and also by United Financial for underwriting
 reasons. We will want to review a copy of the legal notice of cancellation that was issued by United Financial.

Based on the above conditions (outstanding money due and failure to pay 100% deposit), MAPFRE is not able to continue on the account.

Please note your file that MAPFRE will be issuing a legal notice of cancellation.

Thank you.

Mamie Canty-Deshaies Senior Commercial Lines Underwriter Commercial Lines Underwriting MAPFRE Insurance 11 Gore Road, Webster Ma. 01570 Phone. 508-949-4728 | Fax. 508-671-6728 Email. <u>mcanty-deshaie@mapfreusa.com</u>

08/27/2018 08:55 M	P	S REGISTRY (OLICY HISTO)	RY SCREEN		CAR DOCKET #MR18.05 EXHIBIT #2 PAGE 106 OF 170 UGU3 04 0
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CORP: HATCH LANDSCAPE AND DESIGN INC	
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BLDG/APT:

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3.	ANY EXPOSU	RE TO FLAMMABLES, E	EXPLOSIVES, CHEMICALS?	.				N
4.	ANY OTHER (S COMPANY? (List policy numbers)					
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9.	ANY UNCORRE	ECTED FIRE AND/OR S	AFETY CODE VIOLATIONS?			_/		+
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11.		BEEN PLACED IN A TH	RUST?					
	NAME OF TRUST	r		-77				N
2.	ANY FOREIGN (OPERATIONS FOREIG	N PRODUCTS DISTRIBUTED IN USA, C				<u></u>	<u> </u>
	(If "YES", attach	ACORD 815 for Liability	Exposure and/or ACORD 816 for Proper	ty Exposure)			·	N
3.	DOES APPLICA	NT HAVE OTHER BUSH	NESS VENTURES FOR WHICH COVER	AGE IS NOT REQUE	STED?			N
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ACORE)	M.: *SACHUSETTS COM		L AUTO		DATE (MM/DD/YYYY) 8/16/2018
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REMARKS

ACORD 137 MA (2006/05)

@ ACORD CORPORATION 1996-2006

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TRUCKERS SECTION

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REST	_		NAME AND ADDRESS RANK:	EVIDENCE:	CERTIFICATE	POLICY	SEND BILL	INTERES	TIN ITEM NUMBER
ADDITIONAL INSURED BREACH OF	_	LOSS PAYER						LOCATION:	BUILDING:
WARRANTY		MORTGAGEE						VEHICLE:	BOAT:
CO-OWNER EMPLOYEE		OWNER					•	AIRPORT:	AIRCIRAFT:
AS LESSOR LEASEBACK	\square	REGISTRANT						ITEM GLA53:	ITEN:
OWNER		TRUSTEE	REFERENCE / LOAN #:	·				ITEM DESCRIPTION	•
alle lite an eile affender of			LIEN AMOUNT:		NTEREST END DATE: PHONE (A/C, No, Ext):				
SON FOR INTE	LEST:				E-MAIL ADDRESS:			FAX (A/C, No):	
REST			NAME AND ADDRESS RANK:	EVIDENCE:	CERTIFICATE	POLICY	SEND BILL	NTERES	IN ITEM NUMBER
ACDITIONAL INSURED		LOSS PAYEE	•			Liodet		LOCATION:	BUILDING:
BREACH OF WARRANTY		MORTGAGEE						VEHICLE;	BOAT:
CO-OWNER EMPLOYEE		OWNER						AIRPORT:	ARCRAFT:
AS LESSOR		REGISTRANT						CLASS:	ITEM:
OWNER		TRUSTEE		,				ITEM DESCRIPTION	
			REFERENCE / LOAN #:	1	INTEREST END DATE: PHONE (A/C, No, Exi):				
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		LOSS PAYEE			IGRIPEATE	POLICY	SEND BILL	LOCATION:	IN ITEM NUMBER
ADDITIONAL INSURED BREACH OF WARRANTY		NORTGAGEE						VEHICLE	BOAT:
CO-OWNER		OWNER					ł	ARPORT:	AIRCRAFT:
EMPLOYEE AS LESSOR		REGISTRANT					ľ	ITEM CLASS:	ITEM:
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			REFERENCE J LOAN #:		INTEREST END DATE:				·····
JENHOLOER								FAX (A/C, No);	
LEASEBACK			REFEREN GE / LOAN #; Lien An gunt:		INTEREST END DATE: PHONE (A/C, No, Ext): E-MAIL ADDRESS:				

The ACORD name and logo are registered marks of ACORD

Canty Deshaies, Marylynne

From: Sent:	Canty Deshaies, Marylynne Monday, August 20, 2010 a constant
To:	Monday, August 20, 2018 8:44 AM 'Paul Shannon'
Subject:	Raymond

Paul

The new business for the above insured has been processed.

In our review we noted that the insured does not have an active or valid Mass driver's license or an active CDL License.

In addition, our review revealed a prior non- payment of cancellation on prior policy January 3, 2018. Cancelled Insured also was cancelled under

- June 2015- but because no deposit – it cancelled flat for May date. The application was not completed properly for this insured as it did not note this information under the General Information page - question 5-"any policy or coverage declined, cancelled or non-renewed ..." . Due to the prior non-payment, a deposit of 100% should have been collected and submitted –Per CAR Rule 15.

Research also notes that the risk does not appear to be Mass domicile and does not meet the CAR Rule 2 -- Principal

The risk addresses provided (5 Titucut Street, Middleborough and 142 Elm Street, Raynham –per FMSCA and prior file) are not owned by the insured per the Patriot Property databases. The prior file (to Florida by evidence of the address change submitted to Mapfre for processing . And per the review of the Florida) shows that the insured moved assessors, insured does owns a home in Florida.

Today, a legal notice of cancellation produced for the reasons below:

- Named Insured does not have an active Massachusetts Driver's license - -
- Named Insured does not have an active CDL license
- Failure to pay 100% deposit for new business issuance --Per Car Rule 15.
- Failure to submit copy of the finance company agreement. -
- Risk does not meet CAR Rule 2- Principal place of business

Please note your file of the above. If you have any questions please let us know.

Thank you.

Mamie Canty-Deshaies Senior Commercial Lines Underwriter Commercial Lines Underwriting MAPFRE Insurance 11 Gore Road, Webster Ma. 01570 Phone. 508-949-4728 | Fax. 508-671-6728 Email. mcanty-deshaie@mapfreusa.com

MAPFRE INSURANCE PAPERLESS 👡

08-7-2018 08:56 MASSACHUSETTS REGISTRY OF MOTOR VEHICLES POLICY AMEND SCREEN FUNCTION: UPA MSG: INQUIRY COMPLETE ACT CD: I B=BIND VER, C=CANCEL, R=REINS, U=AMEND UNPD, P=PH, V=V POL TYP: C INS CO: 279 COMMERCE INSURANCE STATUS/DTE: CANC / 01, POL NUMBER: POL EFF DATE: 09/04/2017 POL EXP DATE	/03/2018 /
CANCEL: EFFECTIVE DATE: 01/03/2018 REASON: NONP UNPAID PRE REINSTATE: EFFECTIVE DATE: REASON SOURCE: CLEAR UNPD: REASON:	SM :
PH LIC #: ST: FL FID: NAME L: RAYMOND F: DOB: 1 CORP:	.2/02/19 54
MAIL ADDR: BX 92 CITY: RAYNHAM ST: MA ZIP: BLDG/APT:	02767

CAR DOCKET #MR18.05 EXHIBIT #2 PAGE 124 OF 170

ATTACHMENT D

Attachment D

CAR Rule 14, Rules of Operation, Exclusive Representative Producer Requirements; Rule 14.B.1 j. states forward all premium payments to a Servicing Carrier within 2 business days of receipt. However, a Servicing Carrier shall extend the payment period for an additional seven days upon sufficient notice that all or part of a premium is being financed by a licensed finance company where the premium finance company has given its written assurance to pay the full premium finance directly to the Servicing Carrier. This provision shall not obligate a Servicing Carrier to provide such additional time if notwithstanding any written assurance the premium finance company as previous failed to perform its commitment.

Insured	Policy #	Effective Date	New Business or Endorsement	Violation
AA Enterprise Shipping LLC		07/01/18	New Business	Agent collected payment but did not submit to the company until 09/05/18 after the Collections department contacted agency. Received \$1500 as a
Hatch Landscape & Design Inc		07/03/18	New Business	Paid at Agency transaction. Agent did not collect deposit or made payment to company on the account. Company will take from
Raymond		08/15/18	New Business	Agency commissions. Insured advised our billing department that he provided agent with a \$1000 deposit for policy issuance. Insured advised that he did not sign Finance Company Agreement. Policy does not show receipt of deposit or payment by agent.

SHIPPING LLC AA ENTERPRISE ACC	OUNT BILLING HISTO	DRY COMMERCE IN	NS
WM1 MMC MAS:	S AUTO COMMERCIAL	# of Cancel	llations 0
Pol Eff Date 7/01/18 FU	LLPAY NEW BUSINESS	3 # of Bad Ch	necka
SHANNON INSURANCE, LLC			
Billin	g Totals as of 8/	/07/18	
Actual Premium 3	,346 Prior	Year Balance	0
Payments and Bad Checks	.00 Adjust	ments/Transfers	. 0
Installment Charges	00 Accour	nt Balance	3,346.0
FIN CO	= FINANCE CHARGE =	MEMO	:: #7.47*
Transaction/ Date Transact	ion Trns Ef/ Mir	imum Account	Due Date
Activity Posted Amount	Issue Dt Amt	: Due Balance	
:			<u> </u>
01 EST PRM 07/07/20 30050.	00 07/01/18	30050.00	
01 EST PRM 07/07/39 30050.	00 07/07/18	. 00	
01 NEW BS PRM 07/07/18 30050.	00 07/01/18	30050.00	
01 CANCEL INF 07/10/18	07/10/18	30050.00	
01 PRM CHANGE 07/24/18 372	00 07/01/18	30422,00	
01 CANCL CRDT 08/07/18 27076.	00- 08/06/18	3346.00	
01 FINAL BILL 08/07/18	08/08/18 33	346.00 3346.00	09/01/18
REF TO COL 09/01/18 3346.00-	09/01/18	00	
COLLECTNS 09/01/18 3346.00	09/01/18	3346.00	
PAID AT AG 09/05/18 1500.00-	09/05/18	3346.00	
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Pol Eff Date	7/03/18	FULL	PAY NEW E	USINESS	# of Bad	
SHANNON INSUE	NANCE, 153		******			
	14	Billing	Totals as	of 8/07/18		
Actual Premiu	m			Prior Year B	_ 1 _	
Payments and	Bad Check					. 0
				Adjustments/		
Installment C			. 00	Account Bala	nce	3,402.00
2011年1月11日11日11日11日11日11日11日11日11日11日11日11日11	FIN CO	Wetter or F	INANCE CI	LARGE === MEM		
Transaction/	Date	Transaction	Trns Ef,	/ Minimum	Account	Due Date
Activity	Posted	Amount	Issue Dt	: Amt Due	Balance	
01 EST PRM	07/07/18	29923.00	07/03/18		29923.00	
01 ZST PRM	07/07/18	29923.00-	07/07/1B		.00	
01 NEW BS PRM			07/03/19		29923.00	
1 CANCEL INF	07/10/18		07/10/18		29923.00	
I PRM CHANGE	08/02/18	6712.00	07/03/18		36635.00	
1 CANCL CRDT					3402.00	
1 FINAL BILL (
EF TO COL 09/0			/	3402 00	3402.00	09/03/18
					.00	
OLLECTNS 09/0	3/18 3	402.00 09/	03/18		402.00	

/14

RAYMOND DAVID	ACCOUNT BILLING HISTORY COMMERCE	INS
WM1. MMC	MASS AUTO COMMERCIAL # of Ca	ncellations 01
Pol Eff Date 8/15/18		d Checks o
SHANNON INSURANCE, LLC		·
	Billing Totals as of 0/00/00	
Estimated Premium	6,974 Prior Year Balance	00
Payments and Bad Checks		
Installment Charges	.00 Account Balance	00
FRENCHER FIN CO H UN	MEMO	
		t Due Date
Activity Posted		
EST PRM 08/17	6974.00 08/15/18 6974.	00
EST PRM 08/1	6974.00- 08/17/18	00
NEW BS PRM 08/17/18	6974.00 08/15/18 6974.0	00
CANCEL INF 09/20/18	05/20/18 6974.0	00
	- 1994 - 1994 - 1994 - 1994 - 1994 - 1994 - 1994 - 1994 - 1994 - 1994 - 1994 - 1994 - 1994 - 1994 - 1994 - 1994	

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ATTACHMENT E

June 5, 2018

Mr. Paul Shannon Shannon Insurance Agency 429 South Washington Street North Attleboro, Ma.

Dear Paul,

I am writing on behalf of The Commerce Insurance Company ("Commerce" or the "Company") to provide Shannon Insurance ("Shannon" or "You(r)") with an opportunity to avoid the termination of the Commercial Auto Limited Servicing Carrier Agreement ("Agreement"), dated December 30, 2011 between Shannon and Commerce Insurance Company.

There are ample grounds, which are set forth below, for the termination of the Agreement. Commerce will proceed with such termination unless Shannon Insurance brings its operations into compliance with all applicable Commonwealth Automobile Reinsurer ("CAR") Rules of Procedure, the terms of Agreement, and M.G.L. 175 § 113H. Attached are copies of the CAR Rules of Operation and the Commercial Automobile Limited Servicing Carrier Agreement for your reference.

The basis for the termination is Shannon's repeated failure to supply the company with a completed submission which should include a copy of the finance company agreement as required by CAR Rules of Operations 14B.1.d.

In the following, we have 10 policies where Commerce did not receive copies of the finance company agreement at all, or within the 2 day requirement as set forth by CAR Rule 14B.1.b. and d.

Policy Number	Named Insured	Policy Eff.	Date Rec'd	
	Twins 21 Inc	10/26/17	Did not receive	
	Trac Builders Inc	11/17/17	Did not receive	
	Chodesh Masse	12/06/17	Did not receive	
	CM Express LLC	12/01/17	Did not receive	
<u> </u>	Frontline Auto Exchange	12/27/17	02/14/18	
	EasyPro Go LLC	01/12/18	02/21/18	
	Joao Andrade	01/16/18	Did not receive	
	Yuriy Krynkukh	01/12/18	03/12/18	
	Bluebird Transportation	01/16/18	Did not receive	
	Jaworski Trucking Disposal	04/25/18	Did not receive	

The foregoing activity violates CAR Rule 14B.1. b. and d, and Section I.b. of the Agreement. Consequently, Commerce may terminate the Agreement and your binding authority with 30 days' notice. See CAR Rules 13B.6. and Section VI. e. of the Agreement.

In the following, we have 8 vehicles where Commerce Insurance was stamped on a vehicle registration yet the company was not notified of the bound exposure within the required 2 business days, and in some cases not at all.

Named Insured	Policy Number	Policy Effective Date	Plate #	Date Stamped	Date Reported
Frontline Auto Exchange		12/27/17	T33249	01/16/18	Not Reported
Frontline Auto Exchange		12/27/17	T56265	02/08/18	Not Reported
Frontline Auto Exchange		12/27/17	T33254	03/20/18	04/30/18
Frontline Auto Exchange		12/27/17	T70755	03/20/18	04/30/18
Frontline Auto Exchange		12/27/17	T31241	01/16/18	Not Reported
Frontline Auto Exchange		12/27/17	T37166	01/19/18	Not Reported
Frontline Auto Exchange		12/27/17	T47934	01/20/18	Not Reported
Frontline Auto Exchange		12/27/17	T33267	01/16/18	Not Reported

The foregoing activity violates CAR Rule 14B.1 f. and Section I.b of the Agreement. Commerce trusts that Shannon Insurance will take the appropriate steps to fully comply with all of the Agreement. If Shannon submits untimely or incomplete applications and payments to Commerce with an application date of June 5, 2018 or later, Commerce will immediately move to terminate the agreement with the required 30 days' notice as provide in Rule 13B.6.

Please do not hesitate to contact me if you would like to discuss this matter or the Company's expectations for new business submissions. Commerce is sending this letter solely as a courtesy to Shannon Insurance Agency. Commerce reserves all rights and remedies under applicable laws, rules and regulations including the right to take action on any violation of CAR Rules or contractual breaches regardless of whether such conduct has been specifically addressed in this letter.

Sincerely,

John V. Keily Executive Vice President, Northeast Region

Cc;

John D. Metcalf – Administrator of Residual Market Services, Commonwealth Automobile Reinsurers (CAR)

Sarah Clemens- Assistant Vice President, Commercial Lines, MAPFRE Insurance

Andrew Drayer- Assistant Vice President, Business Development- Northeast, MAPFRE Insurance

Michael Croteau- Director, Business Development- Northeast MAPFRE Insurance Richard Murphy- Sr. Business Development Representative- Northeast MAPFRE Insurance

ATTACHMENT F

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	COMM	10NWE	ALTH AU	UTOMOB	ILE RI	EINSURERS	
				R REVIEW R RULE 20/M			
Requestor's	Name/Title:	_					
Signature:		·			Da	ite:	
	mpany Name	:					
Address:		<u></u>					
City/Town:				State:		Zip Code:	
el. #:			Fax #:		ema		
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or established practices of C.	tions of CAR or MAIP Rules, the agency contract AR, MAIP or one of its Members. Include opropriate. Attach supporting documentation.
historical reference, where a	ppropriate. Attach supporting documentation.
3 Actions(s) Taken to Date to Resolve the Matter: 3 Actions(s) Taken steps taken to mitigate or res review. Attach supporting d	aware of each item/issue being contested and the olve the matter prior to this request for a formal ocumentation.
· · · · · · · · · · · · · · · · · · ·	
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Scheduling of Review

Upon receipt of a completed Request for Review/Relief Form, a hearing date will be established within 15 business days. After a date has been confirmed, CAR will issue a written Notice of Meeting to all affected parties and in compliance with the Open Meeting Law.

Request for Continuance

A request for a continuance of a review of the matter by CAR will be granted upon the agreement of all parties. Absent the agreement of all parties, a request for a continuance must be presented to the assigned Committee for approval.

Submission of Written Information

Any parties wishing to present written materials to be considered by the designated Committee must submit them to CAR's Docket Clerk no later than 12:00 p.m., 5 business days prior to the scheduled meeting date. Timely submitted materials will be docketed by CAR and distributed to the Committee as soon as practicable. Written materials submitted to CAR after 12:00 p.m. on the 5th business day prior to the scheduled meeting date will not be entered on the docket, but the submitting party may petition the Committee directly for consideration of such materials. The Committee has the discretion to determine whether such materials will be considered in its deliberations. In addition, parties who petition the Committee for the submission of materials are expected to be prepared to provide a minimum of 25 copies at the meeting. Parties should provide copies of ALL written materials that they wish considered in the matter to the opposing party in concert with their submission(s) to CAR and/or the Committee.

15 Day Waiver: Initial below if waiving the need for review within 15 business days:

I waive the 15 business day review while retaining rights to a review: (Initial):

PLEASE NOTE: THIS FORM MUST BE COMPLETED AND RETURNED TO CAR PRIOR TO THE INITIATION OF A FORMAL REVIEW PURSUANT TO CAR RULE 20/MAIP RULE 40

_	FOR COMPLETION BY CAR OFFICE - DO NOT WRITE BELOW
4	Assigned Docket Number:
5	Related Docket Number(s):
6	Assigned Review Forum:
	CAR COMMITTEE:
	Scheduled Review Date:
7	Disposition:
	a . 12 7 8 . 2
	·····································

CARRules of OperationRule 13Servicing Carrier RequirementsRevision Date2014.10.24Page1 of 7

A. Appointments

- 1. The Governing Committee shall appoint Members to serve as commercial Servicing Carriers, for a specified term, as authorized in the Plan and Rules of Operation, based on the responses to the Request for Proposal for Massachusetts Residual Market Commercial Automobile Business (RFP). The Governing Committee or its designee shall establish the RFP criteria.
 - a. A commercial Servicing Carrier may only enter into an agreement for the purpose of servicing its commercial ceded business, if the terms and conditions of that agreement have been fully disclosed in the response of that Member to the RFP.
 - b. A commercial Servicing Carrier, in addition to satisfying the requirements listed in Section A.3., shall be required to satisfy all criteria contained in the RFP, consistent with the Member's response to the RFP.
- 2. No domestic insurance company shall be denied participation in the RFP process to serve as a Servicing Carrier based solely upon its share of the Massachusetts Motor Vehicle Insurance market.
- 3. The Governing Committee in considering the appointment of a Member as a Servicing Carrier, shall require that the company has satisfied the Governing Committee that it, or another entity pursuant to its response to the RFP, has the ability to, and will effectively:
 - a. Provide policy issuance and premium collection services for all eligible classes of risks, except for those classes of risks specifically exempted by the Commissioner upon the request of the applicant.
 - b. Service insurance claims in every state, the District of Columbia and Canada.
 - c. Administer a direct bill program.
 - d. Provide an installment payment plan in accordance with the provisions of the Request for Proposal for Massachusetts Residual Market Commercial Automobile Business. A Servicing Carrier shall cooperate with its Exclusive Representative Producers

CAR
Rule 13Rules of OperationRule 13Servicing Carrier RequirementsRevision Date2014.10.24Page2 of 7

(ERPs) to assure that policyholders are made aware of their option to utilize an installment payment plan.

- e. Maintain a Special Investigative Unit to investigate suspicious or questionable Motor Vehicle Insurance claims for the purpose of eliminating fraud, and to assist in the verification of garaging and policy facts on a representative sample of policies.
- f. Report all required information to CAR in an accurate and timely manner.
- g. Adopt and maintain a plan approved by the Commissioner providing for direct payment by the insurer to the insured under collision, limited collision, comprehensive, and fire and theft coverages.

B. Servicing Carrier Responsibilities

- 1. A Servicing Carrier that has contracted with a third party for performing any of its Servicing Carrier responsibilities guarantees the third party's performance.
- 2. A Servicing Carrier must provide quality service to CAR policyholders by maintaining the standards established as a condition of appointment under Section A.3.
- 3. A Servicing Carrier shall provide the same level of service to ceded policies as it provides to policies issued voluntarily.
- 4. Policies and other forms mailed to policyholders shall be those specifically referenced in CAR's Manual of Administrative Procedures.
- 5. General Duties

A Servicing Carrier shall perform the following general duties:

a. Provide a contract signed by an authorized company representative with terms consistent with the Rules of Operation to a qualified newly appointed or reappointed ERP within 15 business days of the Servicing Carrier's receipt of the appointment by CAR. If the Servicing Carrier determines that the appointed or reappointed

CAR | Rules of Operation Rule 13 | Servicing Carrier Requirements Revision Date | 2014.10.24 Page | 3 of 7

ERP is not duly qualified, the Servicing Carrier will notify CAR within two business days of that determination.

- b. Verify that information contained in the application for insurance is accurate as to classification, garaging, discounts, credits, vehicle use, vehicle description and experience for those risks eligible to be experience rated.
- c. Assure that a policy has been issued for each RMV-1 and/or RMV-3 certificate and that the policy effective date and the certification date are the same.
- d. Adopt procedures designed to assure that all assigned ERPs comply with all provisions of the contract between the Servicing Carrier and the producer.
- e. Implement procedures to assure collection of premiums billed.
- f. Comply with the terms and conditions of premium finance notes and/or agreements submitted to the Servicing Carrier, on behalf of applicants for insurance, by the producer or by a premium finance company licensed under the laws of the Commonwealth of Massachusetts.
- g. Maintain effective communication with ERPs by scheduling meetings when necessary and conducting educational or training sessions as may be necessary to assure that ERPs provide quality service to the motoring public.
- h. Verify, prior to contracting and on an ongoing basis, producer eligibility for appointment to a Servicing Carrier as required by G.L. c. 175, §113H.
- i. Provide ERPs with all information and procedures required for them to effectively service policies ceded to CAR.
- j. Comply with all of the provisions of the Plan and Rules of Operation and the Manual of Administrative Procedures.
- k. Maintain records of infractions of the Rules of Operation by ERPs and report such infractions as appropriate.

CAR
Rule 13Rules of OperationRule 13Servicing Carrier RequirementsRevision Date2014.10.24Page4 of 7

- 1. Provide ERPs with necessary information from the policy declaration page, in a usable format and medium, to support the servicing of their insureds.
- m. Provide producers with a list of approved inspection services for conducting pre-inspections.
- n. Provide ERPs with premium, production, and experience data on their business, at least quarterly.
- o. On an annual basis, provide CAR with information relative to each ERP's affiliation status for commercial Motor Vehicle Insurance. Identify any contractual relationship or membership in a producer cluster or network that the ERP may have or whether the ERP has a direct or indirect material and continuing proprietary or management interest in another agency or brokerage firm having an ERP appointment to another Servicing Carrier. Include any new agency affiliations or changes in affiliated agency relationships.
- p. Offer training on claim reporting and fraud recognition to producers and their customer service representatives.
- q. On an annual basis, evaluate an ERP's book of business to assure that minimum commercial Motor Vehicle Insurance written premium volume requirements are met pursuant to the provisions of Rule 14.C.1. Provide a copy of the evaluation to the ERP and to CAR within 15 days of the evaluation date.
- r. Terminate an ERP's contract to bind coverage in accordance with Section B.6.
- 6. Termination of ERP Contracts
 - a. A Servicing Carrier may terminate an ERP's contract and authority to bind coverage upon failure of the ERP to meet the eligibility requirements and/or definition of ERP as provided by the Rules of Operation or upon failure of the ERP to fulfill any of the requirements of Rule 14.B.1.
 - (1) A Servicing Carrier shall have cause to immediately terminate an ERP's contract and the authority to bind coverage pursuant to the provisions of Rule 14.B.2.a.

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- (2) A Servicing Carrier shall have cause to terminate an ERP's contract and the authority to bind coverage with thirty days written notice of termination pursuant to the provisions of Rule 14.B.2.b.
- b. All ERP terminations issued by a Servicing Carrier, both immediate and 30 day terminations, shall:
 - (1) Be in writing.
 - (2) State the specific CAR Rule provision(s) that constitute the basis for the termination.
 - (3) Define changes in operational procedures, if any, that the Servicing Carrier intends to implement upon the ERP's receipt of the termination notice.
 - (4) Advise the ERP of the right to request that the termination be reviewed by CAR, pursuant to Rule 14.F. and include a copy of CAR's "Request for Review/Relief" form.
 - (5) Be hand delivered or mailed by a method that provides proof of mail to the ERP's principal place of business, with a copy of the termination notice sent concurrently to CAR and the Division of Insurance.
- c. A Servicing Carrier shall initiate procedures in a timely manner to administer a controlled run off of the business from an ERP whose contract has been terminated.
- d. When a termination notice is issued, the Servicing Carrier shall continue to service the ERP's in-force business until all of the policies have been legally cancelled or non-renewed. Such service includes additions, deletions and changes of vehicles and coverages on in-force policies.
- e. A Servicing Carrier may commence issuance of non-renewal notices following termination of an ERP appointment provided that the termination has not been stayed or overturned in accordance with the provisions of Rule 14.F. and Rule 20.

CAR
Rules of OperationRule 13Servicing Carrier RequirementsRevision Date2014.10.24Page6 of 7

7. Reporting Requirements

All eligible coverages written by a Servicing Carrier must be reported to CAR in accordance with the following provisions:

- a. New Business A Servicing Carrier must provide CAR written or electronic notice of eligible coverages bound within 23 calendar days of the effective date of the policy, otherwise CAR's obligation to provide reimbursement for losses shall commence on the date which CAR receives proper written or electronic notification of the eligible coverages bound.
- b. Renewals A Servicing Carrier must provide CAR with a written or electronic notice of eligible coverages bound prior to the effective renewal date of the policy, otherwise CAR's obligation to provide reimbursement for losses shall commence on the date which CAR receives proper written or electronic notification of the eligible coverages bound.
- c. A Servicing Carrier may elect to cede 100% of the commercial new business of an ERP. If this option is selected, the Servicing Carrier must cede all eligible new business produced by the ERP, and CAR's obligation for reimbursement for losses will commence as of the new business policy's effective date, regardless of the date that the cession notice is received by CAR.

When an ERP is newly appointed to a Servicing Carrier by CAR, the Servicing Carrier may elect the 100% cede option as of the contract date provided that CAR is notified in writing by the Servicing Carrier of its intentions within 30 calendar days of the Servicing Carrier's receipt of the appointment. After the initial 30 calendar day period, the election by a Servicing Carrier to cede 100% of an ERP's new business must apply as of the first day of a month, which date must be no less than 30 calendar days later than the date that the notification is received by CAR. Servicing Carriers may change elections, and the same notification lead times to CAR apply.

Absent specific notice to CAR of the intention to cede 100% of an ERP's new business, all new business produced by an ERP will be ceded in accordance with Section B.7.a. Regardless of the Servicing Carrier's new business 100% cede election for a

CARRules of OperationRule 13Servicing Carrier RequirementsRevision Date2014.10.24Page7 of 7

particular ERP, all renewal business from the ERP will be ceded in accordance with Section B.7.b.

d. A Servicing Carrier must report written premiums, paid and outstanding losses, allowable expenses and any other information which may be required by the Plan and Rules of Operation, the Manual of Administrative Procedures and the Massachusetts Commercial Automobile Statistical Plan.

C. Exclusive Representative Producer Assignment Methodology

- 1. Servicing Carriers shall receive appointments of newly applying producers on a rotational basis.
- 2. CAR will perform quarterly reviews of the distribution of ceded commercial written premium and, if necessary, may perform a redistribution of residual market books of business to maintain equity among Servicing Carriers. Any such redistribution shall occur no sooner than 60 calendar days from the date of review. If a redistribution is performed, any subsequent redistribution shall not occur for at least 12 reporting months after the effective date of the previous redistribution.

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A. Appointments

1. New Appointments

A licensed producer who does not have a commercial Exclusive Representative Producer (ERP) appointment to one of the Member companies appointed as a Servicing Carrier, may apply for an appointment to represent a Servicing Carrier. The producer shall be subject to the eligibility criteria of Section A.4. If CAR determines the applicant has satisfied these criteria, the applicant will be appointed to a Servicing Carrier as an ERP. The Servicing Carrier shall provide service to such ERPs under substantially the same contractual terms and conditions governing its voluntary producer relationships.

An applicant applying as a consequence of a voluntary producer agreement being terminated because the applicant (1) intentionally withdraws from a voluntary agreement to write Motor Vehicle Insurance business on behalf of a Servicing Carrier, or (2) requests cancellation of a voluntary agreement for Motor Vehicle Insurance business, or (3) fails to fulfill any of the producer requirements specified in Section B.1. is ineligible for appointment to a Servicing Carrier as an ERP.

- 2. Affiliated Producers
 - a. If a producer applying for appointment as an ERP is found to have a contractual relationship or membership in a so-called producer cluster or network, or a direct or indirect material and continuing proprietary or management interest in another agency or brokerage firm which also has an ERP appointment to a Servicing Carrier such producer is presumed to be an affiliate of the other agency or brokerage firm. A producer who applies for an ERP appointment and who is determined to have an affiliated relationship, will be appointed to the same Servicing Carrier as all members of the affiliated group. Existing ERPs identified as having an affiliated relationship will be appointed to the same Servicing Carrier as all members of the affiliated group.

The formation of an affiliated group for the sole purpose of placing commercial Motor Vehicle Insurance business is prohibited.

b. A producer applying for an ERP appointment must identify any affiliated relationships that relate to commercial Motor Vehicle

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Insurance business at the point of application. An existing ERP must notify its Servicing Carrier and CAR of any new affiliated relationship, or change in affiliated status within 30 days of such change.

- c. Annually, upon request by a Servicing Carrier, an ERP must furnish updated information relative to its affiliated relationships or change in affiliated status for commercial Motor Vehicle Insurance business.
- d. The Servicing Carrier may terminate an ERP appointment for failure to provide the requested affiliated agency disclosure information. An ERP terminated under the provision of this section shall be provided 30 days written notice, and shall be ineligible for appointment to a Servicing Carrier for a period of two years commencing on the effective date of the termination. If the requested information is provided prior to the expiration of the 30 days, the ERP's appointment will be reinstated.
- e. An applicant or existing ERP aggrieved by CAR's determination of its affiliated status may appeal to the Governing Committee pursuant to Rule 20 and may present evidence to refute that determination. If successful, the applicant will be appointed to a Servicing Carrier pursuant to Rule 13.C.
- 3. Sale of Exclusive Representative Producer Business

If an ERP sells its stock or its book of business to a producer which does not have a Motor Vehicle Insurance relationship with a Servicing Carrier, such appointment will inure to the purchaser subject to the eligibility requirements in Section A.4. and production criteria in Section C. Any probationary status of the ERP appointment, resulting from failure of the ERP to maintain eligibility requirements or failure to develop and maintain the established minimum written premium volume requirement will carry over to the purchaser of the business.

If the sale does not result in the continuation of the appointment to the seller's Servicing Carrier, then that Servicing Carrier shall enter an agreement with the purchaser whereby all risks written by the Servicing Carrier on behalf of the seller, for policies with an effective date as of 90 days subsequent to the date of the sale for renewal business and as of the date of sale for new business, will

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be fully serviced through the purchaser until the policy expiration date of each risk, as noted on the declaration page of each policy in force as of these respective dates. "Servicing" shall include, but not be limited to, changing existing vehicles, adding additional insureds, adding named operators onto the existing policy, endorsing coverage limits, providing all notices required by law, processing claims and collecting premium. All other obligations of both Servicing Carrier and producer as set forth pursuant to the Plan and Rules of Operation shall remain in force during the term of this agreement.

4. Eligibility Requirements

Prior to any action being taken on an application for an ERP appointment, the producer must satisfy the following requirements:

- a. Complete a course of study, approved by the Commissioner of Insurance, which concentrates on the commercial Massachusetts Motor Vehicle Insurance system;
- b. Attain a passing grade on a written examination based on material covered in the approved course;
- c. Within the preceding 12 month period, work for a minimum of 6 months with a producer licensed by the Division of Insurance, or with a Member, during which time the applicant's efforts were primarily devoted to the Massachusetts Motor Vehicle Insurance market; and
- d. Has an existing commercial relationship with a Member other than a Servicing Carrier or can provide letter(s) of intent from insureds identifying commercial policies expected to be written as of the first year of appointment that would satisfy the production criteria pursuant to Section C.1. Continued eligibility is dependent upon compliance pursuant to the provisions of Section C.1.

Having satisfied the preceding criteria the applicant must conclusively show that such applicant:

- (1) is applying in good faith;
- (2) will operate from an established location in Massachusetts, except licensed nonresident producers in a state contiguous

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to Massachusetts if licensed pursuant to Massachusetts General Laws;

- (3) will maintain regular business hours;
- (4) has not been convicted of a crime related to his occupation as an insurance producer;
- (5) has not had his producer's license to engage as an insurance producer revoked or suspended;
- (6) has not materially or substantially breached a contract with a Member;
- (7) is not in default on the remittance of any Motor Vehicle Insurance premiums due a Member;
- (8) agrees to comply with the provisions of the Plan of Operation, the Rules of Operation, the Manual of Administrative Procedures, the contract between the ERP and the Servicing Carrier, and the applicable regulations of the Division of Insurance;
- (9) agrees to notify CAR and the appointed Servicing Carrier of an agreement to sell the agency 15 days in advance of the proposed closing of any such sale and further agrees to obtain a certification from the Servicing Carrier, which shall be provided to CAR, that the agency does not owe to the Servicing Carrier any past due premium based upon the latest available statement;
- (10) has not been declined an ERP appointment within the preceding 60 days, unless the declination was reversed by the Governing Committee, the Division of Insurance, or a court of competent jurisdiction;
- (11) has not had an ERP appointment terminated by a Servicing Carrier pursuant to Section E., within the preceding 24 months, unless the termination was reversed by the Governing Committee, the Division of Insurance or a court of competent jurisdiction.

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B. Ongoing Exclusive Representative Producer Requirements

- 1. It will be the ongoing responsibility of an ERP to fulfill the following requirements and maintain eligibility pursuant to Section A.4.
 - a. Maintain a valid producer's license as issued by the Division of Insurance.
 - b. Collect, process and remit premium due a Servicing Carrier in accordance with the provisions of the Rules of Operation.
 - c. Refrain from engaging in fraudulent activity in connection with the business of Motor Vehicle Insurance.
 - d. Submit for all applicants a new business application for insurance, completed in its entirety, and a signed premium finance application/agreement, if applicable within two business days;
 - e. Provide a reasonable and good faith effort to verify the information provided by the applicant, including rating and licensing data;
 - f. Report all coverage bound and all registrations certified to the Servicing Carrier within two business days after binding coverage or certifying a registration;
 - g. Verify that the applicant has not been in default in the payment of any Motor Vehicle Insurance premiums in the past 24 months;
 - h. Comply with written procedures supplied by the Servicing Carrier for processing claims, remitting premiums and requesting coverage;
 - i. Forward to the insured within 30 days of receipt from the Servicing Carrier, all policies and endorsements if not mailed directly by the Servicing Carrier to the policyholder;
 - j. Forward all premium payments to a Servicing Carrier within two business days of receipt. However, a Servicing Carrier shall extend the payment period for an additional seven days upon sufficient notice that all or part of a premium is being financed by a licensed premium finance company where the premium finance company has given its written assurance to pay the full premium financed directly to the Servicing Carrier. This provision shall not obligate

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a Servicing Carrier to provide such additional time if notwithstanding any written assurances the premium finance company has previously failed to perform its commitment;

- k. Notify the Servicing Carrier of any suspected fraud;
- 1. Cooperate with the Servicing Carrier and CAR during all audits and investigations;
- m. Properly order endorsements;
- n. Order only those coverages from the Servicing Carrier that are requested by the insured and for which the insured is eligible;
- o. Quote proper premiums based on information provided by the applicants for the coverage desired;
- p. Conduct all monetary transactions with the insured and the Servicing Carrier as required by the Rules of Operation and the ERP contract;
- q. Notify the premium finance company and the insured that premium checks for all financed accounts are to be made payable to the Servicing Carrier;
- r. Retain the necessary documentation of Servicing Carrier transactions in accordance with the Manual of Administrative Procedures;
- s. Notify the applicant for insurance that he has the option of utilizing an Installment Payment Plan;
- t. Comply with appropriate notification procedures relative to the transfer of Motor Vehicle Insurance coverage to another Member;
- u. Develop and maintain a book of business pursuant to Section C.;
- v. Adhere to any directive issued by the Commissioner relative to the charging of service fees.
- w. Provide the Servicing Carrier and CAR with affiliated agency disclosure information pursuant to Sections A.2.b. and c.

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- x. Comply with all of the conditions set forth in the contract between the ERP and the Servicing Carrier.
- y. Comply with all of the provisions of the Rules of Operation and the Manual of Administrative Procedures.
- 2. Grounds for Termination
 - a. Immediate Termination

The following shall be cause for a Servicing Carrier to immediately terminate an ERP's contract and the authority to bind coverage on behalf of a Servicing Carrier.

- (1) Failure to maintain a valid producer's license as issued by the Division of Insurance.
- (2) Willful misappropriation of premium due a Servicing Carrier in accordance with the provisions of the Rules of Operation.
- (3) The entry of a finding, by a court of competent jurisdiction that the producer has engaged in fraudulent activity in connection with the business of Motor Vehicle Insurance.
- b. Termination with a 30-Day Notice

Failure to fulfill the requirements in Sections B.1.d. through B.1.y. shall be cause for a Servicing Carrier to terminate an ERP's contract and the authority to bind coverage with 30 days written notice of termination.

3. An ERP terminated pursuant to Section B.2. shall have its MAIP Assigned Risk Producer certification revoked commencing on the effective date of the termination in accordance with Rule 31.D.3.

C. Production Criteria

1. An ERP who fails to develop and maintain the following minimum commercial Motor Vehicle Insurance written premium volume requirements will be terminated. Total written premium includes all agency commercial Motor Vehicle Insurance written premium, voluntary and ceded combined.

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Months after Appointment	Minimum Volume Requirement (Total Written Premium)
12	\$10,000
24	\$20,000
Subsequent Evaluations	\$30,000

An ERP's book of business will be evaluated on an annual basis by the Servicing Carrier with a copy of the evaluation provided to the ERP and to CAR within 15 days of the evaluation date.

The effective date of termination shall be one year after the evaluation date on which the ERP failed to develop or maintain the applicable minimum book of business. If, during that year, the ERP obtains and maintains the applicable minimum book of business, the termination process shall be suspended but the ERP shall continue to be subject to annual evaluations.

2. An ERP terminated under the provisions of Section C. shall be ineligible for appointment to a Servicing Carrier for a period of two years commencing on the effective date of the termination.

The term ERP, for purposes of this paragraph, includes any licensed producer and any other newly emerging producer with whom or which the terminated ERP has a direct or indirect material and continuing proprietary or management interest.

D. Service Fees

- G.L. c. 175, §182, in part, prohibits producers and others in connection with the placing or negotiation of insurance policies or the continuance or renewal thereof from selling or offering to sell anything of value whatsoever not specified in the policy of insurance. See also G.L. c. 176D, §3(8). The following acts and practices are prohibited:
 - a. Charging a fee in addition to the premium for certifying a registration on behalf of a Servicing Carrier;
 - b. Charging a fee in addition to the premium for acting as a producer and placing the applicant's Motor Vehicle Insurance business with a Servicing Carrier;

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- c. Charging a fee in addition to the premium for providing assistance to the insured in the completion of forms which are completed in order for the insured to procure or to continue Motor Vehicle Insurance; and
- d. Charging a fee in addition to the premium for the sale of a service contract which provides for service or advice relating to the issuance, continuance, or renewal of an insured's Motor Vehicle Insurance policy.
- 2. Nothing set forth in the provisions of Section D.1. is intended to prohibit producers from charging courier fees and other non-insurance related fees if the following requirements are met;
 - a. The producer provides to the applicant a complete description of the non-insurance related services for which the fee, in addition to the premium rate, is being charged;
 - b. The producer advises the applicant that there is no obligation to purchase the non-insurance related service and that the insured may obtain Motor Vehicle Insurance through the producer, notwithstanding the insured's decision not to purchase the noninsurance related services;
 - c. The applicant, after having been apprised of the information set forth in Sections D.2.a. and D.2.b., agrees to pay the fee; and
 - d. The fee for the services provided is reasonable.
- 3. The producer may enter into a contract with the applicant pursuant to which the producer provides non-insurance related services to the applicant if the producer complies with all of the requirements of Sections D.1. and D.2. In the event the producer and applicant execute such a service contract, the producer shall give the applicant an executed copy of the contract and shall retain an executed copy in his file which shall be made available to the Servicing Carrier, Division of Insurance and CAR upon request.

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E. Appointment Ineligibility

1. An ERP that has had an appointment terminated by a Servicing Carrier for failing to satisfy any of the requirements specified in Section B.1. or for failing to maintain eligibility pursuant to Section A.4. shall be ineligible for reappointment for a period of two years commencing on the effective date of the termination.

A licensed property and casualty producer whose appointment has been terminated by a Member as a consequence of failing to satisfy any of the requirements of Section B.1. or failing to maintain eligibility pursuant to Section A.4. will be ineligible for appointment as an ERP for a period of two years commencing on the effective date of the termination.

- 2. If the certification of a MAIP Assigned Risk Producer has been revoked by CAR for violations of any obligation(s) delineated in Rule 31 and having exhausted the appeal rights pursuant to Rule 40, the producer is ineligible for the appointment or continuation of its ERP appointment. The producer shall be ineligible to reapply for appointment as an Exclusive Representative Producer until such time as the producer is eligible to reapply for certification as an Assigned Risk Producer.
- 3. An ERP terminated for failure to meet minimum production criteria pursuant to Section C. shall be ineligible for appointment to represent a Servicing Carrier as an ERP for a period of two years commencing on the effective date of the termination.
- 4. The term ERP, for purposes of Section E., includes any licensed producer and any other newly emerging producer with whom or which the terminated ERP has a direct or indirect material and continuing proprietary or management interest.

F. <u>Review/Relief of ERP Termination</u>

A terminated ERP may request that the termination be reviewed by CAR.

A completed "Request for Review/Relief" form must be received by CAR within 30 calendar days of the delivery of the termination notice. A review by CAR's Market Review Committee will be held within 15 business days of the date of CAR's receipt of the completed "Request for Review/Relief" form unless such requirement is waived by the

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aggrieved ERP. The receipt by CAR of such form will stay the ERP's termination until the ERP has exhausted all appeal rights pursuant to Rule 20. However, any reviewing committee may lift the stay if such stay is not in the best interests of the motoring public.

During the period of stay, operational procedures identified by the Servicing Carrier in the termination letter will remain in effect until reviewed by the Market Review Committee. The Market Review Committee may approve, modify or disapprove the operational procedures. CARRules of OperationRule 16TerminationsRevision Date2014.10.17Page1 of 3

A. Servicing Carrier Terminations

1. Voluntary Terminations

A company may petition the Governing Committee requesting termination as a commercial Servicing Carrier. The Servicing Carrier shall be required to provide advance notice in writing to the Governing Committee. Such notice shall be sent to the Chairman of the Governing Committee in care of CAR's President. The President of CAR shall confirm in writing to the sender the receipt of the notice of termination as a Servicing Carrier.

The advance notice of termination shall specify a date, no sooner than 12 months from the date notice is received by CAR or such earlier time as the parties shall mutually agree, when the terminating Servicing Carrier will cease accepting new applications.

The terminating Servicing Carrier will, in its notice of termination, affirm its commitment to continue to provide service as required by the Plan and Rules of Operation, and the Manual of Administrative Procedures, on all existing policies and those policies written in the notice period until the expiration following the effective date of termination, unless the parties shall have mutually agreed to other arrangements for the servicing of such policies.

2. Terminations by CAR

An appointment as a Servicing Carrier for commercial Motor Vehicle Insurance business will be for the time period specified in the letter of appointment, and will automatically terminate on the date specified in the original appointment, unless extended or sooner terminated by the Governing Committee.

In the event that it becomes necessary for the Governing Committee to terminate a Member as a Servicing Carrier, such notice shall be given in writing by the Chairman of the Governing Committee to the Chief Executive Officer of the Servicing Carrier. Such notice shall specify a date no sooner than 12 months from the date of the notice or such earlier time as the parties may mutually agree, at which time the Servicing Carrier will no longer be authorized to accept new business on behalf of CAR. The notice to the terminating Servicing Carrier will further state that the Servicing Carrier will be expected, in good faith, to the best of its ability to continue to provide service on existing

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policies as required under the Plan and Rules of Operation and the Manual of Administrative Procedures until the expiration date following the effective date of the termination notice unless the parties shall have mutually agreed to other arrangements for the service of such policies.

The Governing Committee shall determine whether there will be an equitable distribution of the terminated Servicing Carrier's commercial business among the remaining Servicing Carriers, or if it will be necessary to select a new Servicing Carrier through the Request for Proposal for Massachusetts Residual Market Commercial Automobile Business process, pursuant to the provisions of Rule 13.A.

In the event any Servicing Carrier experiences unanticipated or unusual operational difficulties that would impair its ability to continue to meet the established Servicing Carrier commercial performance standards, the Governing Committee, subject to the approval of the Commissioner, may take such action as it may deem appropriate to alleviate the difficulties. Such actions by the Governing Committee shall be taken when it is evident the interest of the motoring public and the industry would be better served.

Nothing in this Section shall in any manner be deemed to act to modify or reduce a Servicing Carrier's responsibilities or obligations under the Plan and Rules of Operation or the Manual of Administrative Procedures.

3. Terminations by the Commissioner

The Commissioner may terminate any Servicing Carrier which he determines to have violated the standards established for Servicing Carriers in these Rules, or the Plan, or if he finds that the operation or financial stability of such Servicing Carrier presents a danger to the interests of policyholders or the continued operation of CAR or will create substantial market disruption.

4. Commissioner Approval of Servicing Carrier Terminations

No termination of a Servicing Carrier will become effective until approved by the Commissioner. In granting approval, the Commissioner will consider the impact of such termination on policyholders, producers, and the commercial Motor Vehicle Insurance market.

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B. Producer Terminations

1. Voluntary Terminations

A producer requesting termination as an Exclusive Representative Producer (ERP) of a Servicing Carrier shall be required to provide 30 days advance written notice to the Servicing Carrier and CAR.

The terminating ERP shall return all Servicing Carrier forms, manuals and certification stamp(s), as well as all materials supplied by a Servicing Carrier at such time as the termination becomes effective.

2. Producer Terminations by a Servicing Carrier

Termination of an ERP shall be governed by Rules 13 and 14.

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A. <u>Requesting a Review</u>

Any Member or licensed producer aggrieved by any unfair, unreasonable, or improper practice of CAR or another Member with respect to the operation of CAR may request a formal review and ruling by the Governing Committee on the alleged practice. The request for review must be made within 30 days after the date such person knew of the alleged practice. Any written material which either party wishes to have considered in connection with the deliberations of the matter should be forwarded to CAR at least five business days prior to the date scheduled for the review.

The review shall be held within 15 business days after the receipt of the original request, unless such requirement is waived by the aggrieved party. Except as may be otherwise provided by the Governing Committee, the review shall be held by a Governing Committee Review Panel consisting of three Governing Committee members entitled to vote. The decision of this Panel or any committee sitting at the request of or under the authority of the Governing Committee shall be rendered within 15 business days of the review. The ruling of the majority of the Panel shall be deemed to be the formal ruling of the Governing Committee.

B. Appealing a Ruling

Any formal Governing Committee ruling may be appealed to the Commissioner by filing a notice of appeal with CAR and the Commissioner within 30 days after the date of the ruling's issuance. The ruling of the Governing Committee shall remain in full effect unless otherwise directed by the Commissioner. The Commissioner may approve, modify, amend or disapprove the ruling or direct the Governing Committee to reconsider the ruling. In addition, the Commissioner may issue any other appropriate order, including granting the aggrieved party a new review.

AMENDMENT TO COMPANY/AGENCY AGREEMENTS

ALL EXISTING AGREEMENTS CURRENTLY IN EFFECT BETWEEN THE COMMERCE AND CITATION INSURANCE COMPANIES AND PAUL F. SHANNON, JR. DBA THE SHANNON INSURANCE AGENCY ARE HEREBY AMENDED TO REFLECT THAT PAUL F. SHANNON, JR. DBA THE SHANNON INSURANCE AGENCY HAS CHANGED ITS NAME TO SHANNON INSURANCE, LLC EFFECTIVE DECEMBER 30, 2011, ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

THE COMMERCE INSURANCE COMPANY AND CITATION INSURANCE COMPANY BY: ck McDonald

TITLE: SR. V.P. MARKETING

SHANNON INSURANCE, LLC

Tauri Stanon dumen BY:

TITLE:

Commercial Automobile Limited Servicing Carrier Agreement

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THE COMMERCE INSURANCE COMPANY (hereinafter called "Servicing Carrier") and PAUL F. SHANNON, JR. DBA THE SHANNON INSURANCE AGENCY HEREINAFTER CALLED "PRODUCER" mutually agree as follows:

I. AUTHORITY AND RESPONSIBILITY OF PRODUCER

Producer is an independent contractor, and not the employee of Servicing Carrier, and shall have exclusive and independent responsibility for the conduct of the business. Producer is a broker for commercial motor vehicle insurance written under this Limited Servicing Carrier Agreement. Subject to requirements imposed by law or regulation and the terms of this Agreement, Producer is authorized to:

Solicit, bind, execute, and deliver commercial motor a. vehicle insurance policies on behalf of Servicing Carrier. This authority is limited to those kinds of motor vehicle insurance for which Servicing Carrier and Producer are licensed, which appear on the Schedule of Binding Authority attached to this Agreement, and for which a commission is specified in the Schedule of Commission Rates attached to this Agreement. Authority is also limited to those kinds of motor vehicle insurance for which Producer has been appointed by Commonwealth Automobile Reinsurers (hereinafter called "CAR") to represent Servicing Carrier and is subject to the underwriting rules, manuals, guidelines, bulletins, and instructions of Servicing Carrier, the CAR Rules of Operation, CAR Plan of Operation, CAR Manual of Administrative Procedures, and CAR bulletins and instructions. Servicing Carrier underwriting rules, manuals, guidelines, bulletins, or instructions may be changed at any time at the sole discretion of Servicing Carrier.

b. Producer shall submit to Servicing Carrier within two (2) business days of the effective date of coverage a complete report of each application, binder, policy, endorsement, or certificate executed.

c. Subject to legal requirements and policy provisions, Servicing Carrier shall give written notice of cancellation or nonrenewal to the policyholder at Producer's request. Nothing in this Agreement shall interfere with Servicing Carrier's right, as permitted by law and any applicable provisions contained in the policy, to cancel or nonrenew any policy at any time, but in such event, Producer shall be given notice of Servicing Carrier's action. d. Producer shall maintain a complete and accurate record of all transactions with Servicing Carrier. All records of Producer in Producer's possession or control, or in the possession or control of any other person, relating to the business covered by this Agreement, shall be subject to immediate inspection at any reasonable time by a Servicing Carrier representative.

e. In the preparation of statistical data pertaining to Producer's underwriting results, Servicing Carrier will include credit for subrogation and salvage recoveries.

f. All policies, powers of attorney, Servicing Carrier certification stamps, forms, unused applications, and other Servicing Carrier supplies furnished to Producer by Servicing Carrier shall always remain the property of Servicing Carrier, shall not be duplicated by Producer, and shall be returned to Servicing Carrier or its representatives immediately upon demand.

g. Producer shall act as a fiduciary for Servicing Carrier with respect to all premiums and other payments collected or received by Producer relating to the business covered by this Agreement, shall hold the same in trust for Servicing Carrier, and shall pay such premiums to Servicing Carrier as provided in this Agreement. In the event that Producer fails to pay such premiums to Servicing Carrier as provided in this Agreement, in addition to all other rights and remedies available to Servicing Carrier, Servicing Carrier reserves the right to rescind and revoke Producer's authority to collect or receive premiums relating to the business covered by this Agreement.

h. Producer shall exercise due care and diligence in submitting information to Servicing Carrier, and warrants that, to the best of his or her knowledge, the information shall be accurate and complete.

i. Producer shall immediately report to Servicing Carrier all claims and losses reported to Producer and turn over to Servicing Carrier all legal process received by Producer involving coverage placed with Servicing Carrier.

j. Producer has no authority to admit liability on the part of Servicing Carrier in any manner.

II COMMISSIONS

a. As full compensation for services, Producer shall be entitled to commissions on premiums earned and paid to Servicing Carrier at the commission rates indicated in the Schedule of Commission Rates issued by Servicing Carrier.

b. During the term of this Agreement or after its termination Producer shall promptly refund or return all unearned commissions to Servicing Carrier at the rate at which they were allowed to Producer. c. Servicing Carrier may change any rate of commission set forth in the Schedule of Commission Rates upon not less than one hundred eighty (180) days advance written notice to Producer. Servicing Carrier may change any rate of commission and the one hundred eighty (180) day notice provision is waived if there is a change in the commission rates payable for Massachusetts commercial automobile policies ceded to CAR, in which event Servicing Carrier shall establish commission rates as soon as practicable after CAR changes the commission rates.

d. Nothing in this Agreement shall be construed to prohibit negotiated commission rates on individual risks or policies.

III PREMIUM ACCOUNTING - SERVICING CARRIER BILLED BUSINESS

In addition to the other applicable provisions of this Agreement, the following applies with respect to all policies placed, by mutual agreement between Producer and Servicing Carrier, in Servicing Carrier's direct billed programs, as amended from time to time by Servicing Carrier at its sole discretion:

a. Unless otherwise specified by Servicing Carrier in writing, any application or policy submitted to Servicing Carrier must be accompanied by the required deposit premium in full without any deduction for commission.

b. Net commissions on Servicing Carrier billed policies are payable by Servicing Carrier to Producer within thirty (30) days after the end of the month in which the policy or premium transaction is received and recorded on Servicing Carrier's books.

c. Producer shall be identified on all policies, premium notices, renewal certificates or questionnaires and cancellation notices.

d. Premiums paid to Producer on Servicing Carrier billed policies shall be remitted to Servicing Carrier within two (2) business days of receipt without any deduction for commission.

IV PREMIUM ACCOUNTING - AGENCY BILLED BUSINESS

a. Producer is responsible for collecting and remitting to Servicing Carrier all premiums, whether new, renewal, installment, or other, on business placed with Servicing Carrier other than Servicing Carrier Billed Business, except:

(1) Servicing Carrier will undertake direct collection and Producer shall not be responsible for the collection of additional premiums developed by audit, provided that: (1) Producer notifies Servicing Carrier in writing within sixty (60) days of receipt of the audit invoice that the audit premium cannot be collected, (2) a deposit premium based on the prior policy or prior fiscal year payroll has been paid to Servicing Carrier, (3) an invoice has been presented to the insured for payment, and (4) an additional written demand for payment has been made within the sixty (60) day period. Producer shall not be entitled to any commission on additional premium collected by Servicing Carrier.

b. A monthly statement of written premiums shall be rendered by Servicing Carrier or by Producer according to mutual agreement, and shall be submitted to the other not later than ten (10) days following the last day of the month for which the statement is prepared.

c. The monies due under monthly statements shall be paid not later than fifty (50) days following the last day of the month for which the statement is prepared.

d. Omission of any item from a monthly statement shall not relieve either party of the responsibility to account for and pay all amounts due, nor shall it prejudice the right of either party to collect any such amounts due.

e. If Producer fails to collect any premiums in accordance with the terms of this Agreement, Servicing Carrier shall have the right to collect such premiums in any manner Servicing Carrier deems appropriate, and Producer shall not be relieved of liability to pay Servicing Carrier all other premiums. No commission shall be paid to Producer on any such premiums so collected.

V. AMENDMENT OF THE AGREEMENT

This Agreement may be amended at any time by mutual written agreement of Producer and Servicing Carrier in accordance with the terms and conditions to which they have agreed. Servicing Carrier may amend this Agreement upon not less than one hundred eighty (180) days notice to Producer, unless otherwise provided for herein.

VI. TERMINATION

Subject to requirements imposed by law, this Agreement shall terminate:

a. Immediately without notice to Producer if any public authority cancels, revokes, suspends, or declines to renew Producer's license.

b. Immediately upon written notice to Producer in the event of abandonment, fraud, or gross or willful misconduct on the part of Producer.

c. Immediately without notice to Producer upon the effective date of the sale, merger, consolidation, or

transfer of all or greater than 50% ownership of Producer's insurance agency or its interest in the expirations of business placed with Servicing Carrier, unless CAR has assigned the successor business entity to Servicing Carrier.

d. By mutual written agreement of Producer and Servicing Carrier in accordance with the terms and conditions to which they have agreed.

e. By Servicing Carrier, upon written notice to Producer, for any reason permitted by or stated in CAR Rules of Operation, in accordance with the terms of such Rules of Operation.

In the event of termination of this Agreement, Producer's authority to solicit, accept, issue, or bind policies or to increase Servicing Carrier's liability, exposure, or risk shall cease as of the effective date of the termination. In such event, policies in force may continue in force to expiration. However, Servicing Carrier reserves the right to terminate any policy at any time for underwriting reasons, or for non-payment of premiums, subject to compliance with legal requirements and policy provisions. Producer shall retain the authority to service the business and effect routine changes in policies which do not extend expiration dates, or increase Servicing Carrier's liability, exposure or risk. Producer may issue such other endorsements as authorized by Servicing Carrier in writing.

VII. SUSPENSION

In addition to the termination rights set forth in Section VI, if Producer fails to promptly account for or pay any monies due to Servicing Carrier, materially breaches this Agreement, or breaches its fiduciary duty to Servicing Carrier, Servicing Carrier reserves the right, in addition to all other rights and remedies permitted under this Agreement or by law or regulation, and upon written notice to Designated Agency, to suspend Producer's authority to bind or write any new or renewal business, to change any policy, or to endorse any policy to increase Servicing Carrier liability, exposure, or risk during the period of such suspension.

The extent and duration of such suspension shall be at Servicing Carrier's sole discretion. Producer will not be suspended solely because of routine differences in the accounting records of Producer and Servicing Carrier that are minor in amount, unless such differences involve the withholding or conversion of premiums collected by Producer.

VIII. OWNERSHIP OF EXPIRATIONS

a. Producer's records and control of expirations, including Servicing Carrier billed business, shall be the property of Producer and left in its undisputed possession, provided Producer has paid and continues to pay on a timely basis all monies due to Servicing Carrier.

Should Producer fail to promptly account for or pay b. monies due to Servicing Carrier, the records, use, and control of all expirations on business placed with Servicing Carrier shall immediately vest in and become the property of Servicing Carrier with right of sale. Servicing Carrier may, at its sole discretion, sell at private or public sale such records and expirations, and if Servicing Carrier does not realize sufficient monies to discharge Producer's indebtedness to Servicing Carrier, including accumulated interest, Producer shall remain liable for the balance of the amount owed, and such excess shall be payable by Producer upon demand by Servicing Carrier. Any amount realized by Servicing Carrier in excess of Producer's indebtedness, after deduction of the expenses of selling the records and expirations, shall be returned to Producer, without interest.

IX. INDEMNIFICATION

a. Servicing Carrier shall indemnify and hold harmless Producer from and against any claims or liabilities, including reasonable attorneys' fees and costs, caused by or resulting from any of the following, except to the extent that Producer, by Producer's own acts or omissions, has caused such error or failure:

1. Error or omission of Servicing Carrier in the processing or handling of policies;

2. Failure of Servicing Carrier to comply with the requirements of the Fair Credit Reporting Act or federal or state privacy laws.

Producer shall promptly notify Servicing Carrier when it receives notice of a claim or commencement of any action relating to such claim or alleged liability, and Servicing Carrier shall be entitled to, at its option, participate in such action, or to assume and exclusively direct the defense of such action. If Servicing Carrier assumes the defense of any such action, it shall not be liable to Producer for any legal or other expenses subsequently incurred by Producer in connection with such action.

b. Producer shall indemnify and hold harmless Servicing Carrier from and against any claims or liabilities, including reasonable attorneys' fees and costs, caused by or resulting from any of the following, except to the extent that Servicing Carrier, by its own acts or omissions, has caused such error or failure:

1. Error or omission of Producer in the processing or handling of policies;

2. Failure of Producer to comply with the requirements of the Fair Credit Reporting Act or federal or state privacy laws;

3. Any other action or inaction of Producer, including without limitation, improper use of forms supplied by Servicing Carrier or failure to follow written instructions or procedures issued by Servicing Carrier.

X. WAIVER

Neither party shall be deemed to have waived any right hereunder unless such waiver is in writing. No delay or omission on the part of either party in exercising any right shall operate as a waiver of such right or any other right. A waiver on any one occasion shall not be construed as a bar to or waiver of any right on any future occasion.

XI. AUTOMATIC COMPLIANCE

To the extent that any provision of this Agreement is or may become in conflict with any applicable law or regulation or is held to be illegal, invalid, or unenforceable, such provision of this Agreement shall be deemed to be amended to conform to the requirements of such law or regulation, but only to the minimum extent required by such law or regulation.

XII. ERRORS AND OMMISSIONS POLICY

During the term of this Agreement, Agent should maintain an Agent's Errors and Omissions Liability Policy from an insurer with an A. M. Best Rating of A- or higher with minimum limits of coverage of one million dollars (\$1,000,000). Agent shall provide Company with a copy of such policy if Company so requests. The cost of such policy shall be at the sole expense of Agent.

XIII. GOVERNING LAW

This Agreement shall be governed by and construed in accordance with the laws of the Commonwealth of Massachusetts.

XIV. ASSIGNMENT OR TRANSFER

Unless first agreed to in writing by Servicing Carrier, this Agreement may not be assigned or otherwise transferred by Producer, and no purported assignee of this Agreement shall be authorized to act on behalf of Servicing Carrier in any respect.

XV. ADVERTISING

Producer shall not broadcast, publish, or distribute any advertisements or other matter referring to Servicing Carrier without the prior written approval of Servicing Carrier. Producer shall not employ, reproduce, or display Servicing Carrier's trademark, service mark, logo, or other identifying symbols without the prior written approval of Servicing Carrier.

XVI. RECORDS

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In the event of a discrepancy between Producer's and Servicing Carrier's records relating to this Agreement, the records of Servicing Carrier shall control.

XVII. SETOFF

At its option and sole discretion, Servicing Carrier shall be entitled to setoff against any obligation, indebtedness or amounts owed to Producer by Servicing Carrier under this Agreement or otherwise any and all obligations, indebtedness, or amounts owed to Servicing Carrier by Producer under this Agreement or otherwise.

XVIII. AUTOMATED SYSTEMS

Servicing Carrier grants Producer a non-exclusive license without right to sub-license, such automated systems and software as Servicing Carrier, at its sole discretion, may from time to time make available to Producer. Producer's use of a Servicing Carrier automated system does not alter the responsibilities and authorities of Producer set forth within this Producer Agreement.

Should Servicing Carrier make available such automated systems and software, the following shall apply:

a. Producer shall utilize the automated systems and software for the sole purpose of the performance of business under this Agreement only in compliance with applicable federal and state laws and only in accordance with Servicing Carrier's instructions.

b. Servicing Carrier reserves the right to immediately terminate Producer's access to any automated system.

c. The automated systems, software, and all documentation shall remain the exclusive property of Servicing Carrier, and may not be copied, altered, reproduced, or disseminated. Producer shall return to Servicing Carrier any and all automated systems, software, and documents upon demand or upon the termination of this Agreement.

d. Producer shall retain all documents, maintained on paper or in an electronic format acceptable to Servicing Carrier, relating to transactions processed on the automated system for that period of time required by Servicing Carrier, applicable law, regulation, or direction of public authority: e. In addition to other rights provided herein, Servicing Carrier has the right to immediately inspect and audit Producer's use of the automated systems, software, and the source documents related to the business processed through the system by Producer at any reasonable time.

f. Producer shall take reasonable measures to safeguard the automated systems and software against loss, damage, unauthorized use, misuse, or misappropriation.

g. The automated systems and software are considered confidential and proprietary. Producer shall not disclose any confidential or proprietary information to any third party without the prior written consent of Servicing Carrier.

h. Servicing Carrier does not offer or give any warranty, express or implied, by operation of law or otherwise, of the automated systems and software made available to Producer, and Servicing Carrier shall have no liability to Producer for any claims, injury, loss, or damage suffered by Producer in connection with or arising out of the furnishing, functioning, use or performance of any automated systems or software made available to Producer:

XIX. AGREEMENT EFFECTIVE

This Agreement supersedes all previous Agreements, whether written or oral, between Servicing Carrier and Producer and

- (1) Shall be effective 7/1/2011; and
- (2) Shall continue in full force and effect until amended, superseded or terminated.

IN WITNESS WHEREOF, Producer and Servicing Carrier have caused this Agreement to be executed this $4|_{a7}|_{11}$. THE COMMERCE INSURANCE COMPANY AGENCY: <u>PAUL F. SHANNON, JR.</u> <u>DBA THE SHANNON</u> INSURANCE AGENCY By: <u>Patrick McDonald</u> Title: <u>SR. V.P. MARKETING</u> Title: <u>OWM</u>

The Commerce Insurance Company Schedule of Binding Authority

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This schedule shall constitute part of the Commercial Automobile Limited Servicing Carrier Agreement with The Commerce Insurance Company and <u>Paul F. Shannon, Jr. dba The</u> <u>Shannon Insurance Agency</u> dated 7/1/2011.

Producer may issue binders for the insurance and within the limits herein stated and countersign insurance policies furnished by Servicing Carrier and request or prepare endorsements, assignments and modifications of policies from time to time, subject to the underwriting rules, manuals, guidelines, bulletins, or instructions of Servicing Carrier, except that no binder or amendment to insurance shall assume liability or change the conditions respecting a loss which has occurred prior to the issuance of the binder or amendment. A complete report of each application, binder, policy, endorsement or certificate issued shall be submitted to Servicing Carrier within two (2) business days of the effective date of coverage. All binders and policies shall be in accordance with the manuals and written or printed instructions of Servicing Carrier now or hereafter furnished to Producer and in no event shall Producer have authority to issue binders on risks or coverages which such manuals or instructions designate as "unacceptable" or "refer to Servicing Carrier" or otherwise restrict binding authority. Producer shall promptly cancel or change the conditions of any insurance bound or issued hereunder, in conformity with any request of Servicing Carrier. Producer's authority is limited to Massachusetts policies.

Commercial Lines Binding Authority

Commercial Automobile Liability	
- Bodily Injury	\$1,000,000 per person \$1,000,000 per accident
- Medical Payments	\$5,000
- Uninsured Motorist	\$500,000 per person \$500,000 per accident
- Underinsured Motorist	\$500,000 per person \$500,000 per accident
- Property Damage	\$250,000
Physical Damage - Limit	\$100,000 each vehicle

The Commerce Insurance Company Schedule of Commission Rates



This schedule shall constitute part of the Commercial Automobile Limited Servicing Carrier Agreement with The Commerce Insurance Company and <u>Paul F. Shannon, Jr. dba The</u> Shannon Insurance Agency dated <u>7/1/2011</u>.

CLASSIFICATION

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RATE OF COMMISSION