



NATALIE A. HUBLEY  
PRESIDENT

## COMMONWEALTH AUTOMOBILE REINSURERS

101 Arch Street, Suite 400 Boston, Massachusetts 02110  
www.commauto.com 617-338-4000

### NOTICE OF MEETING

#### MAIP STEERING COMMITTEE

A meeting of the MAIP Steering Committee will be held virtually via Zoom video conferencing software on

**THURSDAY, MAY 30, 2024, AT 10:00 A.M.**

If you plan to attend this meeting and are not a member of this Committee, please RSVP by completing the Visitor Security Form located in the Contact Us/Visitor Information section of CAR's website. CAR will then forward to you, via email, meeting access information. Please do not share access information provided by CAR, but refer others wishing to attend the meeting to CAR's Visitor Security Form.

#### MEMBERS OF THE COMMITTEE

Mr. Barry Tagen – Chair  
Pilgrim Insurance Company

Mr. Matthew Cote  
Ms. Ida Denard Jones  
Ms. Sheila Doherty  
Mr. Cory Hanson  
Ms. Jean Houghton  
Mr. Shaun Farley  
Mr. Robert Jackson  
Ms. Mary McConnell  
Mr. Henry Risman  
Mr. Gavin Traverso  
Mr. Mark Winiker

Arbella Insurance Group  
Denard Insurance Agency, Inc.  
Doherty Insurance Agency, Inc.  
The Hanover Insurance Company  
Norfolk & Dedham Group  
Vermont Mutual Insurance Group  
GEICO  
Safety Insurance Company  
Risman Insurance Agency, Inc.  
MAPFRE U.S.A. Corporation  
A-Affordable Insurance Agency, Inc.

### AGENDA

#### MSC

##### **24.01 Records of Previous Meeting**

The Records of the MAIP Steering Committee meeting of March 14, 2024, should be read and approved.

**MSC**

**24.03 CAR Conflict of Interest Policy**

The Chair will read a statement relative to CAR's Conflict of Interest Policy.

**MSC**

**22.08 MAIP Physical Damage Maximum Loss Payable**

At its last meeting, the Committee approved the proposed amendments to Rule 27 – Coverages of the CAR Rules of Operation, corresponding amendments to the manual rule and rate pages, and the draft endorsement form MP-0004 regarding the physical damage maximum loss payable of \$175,000. Based upon Committee discussion at its last meeting, CAR Staff has prepared a package for final review which includes updated procedures, the notice to policyholders, notice to lienholders, ACORD binder, and the Coverage Selections Page. (Docket #MSC22.08, Exhibit #4)

**MSC**

**24.04 Rule 30 – Assigned Risk Company Requirements**

At its last meeting, the Committee reviewed the request of an Assigned Risk Company (ARC) of the procedures in Rule 30 of the Rules of Operation Section C.1.c. - Procedures for Voluntary Writing of Risks from the MAIP relative to timeframes for notifying the producer of record and the method of notification. The Committee agreed to allow for a reduction in the notification timeframe of no less than sixty days and allow for electronic means to be added to the rule. CAR Staff has prepared a draft of the proposed amendment to Rule 30 for the Committee's review. (Docket #MSC24.04, Exhibit #1)

**MSC**

**24.05 Residual Market Private Passenger Volume**

At the April 9, 2024 Governing Committee meeting, members expressed concern with the continued increase in MAIP assignment volume. Accordingly, the Governing Committee Chair has directed that MAIP Steering Committee discuss the current status of the market and evaluate areas in which Rules and procedures can be strengthened to address the volume concerns. To assist the Committee in its discussion, staff has provided the following exhibits highlighting various volumes and trends in the residual market:

- MAIP Assignment by Calendar Month (Docket #MSC24.05, Exhibit #1)
- MAIP Exposures by Effective Month (Docket #MSC24.05, Exhibit #2)
- MAIP Residual Market Percentage Share by Effective Month (Docket #MSC24.05, Exhibit #3)
- MAIP Retention Rates (Docket #MSC24.05, Exhibit #4)

Additionally, the Committee should discuss the current requirements and procedures for declination of a risk in the voluntary market and the insured's eligibility to be placed in the residual market as outlined in Rule 23 – Member Obligations, Rule 26 – Policyholder Rights and Responsibility, and Rule 31 – Assigned Risk Producer Requirements. (Docket #MSC24.05, Exhibit #5)

**Other Business**

To transact any other business that may properly come before this Committee.

**Executive Session**

The MAIP Steering Committee may convene in Executive Session in accordance with the provisions of G.L. c. 30A, § 21.

ADRIANNE DONOVAN  
Residual Market Services Liaison

**Attachments**

Boston, Massachusetts  
May 17, 2024

**MAIP Steering Committee – May 30, 2024**  
**Physical Damage Maximum Limit of Loss**  
**Implementation Process**

Amendments to Rule 27 – Coverages of the CAR Rules of Operation approved by the Governing Committee at its April 9, 2024 meeting were deemed approved by the Commissioner on May 13, 2024. Corresponding amendments to the Private Passenger Residual Market Manual Rules and Rates and the proposed endorsement form MP-0004 were filed with the Division of Insurance on May 14, 2024 (SERFF tracking number CARI-134101960). The proposed January 1, 2025 effective date of the amendments will be confirmed or modified as needed when the rules, rates, and form are placed on file.

At its March 14, 2024 meeting, the MAIP Steering Committee considered proposed procedures to implement the maximum physical damage limit of loss including notification to policyholders and lienholders as well as instructions for completing the insurance binder and coverage selections page. The following documents are attached reflecting the modifications approved by the Committee at the meeting for the Committee's final review.

- **Notice to Policyholders:** The updated notice will be attached to all MAIP policies renewing during the 12-month renewal cycle following the effective date of the implementation to ensure consistent notification to existing MAIP policyholders impacted by this change. The notice will be sent by the Assigned Risk Carrier (ARC) to the insured with a copy to the producer of record 45 days prior to the renewal effective date.
- **Notice to Lienholders:** The separate notice to lienholders includes more detailed information as directed by the Committee including make, model, model year, and VIN to identify which vehicles are impacted by this change. To determine the vehicles that are impacted, the ARC will use the cost new value of the vehicle. Furthermore, ARCs will be instructed to provide a list to producers of policies containing high value vehicles so they, in turn, can assist the policyholders to address additional coverage requirements. Lastly, to assist ARCs in identifying policyholders impacted by this change, CAR will provide a listing to each ARC identifying those insured VINs with a VRG equal to 50.
- **Insurance Binder:** This sample ACORD insurance binder illustrates for producers how the binder will be completed to notify lienholders of available coverage. When completing this form, producers should check the "open box" in the physical damage section and state: "Not To Exceed \$175,000" in the limit amount field. At its last meeting the Committee confirmed that a binder is required for new business only.
- **Coverage Selections Page:** Attached is a copy of the Coverage Selections Page on file by AIB. Assigned Risk Companies will indicate the limits of physical damage coverage accordingly by replacing "Actual Cash Value" with "Coverage Maximum \$175,000."
- **MAIP Policy Application System:** CAR will begin updating the MAIP Policy Application to modify various pages that alert the producer and the risk of the maximum limit of loss. The detailed screens will be provided to the Committee at a future meeting.

\_\_\_\_\_ **Insurance Company**

**IMPORTANT NOTICE TO POLICYHOLDER**

Massachusetts law requires that you be notified of any reductions or eliminations made in coverage, conditions or definitions of your automobile insurance policy. This notice is provided to you to inform you of a change to physical damage coverage available for automobile insurance policies assigned through the Massachusetts Automobile Insurance Plan (MAIP) for policies effective January 1, 2025 and later. The specific coverage afforded by your insurance is determined by the terms and provisions of your policy and Coverage Selections Page.

As of the policy renewal effective date noted on your Coverage Selection Page, physical damage coverage provided under Part 7 (Collision), Part 8 (Limited Collision), and Part 9 (Comprehensive) of your policy will be subject to a maximum limit of loss of \$175,000 per auto per incident. Endorsement MP-0004 has been added to your policy documentation to clarify the coverage provided.

If your Coverage Selections Page shows that a lender has a secured interest in your auto(s), the lender has also been notified of your change in coverage.

Please contact your insurance agent to arrange for separate additional physical damage coverage through the voluntary market if needed.

\_\_\_\_\_ Insurance Company

## IMPORTANT NOTICE TO LIENHOLDER

Policy Number: \_\_\_\_\_ Policy Renewal Effective Date: \_\_\_\_\_

Named Insured: \_\_\_\_\_

Vehicle Description (Make, Model, Year)	Vehicle Identification Number

Massachusetts law requires that policyholders be notified of any reductions or eliminations made in coverage, conditions or definitions of their automobile insurance policy. This notice is provided to inform the lienholder of a change to physical damage coverage available for automobile insurance policies assigned through the Massachusetts Automobile Insurance Plan (MAIP) for policies effective January 1, 2025 and later for the vehicles listed above.

As of the policy renewal effective date noted above, physical damage coverage provided under Part 7 (Collision), Part 8 (Limited Collision), and Part 9 (Comprehensive) of the policy will be subject to a maximum limit of loss of \$175,000 per auto per incident.



# INSURANCE BINDER

CAR DOCKET #MSC22.08

DATE (MM/DD/YYYY)  
PAGE 4 OF 5**THIS BINDER IS A TEMPORARY INSURANCE CONTRACT, SUBJECT TO THE CONDITIONS SHOWN ON PAGE 2 OF THIS FORM.**

AGENCY		COMPANY		BINDER #	
		EFFECTIVE DATE		EXPIRATION DATE	
		TIME		TIME	
PHONE (A/C, No, Ext):		FAX (A/C, No):		<input type="checkbox"/> THIS BINDER IS ISSUED TO EXTEND COVERAGE IN THE ABOVE NAMED COMPANY PER EXPIRING POLICY #:	
CODE:		SUB CODE:		DESCRIPTION OF OPERATIONS / VEHICLES / PROPERTY (Including Location)	
AGENCY CUSTOMER ID:					
INSURED AND MAILING ADDRESS					

**COVERAGES****LIMITS**

TYPE OF INSURANCE	COVERAGE / FORMS	DEDUCTIBLE	COINS %	AMOUNT
<b>PROPERTY</b> CAUSES OF LOSS <input type="checkbox"/> BASIC <input type="checkbox"/> BROAD <input type="checkbox"/> SPEC				
<b>GENERAL LIABILITY</b> <input type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input type="checkbox"/> OCCUR		EACH OCCURRENCE		\$
		DAMAGE TO RENTED PREMISES		\$
		MED EXP (Any one person)		\$
		PERSONAL & ADV INJURY		\$
		GENERAL AGGREGATE		\$
		PRODUCTS - COMP/OP AGG		\$
<b>VEHICLE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY		COMBINED SINGLE LIMIT		\$
		BODILY INJURY (Per person)		\$
		BODILY INJURY (Per accident)		\$
		PROPERTY DAMAGE		\$
		MEDICAL PAYMENTS		\$
		PERSONAL INJURY PROT		\$
		UNINSURED MOTORIST		\$
				\$
<b>VEHICLE PHYSICAL DAMAGE</b> DED	<input type="checkbox"/> ALL VEHICLES <input type="checkbox"/> SCHEDULED VEHICLES	ACTUAL CASH VALUE		Not to exceed
		STATED AMOUNT		\$
<b>GARAGE LIABILITY</b> <input type="checkbox"/> ANY AUTO		AUTO ONLY - EA ACCIDENT		\$
		OTHER THAN AUTO ONLY:		
		EACH ACCIDENT		\$
		AGGREGATE		\$
<b>EXCESS LIABILITY</b> <input type="checkbox"/> UMBRELLA FORM <input type="checkbox"/> OTHER THAN UMBRELLA FORM		EACH OCCURRENCE		\$
		AGGREGATE		\$
		SELF-INSURED RETENTION		\$
<b>WORKER'S COMPENSATION AND EMPLOYER'S LIABILITY</b>		PER STATUTE		
		E.L. EACH ACCIDENT		\$
		E.L. DISEASE - EA EMPLOYEE		\$
		E.L. DISEASE - POLICY LIMIT		\$
<b>SPECIAL CONDITIONS / OTHER COVERAGES</b>		FEES		\$
		TAXES		\$
		ESTIMATED TOTAL PREMIUM		\$

**NAME & ADDRESS**

	ADDITIONAL INSURED	LOSS PAYEE	MORTGAGEE
	LENDER'S LOSS PAYABLE		
	LOAN #:		
	AUTHORIZED REPRESENTATIVE		

# COVERAGE SELECTIONS PAGE

This page and any attached endorsements form a part of your policy

CAR DOCKET #MSC22.08  
EXHIBIT #4  
PAGE 5 OF 5

This policy is Issued By:  
**ITEM 1.** This policy is Issued To:

Massachusetts Personal Automobile  
Policy Number  
[Producer]

**ITEM 2.** This policy is effective from:

To:

(12:01 A.M. Eastern Standard Time)

**ITEM 3.** Description of your Auto:

AUTO	AUTO
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**ITEM 4.** This policy provides only the coverages for which a premium charge is shown.

COVERAGES, Parts 1-12				AUTO		
COMPULSORY INSURANCE	LIMITS	DEDUCTIBLE	PREMIUM	LIMITS	DEDUCTIBLE	PREMIUM
1. Bodily Injury To Others	\$ 20,000 per person \$ 40,000 per accident	NONE	\$	\$20,000 per person \$40,000 per accident	NONE	\$
2. Personal Injury Protection	\$ 8,000 per person	\$ <input type="checkbox"/> yourself <input type="checkbox"/> yourself and household members	\$	\$ 8,000 per person	\$ <input type="checkbox"/> yourself <input type="checkbox"/> yourself and household members	\$
3. Bodily Injury Caused By An Uninsured Auto (Compulsory Limits \$20,000/\$40,000)	\$ per person \$ per accident	NONE	\$	\$ per person \$ per accident	NONE	\$
4. Damage To Someone Else's Property (Compulsory Limit \$5,000)	\$ per accident	NONE	\$	\$ per accident	NONE	\$

OPTIONAL INSURANCE						
5. Optional Bodily Injury To Others	\$ per person \$ per accident	NONE	\$	\$ per person \$ per accident	NONE	\$
6. Medical Payments	\$ per person	NONE	\$	\$ per person	NONE	\$
7. Collision	Coverage Maximum \$175,000	\$	\$	Actual Cash Value	\$	\$
8. Limited Collision	Coverage Maximum \$175,000	\$	\$	Actual Cash Value	\$	\$
9. Comprehensive	Coverage Maximum \$175,000	\$	\$	Actual Cash Value	\$	\$
10. Substitute Transportation		NONE	\$	Up to \$ a day, maximum \$	NONE	\$
11. Towing and Labor	Up to \$ For each disablement	NONE	\$	Up to \$ for each disablement	NONE	\$
12. Bodily Injury Caused By An Underinsured Auto	\$ per person \$ per accident	NONE	\$	\$ per person \$ per accident	NONE	\$

MERIT RATING PLAN	ADJUSTMENT	\$	ADJUSTMENT	\$
	<b>PREMIUM</b>	\$	<b>PREMIUM</b>	\$
Identification Numbers of Endorsements Forming a Part of This Policy				<b>TOTAL PREMIUM</b> \$

ITEM 5.Place of Principal Garaging	ITEM 6. Secured Lender/Lessor - Additional Insured, if Rented Auto
AUTO	
AUTO	

Driver Information:

Oper No.	Operator Name	Date of Birth	License Number	Lic. State	Date First Licensed if Less Than 6 Yrs	Driver Training Yes/No	% Use		Operator Status: O - Occasional P - Principal E - Excluded D - Deferred	
					Auto Motor cycle		Auto 1	Auto 2	Auto 1	Auto2

REFER TO OTHER SIDE FOR ADDITIONAL INFORMATION



## **CAR Rules of Operation**

### **Memorandum of Changes**

The following amendments are proposed to Rule 30 – Assigned Risk Company Requirements to allow for a more efficient notification of a voluntary offer to a MAIP risk:

#### Rule 30 – Assigned Risk Company Requirements

Language has been updated to reflect that:

- The producer be notified no less than 60 days prior to the policy expiration date
- The addition of electronic notification as an option for communication to the policyholder

<b>CAR</b> <b>Rule 30</b> <b>Revision Date</b> <b>Page</b>	<b>Rules of Operation</b> <b>Assigned Risk Company Requirements</b> <u><b>2020.07.20</b></u> <u><b>Draft 2024.05.30</b></u> <b>7 of 9</b>
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b. Offer to Write

The kinds and amounts of coverage to be offered for such voluntary risks shall not be less than those afforded by the policy being replaced unless the insured refuses such kinds and amounts of coverage.

c. Notification to the Producer of Record

The producer of record must be mailed notification of such offer no less than sixty ~~ninety~~ days prior to policy expiration, which shall contain the premium quotation to be offered. The policyholder shall be mailed or notified by electronic means the offer for voluntary coverage forty-five days prior to policy expiration with copy to the producer of record.

Following such offer to write, the ARC shall have no further obligations to the policyholder or to the producer of record if the policyholder obtains replacement insurance from another Member.

If such replacement coverage is obtained by the producer of record within the forty-five day advance notice period, the producer of record shall notify the assigned ARC and it shall not make an offer to the policyholder.

d. ARC Obligations to the Producer of Record

A duly licensed insurance producer, certified to place business through the MAIP, shall own and have an exclusive right, as the insured's producer of record, to use certain insurance information of the insured embodying the records of the insurance agency which shall include but not be limited to, the name of the insured, the policy inception date, the amount of insurance coverage, the policy number and the terms of insurance. An ARC may choose to offer voluntary coverage to a policyholder it has insured through the MAIP. Once the ARC mails the offer to write voluntary coverage and the policyholder accepts the offer, the policyholder's producer of record shall continue to represent the policyholder who has been written or renewed in the voluntary market and to service the policy unless: 1) the producer is decertified or suspended by the MAIP or the Commissioner of Insurance pursuant to Rule 31.B.; 2) the insured chooses to terminate such producer as its producer of record; or 3) the producer of record is precluded from

### Assignment Summary By Assignment Month (Through April, 2024)

	2019	2020	2021	2022	2023	2024				Pre-Covid	
	Assignment	Assignment	Assignment	Assignment	Assignment	Assignment				Comparison	
<u>Date</u>	<u>Count</u>	<u>Count</u>	<u>Count</u>	<u>Exp*</u>	<u>Count</u>	<u>Count</u>	<u>22/21</u>	<u>23/22</u>	<u>23/22</u>	<u>23/19</u>	<u>24/19</u>
Jan	2,563	1,970	909	760	2,165	6,861	-16.4%	184.9%	216.9%	-15.5%	167.7%
Feb	2,617	2,029	800	783	2,275	7,890	-2.1%	190.5%	246.8%	-13.1%	201.5%
Mar	3,199	1,888	1,424	1,163	3,281	8,489	-18.3%	182.1%	158.7%	2.6%	165.4%
Apr	2,934	1,090	1,215	1,086	3,012	8,168	-10.6%	177.3%	171.2%	2.7%	178.4%
May	2,659	1,896	1,091	1,179	3,238		8.1%	174.6%		21.8%	
Jun	2,349	1,725	1,210	1,273	3,611		5.2%	183.7%		53.7%	
Jul	2,197	1,497	1,082	1,289	3,771		19.1%	192.6%		71.6%	
Aug	2,303	1,441	1,055	1,533	4,805		45.3%	213.4%		108.6%	
Sep	2,154	1,337	944	1,519	5,171		60.9%	240.4%		140.1%	
Oct	2,171	1,201	940	1,604	5,605		70.6%	249.4%		158.2%	
Nov	1,800	879	849	1,660	5,792		95.5%	248.9%		221.8%	
Dec	1,667	864	802	1,848	5,907		130.4%	219.6%		254.3%	
Total YTD	28,613	17,817	12,321	15,697	48,633	31,408	27.4%	209.8%		70.0%	
Avg Mo	2,384	1,485	1,027	1,308	4,053	7,852					

**MAIP Assigned (CAR ID 9) Statistically Reported Exposures By Effective Month @ February, 2024**  
Includes New and Renewal Business

<u>Date</u>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	% Difference					Pre-Covid Comparison	
	<b>ID 9</b>	<b>ID 9</b>	<b>ID 9</b>	<b>ID 9</b>	<b>ID 9</b>	<b>ID 9</b>	<u>20 / 19</u>	<u>21 / 20</u>	<u>22 / 21</u>	<u>23 / 22</u>	<u>24 / 23</u>	<u>23 / 19</u>	<u>24 / 19</u>
	<u>Exp</u>	<u>Exp</u>	<u>Exp</u>	<u>Exp</u>	<u>Exp</u>	<u>Exp*</u>							
Jan	3,875	3,249	1,354	1,385	2,343	8,597	-16%	-58.3%	2.3%	69.2%	267.0%	-39.5%	121.9%
Feb	3,944	3,169	1,278	1,288	2,394	9,736	-20%	-59.7%	0.8%	85.9%	306.6%	-39.3%	146.9%
Mar	4,684	3,390	1,741	1,764	3,433		-27.6%	-48.6%	1.3%	94.6%		-26.7%	
Apr	4,267	2,540	1,423	1,437	3,151		-40.5%	-44.0%	1.0%	119.2%		-26.2%	
May	3,955	3,050	1,596	1,624	3,442		-22.9%	-47.7%	1.8%	111.9%		-13.0%	
Jun	3,616	2,737	1,728	1,748	3,753		-24.3%	-36.9%	1.1%	114.8%		3.8%	
Jul	3,419	2,511	1,670	1,667	3,962		-26.6%	-33.5%	-0.2%	137.7%		15.9%	
Aug	3,626	2,561	1,890	1,901	5,029		-29.4%	-26.2%	0.6%	164.5%		38.7%	
Sep	3,303	2,435	1,924	1,917	5,580		-26.3%	-21.0%	-0.4%	191.1%		68.9%	
Oct	3,464	2,356	1,921	1,918	6,038		-32.0%	-18.5%	-0.1%	214.7%		74.3%	
Nov	2,924	1,747	1,863	1,857	6,368		-40.3%	6.6%	-0.3%	242.9%		117.8%	
Dec	2,788	1,847	2,004	2,010	6,253		-33.8%	8.5%	0.3%	211.1%		124.3%	
Total YTD	43,865	31,592	20,392	20,517	51,746	18,333	-28.0%	-35.5%	0.6%	152.2%		18.0%	
Total Mkt													
Exp	4,686,073	4,738,078	4,711,667	4,832,190	4,972,938	847,517	1.1%	-0.6%	2.6%	2.9%		6.1%	
Res Mkt													
Shr	0.9%	0.7%	0.4%	0.4%	1.0%	2.2%	-28.8%	-35.1%	-1.9%	145.1%		11.2%	131.1%

\*Data includes adjustments for Amica 2024 accounting/statistical shipment data .

**MAIP Residual Market Share By Policy Effective Month (Stat Reported PDL Exposures)**  
**Data as of February 2024**  
PY 2022-2024

		<b>ID 9</b>	<b>Tot Mkt</b>	<b>Res Mkt</b>			<b>ID 9</b>	<b>Tot Mkt</b>	<b>Res Mkt</b>			<b>ID 9</b>	<b>Tot Mkt</b>	<b>Res Mkt</b>
<b>PY</b>	<b>Eff mo</b>	<b>Exp</b>	<b>Exp</b>	<b>Share</b>	<b>PY</b>	<b>Eff mo</b>	<b>Exp</b>	<b>Exp</b>	<b>Share</b>	<b>PY</b>	<b>Eff mo</b>	<b>Exp</b>	<b>Exp</b>	<b>Share</b>
22	1	1,385	462,547	0.3%	23	1	2,343	469,749	0.5%	24	1	8,597	479,712	1.8%
22	2	1,288	328,664	0.4%	23	2	2,394	346,472	0.7%	24	2	9,736	367,805	2.6%
22	3	1,764	409,631	0.4%	23	3	3,433	415,886	0.8%					
22	4	1,437	410,766	0.3%	23	4	3,151	421,326	0.7%					
22	5	1,624	416,856	0.4%	23	5	3,442	426,546	0.8%					
22	6	1,748	432,771	0.4%	23	6	3,753	443,907	0.8%					
22	7	1,667	423,973	0.4%	23	7	3,962	432,574	0.9%					
22	8	1,901	445,253	0.4%	23	8	5,029	458,763	1.1%					
22	9	1,917	415,122	0.5%	23	9	5,580	427,562	1.3%					
22	10	1,918	392,790	0.5%	23	10	6,038	407,286	1.5%					
22	11	1,857	346,722	0.5%	23	11	6,368	361,890	1.8%					
22	12	2,010	347,096	0.6%	23	12	6,253	360,975	1.7%					
		20,517	4,832,190	0.4%			51,746	4,972,938	1.0%			18,333	847,517	2.2%

**Current Rolling 12 Months as of Feb, 2024**

Id 9 65,342  
Tot Mkt 5,004,233  
Res Mkt Share 1.3%

\*Includes 2024 adjustments for missing 2024 Amica accounting/statistical shipments.

## MAIP Retention Rates

	Retention Rate Statistics			Rating Statistics		
	<u>Total Assignments</u>	<u>Pol Year</u>	<u>Retention Rate</u>	<u>Company Rate</u>	<u>MAIP Rate</u>	<u>% MAIP Rated</u>
<b>2018</b>						
New Assignments	35,915	2018		18,345	17,570	48.9%
1st Year Renewal	17,216	2019	47.9%	8,755	8,461	49.1%
2nd Year Renewal	8,765	2020	24.4%	5,062	3,703	42.2%
<b>2019</b>						
New Assignments	28,753	2019		13,891	14,862	51.7%
1st Year Renewal	13,919	2020	48.4%	7,048	6,871	49.4%
2nd Year Renewal	6,778	2021	23.6%	4,087	2,691	39.7%
<b>2020</b>						
New Assignments	17,825	2020		8,160	9,665	54.2%
1st Year Renewal	8,907	2021	50.0%	4,305	4,602	51.7%
2nd Year Renewal	3,982	2022	22.3%	2,014	1,968	49.4%
<b>2021</b>						
New Assignments	12,348	2021		6,050	6,298	51.0%
1st Year Renewal	5,578	2022	45.2%	2,453	3,125	56.0%
2nd Year Renewal	2,803	2023	22.7%	1,179	1,624	57.9%
<b>2022</b>						
New Assignments	15,673	2022		6,403	9,270	59.1%
1st Year Renewal	7,189	2023	45.9%	2,668	4,521	62.9%
<b>5/2022-4/2023</b>						
New Assignments	22,607			7,782	14,825	65.6%
1st Year Renewal	9,365		41.4%	2,943	6,422	68.6%

## **MAIP Policies and Procedures**

### **Member Declinations to Write Voluntary/MAIP Risk Voluntary Offers**

The Governing Committee Chair has directed the MAIP Steering Committee to discuss the current status of the private passenger residual market and evaluate areas in which Rules and procedures can be strengthened to address the increasing assignment volume. A committee member has identified policies and procedures with respect requirements for Member voluntary declinations and voluntary offers to write a MAIP risk as topics to discuss.

#### **Member Declinations to Write Voluntary:**

MAIP Rules of Operation require that a risk first seek coverage in the voluntary market and be declined before being referred for placement through the MAIP. Further, the Rules provide that a completed, signed application for assignment submitted to the MAIP shall constitute certification by the applicant of attempts to obtain insurance in the voluntary market. The Committee may discuss whether amendments to the Rules and/or procedures will benefit the residual market. Below is a list citing references in the Rules of Operation and the Assigned Risk Company Procedures Manual addressing this topic.

#### **Rules of Operation:**

##### **Rule 21 – General Provisions**

The MAIP has been created to provide private passenger motor vehicle insurance to eligible risks...who seek and are unable to obtain such insurance through the voluntary market.

All private passenger motor vehicle insurance business must either be written voluntarily or be declined and referred for placement through the MAIP.

##### **Rule 23 - Member Obligations (A.2.)**

A member declining to write a risk voluntarily must provide the reason for the declination in writing to the applicant either directly or through the producer within a reasonable time after the decision is made.

##### **Rule 26 - Policyholder Rights and Responsibilities (A.1.a.)**

A completed, signed application for assignment submitted to the MAIP shall constitute a certificate by the applicant, or his duly authorized agent submitting the application on his behalf, to the effect that the applicant has attempted within 15 days prior to the date of the application to obtain Motor Vehicle Insurance in the voluntary market and that he has been unable to obtain such insurance through a voluntary policy.

##### **Rule 31 - Assigned Risk Producer Requirements (B.3.f.)**

The APR must certify, pursuant to Rule 26.A.1.a that the risk has made an attempt to obtain Private Passenger Motor Vehicle Insurance within 15 days of the application to the MAIP and has been turned down for such insurance.

#### **Assigned Risk Company Procedures Manual:**

##### **Chapter VI – MIAP Eligibility Requirements (A. para 2)**

An application submitted to CAR by an ARP through the MAIP Policy Application system and signed by the applicant will be considered certification that the applicant has attempted but was unable to obtain motor vehicle insurance in the voluntary market.

**Assigned Risk Producer Procedures Manual:**

**Chapter III – Eligibility Requirements (A. para 2)**

An applicant must first attempt to obtain motor vehicle insurance in the voluntary market. If the applicant is unable to secure a voluntary insurance policy, the applicant is eligible for placement through MAIP. An application submitted to CAR through the MAIP Policy Application and signed by the applicant may be considered certification that the applicant has attempted to obtain motor vehicle insurance in the voluntary market.

**Offer to Write MAIP Risk Voluntary:**

MAIP Rules of Operation allow that carriers may offer to write MAIP risks voluntary. Rule 30 – Assigned Risk Company Requirements sets forth in Sections C.1. and C.2. procedures for voluntary writing of MAIP risks. The Rule describes the kinds and amounts of coverage that must be offered as well as the ARC's obligations to the producer of record. Section C.3. sets forth the right of the MAIP insured to "continue the policy with the ARC as a MAIP risk if the three-year assignment period has not yet expired". The Rule further states:

"Nothing in the provisions of this Section shall render the policyholder ineligible for coverage in the MAIP for the full term of the three-year assignment period."